# THE NATIONAL LOVISIONET

Meat Packing and Allied Industries

Volume 91

AUGUST 18, 1934

Number ?



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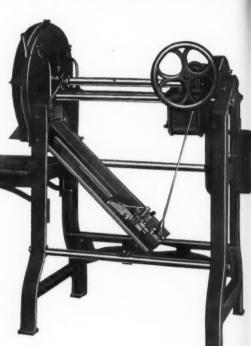
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This slice of bacon was cut on a straight slicer.



This slice was cut on a bias slicer. It shows more lean meat and a 41% increase in width.

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Week ending August 18, 1934

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### The National Provisioner

### The Magazine of the Meat Packing and Allied Industries

Volume 91

August 18, 1934

Number 7

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#### Member



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"THE NATIONAL PROVISIONER DAILY MARKET SERVICE" reports daily market transactions and prices on provisions, lard, tallows and greases, sausage materials, hides, cottonseed oil, Chicago hog markets, etc.

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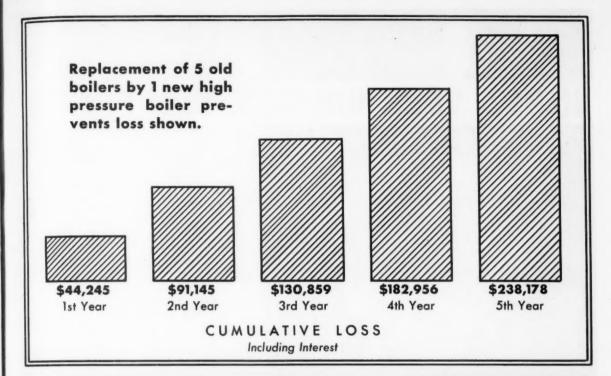
### In This Issue

	. al
MEAT CANNING—An Immediate Industry Problem	9
STEAM AND POWER—Cutting Costs in Coal and Ash Handling Buying Coal for Meat Plant Boilers	13
SAUSAGE—How Novel Advertising Helped Sales	15
MEAT RESEARCH—How It Revolutionizes Meat Cookery	35
REFRIGERATION—Selecting Refrigerated Trucks	21
PROCESSING—Barbecued Fresh Hams	10
SALES—Causes of Meat Price Competition	19
DROUGHT—Crop Control Will Go On	12
PORK MARKETS—Hogs Reach a Three-Year High	29
RETAIL—How to Get Profit in Slicing Ham  Dealers Demand Uniform Inspection	52

Index of Advertisers will be found on page 60.

### In Every Issue

MARKETS—	Page	. I	Page
Provisions and Lard	. 27	Hides and Skins	41
Tallows and Greases	. 37	Livestock Markets	42
Vegetable Oils	. 39	Closing Markets	40
MARKET PRICES—			
Chicago Markets	. 51	Cash and Future Prices	49
New York Markets	. 56	Hide and Skin Prices	41
PROCESSING PROBLEMS	16	CHICAGO NEWS	47
REFRIGERATION NEWS	. 21	NEW YORK NEWS	
FINANCIAL	. 47	RETAIL SECTION	. 52



### Nuggets in your backyard

Most industrial plants have within their own establishments opportunities for savings that will add substantially to profit margins. In packing plants, recently published data indicate that excellent opportunities of this kind lie in the steam end of the business.

ber 7

Page

.. 15

.. 35

.. 21

.. 16

.. 19

.. 12

.. 27

.. 52

. . 52

Page

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30

It has been shown, for instance, that in one packing plant replacement of five old boilers by one modern unit would save 94% yearly on the cost of the improvement. The boiler investment required was figured at \$54,500. The cumulative loss—including interest that would be incurred if the improvement were not made—is shown in the above chart.

It is difficult to imagine that any board of directors would hesitate to authorize any reasonable expenditure that would stop such losses when the facts are properly presented and substantiated.

Combustion Engineering experts in industrial steam plant economics will be glad to cooperate with your plant engineer and your consultants. Have them assist you in looking into the possibilities for steam and power cost reduction in your plant—particularly, the opportunities offered by modernization. Your request for this service incurs no obligation and will have our prompt attention.



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Aluminum Kettle

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Take a look at service records before you sign a purchase order! Economy of purchase isn't always found in low price . . . but it is found in low cost of operation . . . that counts up! Specify Crane Iron Body Valves for your general piping in your entire plant and you'll not only cut down power leaks and loss, you'll have fewer bills for repairs, replacement. These superior valves are built with disc guides and body ribs fitted so accurately that discs ride true to the seats when closing. High grade brass is used in seats and discs and

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Week ending August 18, 1934

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Page 7

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Think what it means to carry a really complete Dry Sausage line. No matter what your dealer wants, you can deliver. Also, by stocking the dealer with a full line, he makes more sales and you get more business.

And think what it means to be able to buy the complete line from a single, long established house, noted for the quality and uniformity of its product. All records and dealings are simplified; while time devoted to buying is reduced to a minimum, responsibility is centered, and shipments are economical.

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Meat Packing and Allied Industries

Volume 91

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August 18, 1934

Number 7

# Meat Canning Under Emergency Program Is an Industry Problem

LATEST government estimates under the drought relief program contemplate the slaughter and processing of 10 million head of cattle and calves and 5 million head of sheep between this time and the end of the calendar year.

Meat from these animals either will be boned for canning or frozen as quarters to be held for canning, and will be used for relief purposes during the fall and winter. None of it is supposed to enter

into commercial channels or to affect commercial mar-

Such a processing campaign called for facilities not immediately available, especially in meat canning.

### A Processing Problem

In the drought emergency early plans were made for meat canning in plants operated by state relief administrations in many localities, in addition to contracts given meat packers. Cattle had to be moved from drought sections, and immediate action was necessary.

Later the government sought cooperation of meat packers to carry out as much of this program as possible in meat plants.

Early results of conferences between relief authorities and a committee of the Institute of American Meat Packers caused the AAA to announce that "while packers are now processing about 40,000 head of drought cattle and calves per day, the additional facilities being devoloped will increase this number to 50,000 head of drought cattle and calves and 17,000 head of sheep daily by the middle of September."

### Four Million Pounds a Day

If meat packers are to can meat from 30,000 drought cattle daily (estimate of government requirements for coming months), this would mean an output from canning departments estimated roughly as follows:

Daily capacity	,000	head
Average weight	.650	lbs.
Yield in cans17	per	cent
Yield per animal	.111	lbs.
Total beef canned daily 3,33	0,000	lbs.

This does not include meat from 20,000 calves per day, which may be boned out and canned, and which would add approximately half a million pounds to the daily total.

Under the circumstances, the meat packer who accepts a government contract must be sure of his equipment and processing methods.

Labor and cans cost money. The government owns the beef, and if deliveries are refused because of bad condition, the packer must pay for the beef, too! The Institute announced that by September 20, total meat plant facilities available "will be adequate to handling the number which the government anticipates purchasing."

### Meat Canning Difficulties.

Of total daily kill of cattle and calves under the relief program, it is estimated that close to 40 per cent of the meat will go into cans. This might be roughly estimated at a turn-out of more than 4 million pounds of canned meat per day. This means processing in meat plants, and does not include canning done in vegetable and fruit canneries and elsewhere under state relief administration auspices.

Magnitude of the meat

canning problem facing the meat packing industry during the next few months is indicated by these approximate figures.

Packers who have had experience in meat canning realize this problem, and the dangers in it for plants not properly equipped or lacking experienced supervision in processing. Packers who as an over-night enterprise. The right meat contract should study carefully.

obtain government contracts under this program will need to give careful attention to both equipment and personnel if they are to avoid serious losses under such contracts, in addition to giving a bad name to canned meats in commercial trade

Meat canning cannot be undertaken

kind of equipment is absolutely neces. sary to prevent spoilage. Equally in. portant is supervision of meat canning operations by men who understand due to

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THE NATIONAL PROVISIONER gives here some fundamental information which any packer taking on a cannel

### Can Leakage and Understerilization Are Two Important Causes of Canned Meat Spoilage

THERE are two major causes of canned meat spoilage-

1-Can leakage, and

2-Under sterilization.

Of samples of spoiled canned meat received at the research laboratory of the Continental Can Co. for determination of causes of spoilage, 51 per cent were found to be due to leakage and 41.5 per cent cent to understerilization.

While no definite record has been made regarding the nature of air leakage in meat cans, an expert of this company says that a large proportion of this is due to defective soldering or tipping of the hole of cap cans and defective top seams in open top cans.

### Causes of Meat Canning Troubles.

In many cases leaks due to defective soldering have been very small and difficult to detect. Usually they are caused by small particles of meat or fat charred during the soldering operation.

This indicates the need for thoroughly cleaning the grooves into which the caps fit. All meat and fat should be removed before attempting to solder on the caps.

Leaks at the tipped vent holes are usually due to charring of liquid which is pulled out of the can when it is placed under vacuum. Under conditions of this kind, vacuum tipping without leakage is difficult.

Frequent leakage due to defective top seams on open top cans is caused by meat extending over the sides of the can. When a can in this condition enters the closig machine a knocked-down flange may result. Closing machine jams occur from this condition causing interruptions in the canning operation.

This type of trouble is experienced particularly with such products as luncheon tongue, ox tongue and roast beef. It may be decreased to a great degree by packing the cans so that the meat does not extend over the sides.

Parboiling the meat until it is soft and pliable, and filling the cans before the meat has chilled sufficiently to be-

ter packing.

#### Spoilage from Understerilization.

With roast beef the use of large pieces approximately the size of the can is helpful. Another aid in preventing this trouble is the placing of excess meat near the center of the can rather than around the sides.

In understerilization, processing is not sufficient to destroy all organisms capable of growth in the meat product. In 70 per cent of the samples of understerilization mentioned previously, spoilage was of the type known as putrefactive spoilage.

In prevention of spoilage due to understerilization, sterilization efficiency of the process should be considered

It is essential that the process should guarantee against botulinus\*, and it is



KEEPS COOKED MEATS HOT.

Portable steam-jacketed kettles are used by some meat canners to keep product hot while it is being transported from one operation to another. Preventing too great a drop in temperature between cooking and filling into cans is one precaution that can be taken to minimize chances of spoilage. These kettles are of aluminum, to prevent meat discoloration in cooking.

come rigid will permit tighter and bet- desirable that the sterilizing efficiency should be sufficient to destroy contaminations of heat resistant spores of putrefactive anaerobes.

#### Other Canning Difficulties.

In addition to the sterilizing efficiency of the process, other factors should be investigated thoroughly. This is especially true if spoilage occurs when the process used had always been found satisfactory. A great increase in contamination of heat resistant spores may be responsible for spoilage if the process is not checked.

This increase in contamination may he due to

Improper handling of ingredients,

Lack of proper sanitary measures, or

Use of equipment which is susceptible to contamination.

Improper handling of ingredients may occur in the treatment of mest prior to being received in the canning department. The following practices should be avoided:

### Avoid These Practices.

Holding of fresh meats in the canning department at room temperatures prior to parboiling;

Holding of parboiled meat which has cooled to 80 to 98 degs. Fahr. during the trimming and packing, or

Holding filled cans at these temperatures for a longer time than is neces-

Thorough cleaning of all equipment to remove all material which has collected on it is essential.

Use of wood equipment should be avoided. Crevices in wood may become impregnated with spores of spoilage bacteria and be a source of contamina-

### Temperatures Are Important.

Another factor which should be considered in the prevention of spoilage

\*Botulinus in an infection in meats and other foods with a specific organism known as clostridium botulinum. This organism produces a very powerful and deadly toxin when conditions of growth and development are favorable.

due to understerilization is the temperature of the canned product at the start of processing. This has been found to vary considerably in meat canning departments in different cans of the same

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In many canned meats and canned meat products, heat penetrates to the center of the product very slowly during processing. In such cases the sterilizing efficiency of a given process will be considerably less if the temperature of the meat is 100 to 120 degs. Fahr. instead of 150 to 160 degs. Fahr.

To obtain the same sterilizing efficiency roast beef in 24-oz, cans at an initial temperature of 110 degs. Fahr. requires 20 minutes more in the retort at a temperature of 240 degs. than would be needed if the initial temperature of the meat was 160 degs.

### Causes of Too Low Temperatures.

A low initial temperature may be

Holding meat after parboiling and during trimming;

Grinding and filling cans until the meat becomes cold;

Use of an exhaust insufficient to raise the temperature of the contents of the can to the initial temperature on which the process is based, or

Holding the closed cans prior to processing so that they can cool off.

Shutdowns and lunch periods are responsible for low initial temperatures in many instances.

### Avoid Changing Handling Methods.

Other factors to be considered in the prevention of this type of spoilage are



FILLING MACHINE SPEEDS UP OPERATION ON CANNING LINE.

Where large quantities of beef are being canned a can-filling machine effects a considerable saving in time and labor. Filling machines of the type shown here are in use in meat canning departments of many packing plants. The hoppers are filled by hand, the meat being forced out of them and into the cans by plungers operated by a cam.

changes in methods of handling the product and changes in the product itself. These include variations in the consistency of the product, variations in the ratios of liquids and solids, and changes in the temperature of the ex-

Changes in formulas which affect the acidity of the product have an effect on the sterilizing efficiency of the process.

In addition, it is suggested that retort operation-particularly venting of retorts-and retort thermometers should be checked to make sure product receives the proper temperature for the desired time.

#### Preventing Discoloration.

Discoloration is another trouble encountered in canning meat. Most of this is caused by a breaking down of complex sulphur compounds in the meat into sulphides during processing. These unite with iron or copper, if present, to form the black sulphides of these

Discoloration of product may also be caused by contamination with copper or iron from equipment containing these metals. For this reason the use of copper or iron equipment in cooking meats should be avoided. Cooking equipment should be of aluminum or stainless metal. Such equipment of modern design is available, as indicated in accompanying illustrations of canned meat operations in a well-known meat plant. Other processing equipment may be of galvanized iron or stainless metal. In all cases condition of equipment should be carefully watched.

The tinplate in the interior of plain cans is dissolved in varying degrees, due to the reaction between the sulphides formed from the meats during processing and the metals of the tinplate. To improve appearance of the

(Continued on page 17.)



PROCESSING RETORTS IN MODERN MEAT CANNING PLANT.

Over 41 per cent of the cases of canned meat spoilage are due to too short a time or too low temperatures during processing, one laboratory has determined. It is essential, therefore, that the meat packer work out his processing schedules carefully and that all operations leading up to processing be performed with due regard for practices and precautions necessary for good keeping quality in the product.

Week ending August 18, 1934

### Crop Control Program Will Go On in Spite of the Drought

ROP reduction plans of the government—including livestock—will not be discontinued because of shortages caused by the drought. This was the emphatic statement of President Roosevelt this week, echoed by AAA administrators.

In fact, the administration appears to look upon the intervention of nature in the crop control program as a justification of AAA plans.

The immediate problem, says the President, is to devise a permanent plan for federal control of agricultural and livestock surpluses, so as to bring about a balanced production and carryover which will keep prices at fair levels for both producers and consumers.

There is no shortage of food, and there will be none, says Mr. Roosevelt. He does not expect food prices to rise inordinately, and if they do he is prepared to "crack down" on business interests which he considers responsible for price-boosting. Food distributors might even be put under license by Secretary Wallace to prevent such a condition.

#### Will Go on With Program.

Details of the "permanent plan for federal control" are not yet made known, but strengthening of the powers of the Secretary of Agriculture under the agricultural adjustment act—such as were vainly sought at the last session of Congress—are known to be desired.

"Control through necessary adjustments in production of basic farm products by means of machinery created by the Agricultural Adjustment Act will be continued in 1935," Victor A. Christgau, acting AAA Administrator, said this week.

"Farmers are demanding continuance of control over production. Continuance is important because when normal weather returns after a major drought many market, soil and price conditions are present which, without controls, would lead to another cycle of surplus and price collapse with bad consequences affecting the whole country. There would be particular danger of this because this country has not regained the export markets which are needed as outlets for surpluses when production is uncontrolled.

"The drought with its important and widely varying effects upon agricultural production and on present carryovers will, of course, make advisable many adjustments in the application of the

1935 programs with increased production probable in several instances. But these changes will not mean abandonment of production adjustment programs. They will mean that the flexible provisions of the Agricultural Adjustment Act will be utilized in the manner best adapted to bring about a balance between production and demand."

Called It a Blessing.

In an address at Chicago this week Chester C. Davis, AAA Administrator, said: "I have just visited a large portion of the drought area where the adjustment program is proving itself a blessing. Where a farmer gets little or no crop it would not have helped him or the nation if he had planted more acres. He is better off with his contract acres planted to emergency forage crops and with certain income from benefit payments coming to him.

"He is better off with smaller herds of livestock, and without growing extra hogs which he would find hard to feed and which the nation doesn't need. In spite of the appalling drought there will be an abundance of food supplies for the American nation this year."

### Processing Taxes for 1935.

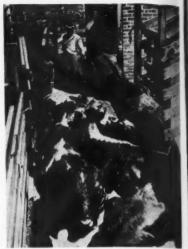
Secretary Wallace indicated this week that no decision has been reached on processing taxes for next year. "There is a possibility that farm prices will be high enough so that processing taxes

### Predicts Smaller Meat Supplies in 1935

N AN analysis of the food situation based on drought conditions the U. S. Department of Agriculture this week summarizes the meat situation as follows:

"The total meat supply for the remainder of 1934 is expected to be about the same as in the latter half of 1933, since the prospective decrease in pork and the 15 per cent increase in storage stocks of all meats are likely to be about offset by increased supplies of beef, veal and mutton.

"Because of the large numbers of unfinished livestock being slaughtered this summer, the large decrease in this year's pig crop, and the smaller numbers of cattle and lambs that will be fed, total meat supplies for the first half of 1935, especially supplies of the better grades, are expected to be very much smaller than those of recent years."



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TO BE TURNED INTO CANNED BEEF FOR THE NEEDY.

First shipment of drought cattle to arrive in the East for slaughter and canning under the government drought relief program. Four carloads of these emaclated animals were received at Jersey City from the West for immediate slaughter. They will hardly average 650 lbs. dressed weight, with a canned beef yield of 17 per cent.

will not be necessary," said he. "We are still uncertain as to the processing taxes for 1935."

At the same time it was indicated that drought conditions might cause a change in the American diet, including a reduction in use of meat. "Meat products, the supply of which will probably be somewhat short by late winter," said the statement, "furnish as a rule about 15 per cent of the calories and 25 per cent of the protein of the average American diet. Our usual consumption of these animal protein foods is fairly high compared with other countries. If it were necessary, our meat consumption could be reduced materially and still leave a wide margin of safety."

### To Buy 10 Million Cattle.

Late this week the government revised its cattle buying plans upward. It now expects to buy 10 million drought cattle, provided pasturage and slaughtering and canning facilities can be provided to take care of this number. This will exceed any available capacity of feed lots and processing plants, and extreme measures may be expected to be devised to take care of the surplus.

More than 2,623,000 head of droughtstricken cattle had been purchased by the AAA in Western drought states up to August 10. Average price per head for government-purchased cattle ranged from \$13.60 to \$13.70.

These cattle were purchased from 180,576 farmers in 19 states—Minnesota, North Dakota, Wisconsin, Texas, Wyoming, Montana, New Mexico, Ne

(Continued on page 30.)

### Cutting Steam Costs with Coal And Ash Handling Equipment

NOST of producing steam is much A greater than necessary in the majority of meat packing plants.

This has long been suspected, and it is verified by a survey by THE NA-MONAL PROVISIONER STEAM AND POWER SAVING SERVICE in meat plant power departments.

Two things are mainly responsible for these high costs:

1-Too little modern equipment.

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2-Lack of interest in their power departments by meat plant executives, and a lack of that type of supervision that secures best results with equipment available.

### Coal Handling Savings Overlooked.

In many instances no effort is made to secure information of vital necessity for comparative purposes, and useful in pointing the way to correction of conditions that cause waste and loss.

Coal is not weighed before being burned, and water is not measured before being pumped into the boiler. Therefore packers cannot know pounds of water evaporated per pound of coal burned, or cost to make 1,000 lbs. of

Few plants have equipment for flue gas analysis. Rarely is the temperature of stack gases known.

But perhaps the most noticeable shortcoming is the dependence placed on hand labor (which is not cheap un-

Eighth of a series of reports bu THE NATIONAL PROVISIONER STEAM AND POWER SAVING SERVICE based on data submitted by cooperating packers.

der NRA) for performing operations that could be done much more quickly with mechanical aids. This applies particularly to methods of handling coal

#### Where Money is Saved.

Some plants, particularly large ones, are well equipped in this respect. Coal is ordered in hopper bottom cars which, when they arrive at the plant, are unloaded directly into pits under the track. From these the coal is handled through the crusher into overhead bins in the boiler room, from where it flows by gravity to the stoker hoppers.

In a like manner ashes are moved from the ash pits under the boilers to elevated hoppers, from which they can be loaded directly into cars or trucks.

Other plants have coal and ash handling partly mechanized. This is particularly true of plants of medium size. In these cases the aim evidently has been to provide handling equipment sufficient only to replace some labor.

In many of the medium size and smaller plants, however, no equipment whatsoever for handling coal and ashes

### What Does It Cost You to Handle Coal?

A packer who formerly paid by the ton to have coal cars un-loaded by hand put in a pit and a conveyor to handle coal into his bins. The saving paid for the equipment in a little less than nine months.

In another plant a complete coal and ash handling system paid for itself in a little more than two years.

In a third plant a simple conveyor from the coal bin to the stoker hopper, installed at a cost of less than \$1,500, eliminated the labor of one man.

Handling coal and ashes by hand costs money, much more than many packers apparently appreciate.

that the possibility for saving money with such equipment has not been sufficiently investigated.

### Labor Adds 50c Ton to Coal Cost.

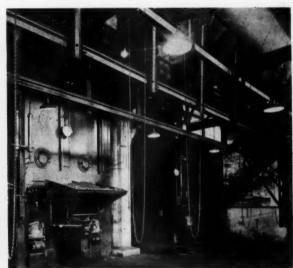
In one plant 20c per ton is being paid to unload coal from cars into bins. From these additional labor is required to wheel the coal into the boiler room. Eight tons of coal per day are burned. Expense of handling is \$4.10 per day, including cost of wheeling ashes from boiler room to ash pile, but not including wages of the fireman.

There is a further expense in this case to finally dispose of the ashes.

#### This Packer Is Economical.

In another plant of similar capacity, is provided, leading to the conclusion but burning about one ton more coal





COMPARE COST OF HANDLING COAL AND ASHES IN THESE TWO MEAT PLANT BOILER ROOMS.

LEFT.—All coal and ashes are handled by hand. The labor bill is high and dangerous conditions prevail. This plant could put in coal and ash handling equipment and earn a large return on the investment.

RIGHT.—Only one man in the boiler room. Coal and ashes are handled with conveyors. Each batch of coal delivered to stoker hoppers is weighed and recorded for the cost department and for comparative purposes.

quired in the boiler room.

All coal and ashes are handled mechanically, and the labor of perhaps two men is saved.

Coal is weighed as it flows from the overhead bin in the boiler room to the stoker hoppers.

All water going into the boilers is measured.

An automatic flue gas analyzer gives the fireman the information he needs maintain the most efficient combustion conditions at all times.

This plant is not only equipped to produce steam at low cost, but the facilities are provided to enable the best operating conditions to be maintained.

In this plant 9.15 lbs. of water are being evaporated per pound of coal burned. In the former plant a careful estimate indicated that not more than 5.83 lbs. of water were being evaporated per pound of coal burned. In the latter plant the cost to produce 1,000 lbs. of steam was 23.97c. In the former the cost slightly exceeded 37c.

A cost of 20.01c per 1,000 lbs. of steam was found in one plant. In many of the better operated meat plant boiler

per day, only one man per shift is re- rooms costs ranging from 23c to 26c per 1,000 lbs. of steam were found.

#### **Partial Mechanization Sometimes** Justified.

The absence of coal and ash handling equipment in many meat plants where the volume of fuel handled is great enough to justify its installation is the more unexplainable in view of the fact that stokers are practically in universal use. In only the smaller plants, as a rule, was hand firing observed.

Packers seeking ways and means to cut production costs might profitably look into the savings to be made by coal and ash handling equipment. Whether or not it would be profitable in any case is determined by the savings made and the cost of the equipment. In some instances, where the amount of fuel burned would not justify a large investment, it might be profitable to partially mechanize coal or ash handling.

When planning installation of coal and ash handling equipment, possible rehabilitation of the boiler room should be kept in mind, and the layout planned so that the equipment can be used with any new boilers that may be installed.

er's plant-all these affect this phase of the problem.

Whether to buy on the open market or to contract the coal, considerations as to the labor situation and possibility of severe winter weather causing traffic tieups, should be considered.

In some cases, where the plant is isolated and cannot call upon other industrials or the railroads for emergency coal, it might be advisable to pass up some of the cheaper coals to make certain that the supply is absolutely dependable. In other cases, part of the supply may be procured from different mines, so that all the "eggs" are not in one basket.

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As a general rule the coal purchaser should insist upon storage facilities for several days' supply-sometimes several weeks' supply-to avoid troubles not anticipated, such as floods, washouts, wrecks, etc.

### "Distress" Coal May be Expensive.

Next in importance to dependability should be listed suitability from an operating standpoint. Purchasing agents sometimes buy bargain or distress coal Frequently such coal is too high in ash, has a low fusing ash or for some other reason is not suited to the particular boilers under which it is burned.

Such coals, if they cause inefficient fires, interruptions in service or unnecessary boiler room labor, may prove to be the most expensive coal rather than the cheapest.

The only satisfactory method to determine whether or not a coal is suitable for particular boilers is to try it out in the plant.

This does not mean that one needs to buy samples from every mine in the field. The choice may be narrowed down by preliminary study, but the final and important test is the actual burning

### Use Under Boilers Determines Value

This is due to the fact that almost every boiler has characteristics that are distinctive. One boiler may have a natural draft stoker, comparatively short arch and large furnace volume making it particularly adapted to burning high volatile coals. In another plant a forced draft chain grate or underfeed stoker might do better on an en tirely different coal.

In a few cases boilers or furnaces can be altered to adapt them to the use of a particularly cheap coal. In one state the state-owned institutions have boiler rooms designed especially to meet the requirements of the coal mined in that state. Such conditions are not usual, however. The common problem is to find the coal among a certain

(Continued on page 17.)

### Selecting and Purchasing Coal For Meat Plant Boilers

By M. J. HESS

OAL is a major item of cost in the meat packing plant. More money can be wasted than probably most packers realize when proper purchasing methods are not used.

Value of a particular kind of coal to a meat packer may be determined by its ability to evaporate the greatest quantity of water at the lowest cost.

Coals vary greatly in heat content and other characteristics. Between the more expensive and the cheapest is an almost infinite number of grades.

Choosing the grade most suitable and economical is not always a simple task, but the problem is complicated considerably by the factors influencing the cost to use.

#### Factors in Cost of Coal.

Of these, freight rates are important. It often costs more to get coal to the plant than is paid for it at the mines. Unloading adds further to the expense. Percentage of ash, and consequently cost of ash handling and disposal, should be an influence also.

Cost of using coal under the boilers -considering slagging, clinkers, fire cleaning, waste through grates, mois-

ture content, etc., are other factors which must be taken into account.

When these and all other expenses and conditions are checked it will be seen that intelligent coal purchasing is not a simple operation.

Although other fuels than coal are used in the meat plant—notably fuel oil and gas-coal stands out as the most important. It has been estimated that 75 per cent of all plant heat and energy is derived directly from its use. Among packing plants where coal costs as much as 25c per head of livestock slaughtered-depending upon variety of processes, size of kill, efficiency of power department and care used in selecting the fuel-it will be seen that a small percentage of saving may amount to a considerable sum for the year.

### Dependable Supply Necessary.

In summing up the important points to consider in the selection of fuel for the packing plant we should list first of all dependability of supply.

Location of mines, transportation facilities, condition of mining equipment and method of mining, reputation of the seller, storage facilities at the buy-

### How a Novel Advertising Scheme Has Helped Sausage Sales

attracts attention and helps increase husiness.

This is a fact that packers and sausage manufacturers planning advertising and merchandising to increase profitable sausage sales volume will do well to keep in mind. For sausage has unique sales characteristics which make it particularly adaptable to interesting window displays. And its rich, zestful favor usually makes those who taste it buy immediately.

What can be done to attract consumer attention is illustrated by the experience of a Chicago store that recently featured the sausage products of Arnold Bros. The central unit of this display was a mammoth Visking cased sausage. the weight of which visitors to the display were asked to guess.

More than 15,000 people stopped to look at this giant sausage the first day it was on display. And more than 2,500 people guessed the weight each day. And when they sampled some of the sausage from the "taste-it" display they not only found that sausages are not only made big but better.

#### Other Similar Experiences.

The Star Market, Milwaukee, Wis., Over 4,500 customers stopped to also made use of a giant sausage to guess the weight of the "World's Larg-The Star Market, Milwaukee, Wis.,

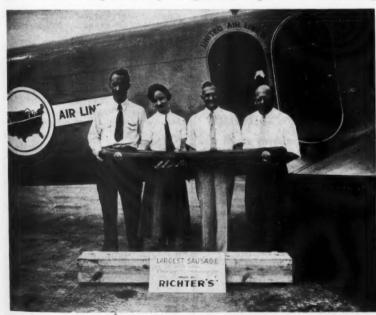
A good merchandising stunt always create interest in a recent sausage sale. In the advertising preceding the sale they hinted at a surprise for their customers-that on the coming Saturday the "biggest sausage made in Milwaukee" would be sliced before their eyes.

> The mammoth sausage was displayed in the window all week to stimulate interest in the event. On Saturday one man was kept busy slicing the hugh. bologna and serving samples to customers who crowded around to watch the process. At the end of the day it was found that 1,225 lbs. of sausage had been sold.

The Kroger Market at Poplar and Evergreen sts., Memphis, Tenn., has found that displaying two giant Viskingcased sausages—a bologna and a salami is the best kind of a stunt by which to create interest in sausage and cold meats and build sausage sales. In addition to selling hundreds of pounds of sausage of every description each week the store is also selling two giant bolognas and a jumbo salami, each weighing 50 ths weighing 50 lbs.

This store follows the chain practice of giving its large sausage display a prominent location in the meat depart-ment and featuring each day a large pre-sliced assortment of sausages and

### Thousands Attracted to Store.



AIRPLANE USED TO GET GIANT SAUSAGE TO CUSTOMER.

This mammoth Visking-cased bologna was made by Richter's Food Products, Inc., to be used for display purposes by a retailer in Southern Illinois. Time was limited, so that to get the sausage to its destination on schedule an airplane was used. Left to right—Pilot of the plane; stewardess; Julius Lipton, Chicago representative of the Visking Corp.; A. W. Paulin, president, Richter's Food Products, Inc.



EACH SAUSAGE WEIGHS 50 LBS.

This attractive Kroger clerk poses with two giant sausages—a bologna and a sa-lami—to show the size featured by the company each week. These large sau-sages always attract attention.

est Sausage" featured in a contest put est Sausage" featured in a contest put on last spring by the Kroger store located at 3 N. Pickney st., Madison, Wis. As much as 1,450 lbs. of sausage were sold by this store in one day as a result. The contest not only increased sausage sales, but the sales of other foods in proportion. A by-product of the contest was a list of 4,500 names which form the basis of a mailing list.

A. W. Paulin, president, Richter's Food Products, Inc., Chicago, recently told of a rush order received from a customer in Southern Illinois for a "largest sausage in the world," to be used for display purposes. The time was limited, so that when the sausage was ready to be shipped, in order to get it to the customer on time, it was necessary to transport it by airplane. The sausage arrived at the store of the retailer in perfect condition, the dealer retailer in perfect condition, the dealer later notifying Mr. Paulin of the great amount of interest it created and its effectiveness in boosting sausage sales. This big sausage in its Visking casing, just before it was loaded on the airplane, is shown in an accompanying illustration.

While it might not be practical for meat dealers in smaller communities to go to the expense of a giant sausage for display purposes, packers and sausage manufacturers might very ethically suggest a 15- or 20-lb. sausage for this purpose. Sausages of this size are unusual and accordingly attract much attention, particularly in a store where the stock normally carried and on dis-

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### Practical Points for the Trade

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### Barbecued Fresh Hams

A packer interested in developing a line of meat specialties asks how to prepare barbecued fresh hams. He says: Editor The National Provisioner:

We are expanding our specialty meat line and believe there is a good market in our territory for barbecued fresh hams. Will you please tell us how these are prepared.

Fresh hams may be barbecued either boned or with the bone in.

One way is to make a good pumping sauce and pump each ham with about 1½ lb to 2 lbs. of liquid, according to the size of the hams. The ham should be punctured from both sides and about three times on the face. Make the pump sauce as follows:

To 1 gal. of tomato puree add 1 gal. strong liquid in which ¼ lb. mixed spices have been cooked for two hours at a temperature of 185 degs. Fahr. The spices should be put in a double ham stockinette during cooking. If desired this sauce may be seasoned with smoked salt.

Add 1½ lbs. granulated or brown sugar to this 2-gal. mixture, ½ lb. of No. 1 paprika, previously made into a paste with boiling water, 1½ pt. full strength vinegar and 2 oz. Mapleine.

After the hams are pumped they may be cooked either in the smokehouse or in roasting pans at a temperature of 300 to 320 degs. Fahr. for 25 minutes to the pound. If they are boiled before they are to be browned, ½ hour to the pound at 165 degs. F. will answer.

If boned hams are to be used instead of hams with the bone in, the moulds should be lined with crinkled parchment paper and about 2 oz. of the sauce poured over the face of the ham. They should then be enveloped in the paper, the lid of the retainer pressed down and boiled. The following day they may be browned with granulated sugar in an oven at not less than 500 degs. Fahr. This should give the hams a beautiful finish without any considerable shrinkage.

Sprinkle the hams well with granulated sugar, place them in pans in an oven at the previously described temperature and brown for 7 minutes. Remove the hams, sprinkle again with sugar and cook 7 minutes more at 500 degs. F.

If the ham is fresh and sweet at the start of the operation it will remain so until sold, if properly kept.

A number of people claim they have had trouble with barbecued ham sour-

ing. This is not due to the seasoning but probably to the fact that they are sour on the inside before barbecuing is started. Temperatures mean everything in processing pork hams. By no means should any manufacturer attempt to barbecue hams with sour marrow, with the thought that this will stop fermentation. Trouble with ham souring quite often results in summer if coolers are overloaded in the effort to take full advantage of hog markets.

### Growths in Pickle

A packer who recently has noticed bacterial growths in his curing pickle fears these may have an injurious effect on the meat. He writes:

Editor The National Provisioner:

We make up a quantity of brine for our hams by bolling—using the standard formula. Lately we have noticed a growth similar to the mother growth in vinegar in our brine after it has stood at room temperature. Is this growth injurious to the brine, or would it affect the meat during the process of cure?

Growths such as are described usually are harmless and may be disposed of by skimming. They are due to several causes, important among which is inadequate or infrequent sterilization of curing tierces.

Sterilization may be done with live steam, or the tierces may be washed thoroughly with water, to which trisodium phosphate has been added. After sterilization or washing the tierces should be rinsed with cold water. Some packers give curing tierces a thorough sunning after washing.

When sterilized tierces are replaced in use, a quantity of old pickle (a pailful will do) should be added to the new pickle in each tierce.

### **Making Sausage**

Sausage-makers, small or large, are invited to use this department of THE NATION-AL PROVISIONER in obtaining information concerning the formulas, methods or details of operation. Questions will be answered promptly and in as full detail as possible. General articles on the subject of sausage-making also will be published from time to time.

Address your inquiries, suggestions or criticisms to THE NATIONAL PROVISIONER, Old Colony Building, Chicago, Ill.

### Making Sausage Right

A sausage manufacturer in Canada is having trouble with his fresh sausage, which does not hold its color, and breaks up in cooking. He writes:

Editor The National Provisioner:

We are having trouble with our fresh sansage. First, it loses its color. Second, it breaks what frying.

The following is the formula we use: 6½ lb. fresh lean beef, 5 lbs. lean pork, 6 lbs. pork fa, 6½ lbs. lean veal, 2½ lbs. flour, 5 lbs. water.

First all the meat is ground through the course plate. It is then placed in the cooler for eight hours, or if needed before that time, it is used when the meat is 34 degs. F. Next the flour and water are placed in the mixer, and when well mixed, the meat is added. The water is also \$2 degs. After being thoroughly mixed we grind it through the fine plate and stuff in hog or shery casings.

The finished sausage is held in a cooler running from 32 degs. to 38 degs. overnight and delived to our customers the following morning after manufacture. Can you give us any help on how to hold the color and how to stop breaking when cooking?

A sausage expert suggests the following formulas for pork sausage, one containing some beef and one without; the latter is preferable. It is made as follows:

50 per cent fat pork 50 per cent lean pork

Grind through the 1-in. plate; then place in the mixer.

To 100 lbs. of meat use

2 lbs. salt

6 oz. pepper 2 oz. nutmeg

4 oz. granulated sugar

1 oz. ginger

1 oz. ground sage

Mix well, then grind through the %in. plate. Do not return to the mixer, as this will make the product smeary.

The formula using beef is as follows:

Deduct 25 lbs. of the mixed pork from the first formula and add in its place 25 lbs. of good beef flanks with all the sinews removed. Grind through the %-in. plate; then mix with the coarse pork in the mixer, so that when it is ground through the fine plate the beef will have been ground twice.

When the meat is in the mixer add 2 lbs. flour and 5 or 6 lbs. ice water.

The stuffer and grinder should be rinsed with ice water before using. Sprinkle ice water on the sausage on the table while it is being stuffed to prevent its becoming warm. As fast as one rack is stuffed, push it into the cooler at about 30 to 32 degs. F.

When the sausage is prepared for cooking in the home it should be pierced with a fork or blanched in boiling water for one minute. This will prevent its bursting or breaking when cooking. Instructions should be given the dealer, so that he may so instruct his customers.

Page 16

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### Sawdust for Insulation

A small packer planning construction of a new cooler thinks he might save money by using sawdust instead of corkboard for insulation. He says:

Editor The National Provisioner:

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We are about to build a new beef cooler 20 by 30 feet in size and have considered the use of sawdust instead of corkboard for insulation. In your opinion is it as effective as cork? We would preciate any advice you can give us.

Sawdust may be fairly good insulation, but not as good as corkboard. While it may have been used in some instances to insulate coolers in meat packing plants, it is doubtful if many engineers could be found who would be willing to recommend its use for this nurpose today.

Sawdust readily absorbs moisture and like any insulation when wet, loses insulating efficiency. If it were used, therefore, particular care would have to be taken in the construction of the cooler to exclude all moisture from the

Further, being a loose material, there is reason to believe that considerable settling of the sawdust would occur after it has been placed in the cooler walls, leaving uninsulated spaces for the rapid transfer of heat. The use of sawdust, of course, would not lessen the fire hazard.

The first cost of insulating with corkboard might be a little more, but it would be cheaper in the long run. This packer might also investigate possibilities in the use of hog hair insula-tion, which is now being prepared in a form for use in meat plant cooler walls.

### MEAT CANNING CAUTIONS.

(Continued from page 11.)

interior of cans, and to prevent this discoloration, enamels have been developed. During the last few years the use of enamel-lined cans has increased greatly in scope and quantity.

Suitable enamels for open top cans also have been developed for all meat products for which this type of can has been specified. In some instances it was necessary to develop special enamels for some meats.

### Why Meat Loses Red Color.

Another type of discoloration consists of a change from the normal red color of cured meats to gray. This is caused by oxidation due to improper exhausting and incomplete removal of oxygen from the cans. This discoloration occurs only on that portion of the product not covered by the liquid or jelly, and which is in contact with oxygen in the head space.

This type of discoloration can be prevented by using a high mechanical vac-num, or by covering the product with liquid or jelly.

### **Operating Pointers**

For the Superintendent, the En-

#### HOW TO BUY COAL.

(Continued from page 14.)

group which will be best suited to the existing furnace conditions.

Before making the burning test a preliminary study of the chemical and physical characteristics of the coal will serve to narrow down the field for the final selection.

#### Facts Proved by Chemical Tests.

It can be determined, for instance, that certain coals might be objectionable on account of a high moisture content. Other coals may be too high or too low in ash. Generally a low ash content is desired, but with chain grate stokers a higher ash content may be tolerated or even preferred, 10 to 1b per cent ash being quite common.

Volatile matter in the coal must be considered in relation to furnace volume and type of burning equipment.

Fusion point of ash is important. Low fusion ashes form objectionable clinkers which stop up air passages, cause holes in the fuel bed, with resulting excess air, and may even damage side and bridge wall.

Heat content should receive its share of consideration, but in too many cases this quality is overemphasized. The amount of heat in the coal is not of so much importance as the heat which

### Steam and Power Savings

If you could get your power for nothing, Mr. Packer, would you be interested?

Others are doing it.

Surveys of packers' heat and power conditions made by a number of engineers in a variety of packing plants show tremendous possibilities of savings.

Results of these studies are covered in a series of articles now appearing in THE NATIONAL PRO-

When completed a limited edition of this series will be reprinted in pamphlet form. If you want the facts and figures it contains, fill out and return at once the following coupon:

The National Provisioner 407 So. Dearborn st.,

Please reserve for me.....copies of "PAYING DIVIDENDS THROUGH THE POWER HOUSE", when issued, and mail to the following address:

Name							•								
Company															
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finally is absorbed by the water and steam and made available for plant

#### Study Coal at the Mine.

Common analyses furnished for coal studies are the proximate and ultimate studies are the proximate and ultimate analyses. The proximate analysis shows the percentage by weight of volatile matter, fixed carbon, ash and moisture. The utimate analysis shows the percentage by weight of the chemical constituents carbon, hydrogen, oxygen, nitrogen, sulphur, and ash. With both analyses the heating value in B.t.u.s per pound and the fusion temperature of the ash are usually reported. of the ash are usually reported.

Physical characteristics and preparation of the coal at the mine should be studied. Some coals, if prepared by ordinary methods, would be an inferior product. The same coal properly sized and washed to remove dirt and im-purities may become quite suitable for certain burning conditions.

Percentage of fines is an important consideration when buying for chain grate equipment, but if buying for pulverized fuel burners it loses much of its importance. Even so small an item as method of loading cars may make a difference inasmuch as it affects the distribution of fines through the car.

### Cost Based on Steam Value and Freight Rates.

The final and deciding factor in coal selection is of course the coal cost. By selection is of course the coal cost. By this we do not mean cost at the boiler door, but rather cost of the energy as finally converted into steam. Of course the coal cost at the mine and the freight rate to the plant are im-portant parts of the final cost, but burning characteristics in relation to the boiler plant play are equally imthe boiler plant play are equally important. This latter phase of the problem already has been discussed.

Freight charges are such a large part Freight charges are such a large part of coal costs that one manager turned his coal purchasing over to the traffic manager, with the remark that there were no B.t.u.s in freight bills, although they seemed to be the major part of the coal costs. Another buyer who boasted he was buying coal for 15c a ton at the mine was surprised to find that another plant in the same city was paying several times that mine cost, yet getting coal at a lower delivered cost, due to a more favorable freight rate.

A purchasing agent should first make

A purchasing agent should first make an extensive study of the fuels close at hand to see if he cannot find one among them that will serve his purpose. Distance in this case should be measured in terms of freight rate rather than actual miles.

The successful buyer will work close-In successful buyer will work closely at all times with the operating engineer. This man can tell from his
weekly records and periodic tests just
how the fuel is performing and how
much the coal cost per thousand pounds
of steam actually is. He is the man
who lives with the coal and only with who lives with the coal and only with his help can one make a satisfactory analysis of the results of purchases. The traffic department should also be consulted for advise as to any changes in freight rates on coal into the city and as to the best routing to give shipments to avoid unnecessary delay. Finally, the one charged with coal purchases should study coal and its use so salesmen will not be able to confuse him with technical terms.

# "These

# 'Cellophane' SALES POINTS BOOSTED OUR BACON PROFITS"

says THE CLEVELAND PROVISION CO.

"6 Insures a sanitary product, appealing to the buying public."

"1 'Cellophane'-wrapped bacon carries the brand name into the home, permitting the housewife to reorder by name."

"5

Gives complete protection—free from dirt, flies and contamination." f2 It commands a price on its own merits as adefinite specialty." Me

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444 Is a convenient unit, ready for instant sale."

43 Lends a quality atmosphere in keeping with quality-cured bacon."

AN EXECUTIVE of the Cleveland Provision Co., Ohio, states further, "Ever since we started with Cellophane we have enjoyed substantial sales increases." Our field representative will be glad to help you add sales appeal to your package. Du Pont Cellophane Co., Inc., Empire State Building, New York City.

ellophane" is the registered trade-mark of the Du Pont Cellophane Co., Inc.

### A Page for the Packer Salesman

### Meat Price Competition

Will Disappear When Losses It Causes Are Fully Appreciated

HAS the volume of sausage products made to sell at a price reached its peak?

From now on will retailers handle less cheap product and more of high quality?

CO.

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isioner

One packer salesman believes retailers are awakening to the fact that it is more satisfactory and profitable to handle sausage of the better grade, and that now is an opportune time for packer salesmen to push quality goods. He says:

Editor THE NATIONAL PROVISIONER:

At no time during the 15 years I have been selling meat products have logic and plain common sense played such a small part in influencing retailers' purchasing as during the past three years. Low prices, particularly for sausage and ready-to-serve products, have overshadowed all other considerations. Retailers' sole ambition appears to have been to buy low enough to undersell all competition.

#### The Race for Volume.

We usually think consumer demand dominates conditions in the meat trade. There can be no doubt that when consumer purchasing power began to slip more housewives sought bargains. In his efforts to please these, which we now know were in the minority, the retailer lost sight of the greater percentage of consumers who were willing to pay higher prices for sausage products with quality.

Salesmen encouraged what they should have seen would become a disastrous situation by over-emphasizing to their firms the demands of retailers for cheaper products. And packers and sausage manufacturers, fearing loss of customers and volume, went to extremes in the production of sausage made to sell at a price.

Packers, sausage manufacturers, salesmen and retailers must accept a share of the guilt for creation of a situation that has been profitable to none of them, that has discouraged sausage buying, and that should be changed.

#### Retailers Having Change of Heart.

There is much evidence that retailers, particularly, recognize the mistake that was made. And, just as price competition in sausage products had its start in the retail store, it now seems possible that the movement to bring back quality sausage will also origi-

nate there. Certainly, if the retailer demands quality sausage products the sausage manufacturer will produce it for him.

The salesman can assist materially in bringing about the return of sanity in sausage production and merchandising—and certainly it is to his advantage to do this. And the constructive way to do this, I have found, is to broadcast at every opportunity what retailers actually are accomplishing with quality sausage products.

John Jones is influenced in a larger measure than he probably will admit by what his competitor Frank Smith does. If John Jones is making little or no money on sausage products made to sell at a price, and he learns Smith is making good money with quality products, he will at least do a little thinking. And if he thinks long enough and hard enough he will discover for himself the folly of investing his money in products that give him no return.

If every packer salesman worked on a straight commission—as I do—there would be less disposition to encourage low prices. But whether or not a man works on a commission or a salary, he should be interested in the best possible conditions in the industry in which he earns his bread and butter. Fostering conditions which make operations unprofitable, and which discourage consumption, neither adds to the security of the packer salesman's job nor to the possibilities for greater income.

Yours truly,

PACKER SALESMAN.

#### MAKING OPPORTUNITIES.

No one knows better than the packer salesman the many difficulties and problems which have beset him during the past two or three years.

It has taken sales ability in more than ordinary measure to merely "get by" during this time, and surely those who have done a little better than an ordinary job must have had courage in large measure and a brand of determination that does not admit defeat.

Some packer salesmen may have wondered if the game was worth the candle. There should be much inspiration to these and to all others who may consider their lot a hard one in the following experience related by a packer salesman as picked up on his travels:



MAKING THE BEST OF IT.

Editor THE NATIONAL PROVISIONER:

Within a few hours drive from Chicago lives a young man who is solving a big problem in a most unusual way. He recently planted 40 acres to oats and rye without tractor, horse or money.

I saw this boy when he was piloting a yoke of oxen in a field of rocks and gravel. There were tractors in adjoining fields. Great trucks and shiny sedans were in full view as he trudged beside his team. In an age which has reached a marvelous stage of mechanical development, he was using the tools of a long-past day.

I was interested. Climbing the fence I waited for him to reach the end of the field. As he maneuvered the turn he greeted me with a cheery "howdy."

"Well, how are things going," I asked. "Pretty slow," he replied, and smiled.

He loosened the yoke, supporting the fourteen foot pole attached to the three foot disk, to rest the oxen while we talked. His story was not a pretty one—ill luck, hardships and a lack of opportunity. But what I liked about him was that he did not complain. Faced with handicaps that might have daunted the stoutest man he was carrying on and doing his best with the equipment available.

"You see," he said, "this farm belongs to grandpa, who is pretty old. Last winter he broke both of his legs and has been laid up ever since. We had two horses, but one of them died and there was no money to buy another. Grandpa wanted this field planted to oats and rye, and there was no other way to do it except by breaking these critters to the yoke and doing the work with them."

I cannot believe that this farmer lad will always work stony fields with a yoke of oxen and a three-foot disc. He has determination and ingenuity. If opportunities do not present themselves he will make them. Individualism is not dead.

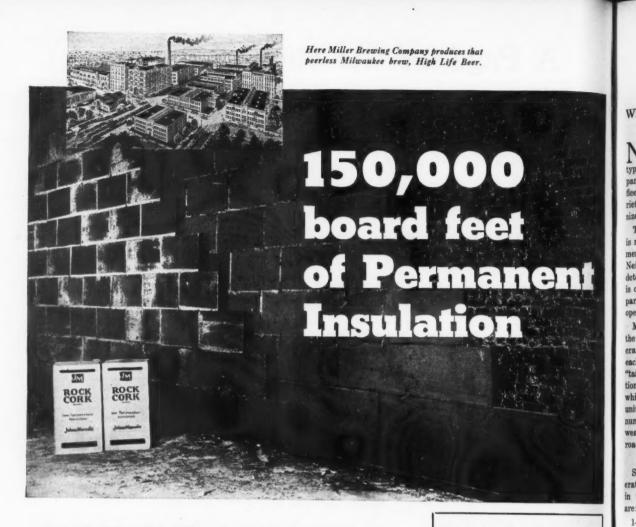
There should be a lesson in this for all of us.

Yours truly, M. W. STULTS.

Miller & Hart, Chicago.

#### VARIETY PLATE.

Many women, when serving sausage, like to put three or four slices of two or three different varieties on the plate to satisfy the taste of each member of the family. Many retailers take advantage of this situation by making up such a plate, attaching a small card reading "Today's Special Variety Plate 20c," or whatever price will sell the combination well, and displaying the plate in the showcase. Such a plate suggests an economical luncheon or supper dish and generally sells well. Most retailers offering such a combination change it every day. Some keep the price the same, while others make no effort to do so, pricing the combination according to market values. Usually the combination weighs one pound.



Installed by the Miller Brewing Company of Milwaukee, in 1933, this Rock Cork will be virtually as good as new in 1953. So will the many more millions of feet installed last year by other breweries, packing plants, and cold storage warehouses.

TWENTY YEARS? That's a conservative estimate. There's every likelihood that the Miller Brewing Company's recent Rock Cork installation will last far longer.

The satisfied users listed in the panel at the right... and many others represented in our files... have already reported 20-year-plus records. And, mind you, these Rock Cork installations are not worn out. Far from it! Every one of them is as good as new; insulation value unimpaired after a score of years.

Rock Cork is a mineral composition; a permanent low-temperature insulation that stands alone in its marked resistance to moisture infiltration.

It is rot-proof, vermin-proof, odorless,

and incapable of absorbing odors. It cannot support the growth of mold or bacteria.

May we send you the free book, "Insulation in the Food Products Industries"? Tells the complete story of Rock Cork; describes money-saving materials and methods for steam lines and heated equipment. Mail the coupon.

### Johns-Manville

REFRIGERATION INSULATION

Johns-Manville Insulations are available for all temperatures from 400° F. below zero to 3000° F. above.

### Rock Cork has served

E. Kahn's Sons Co...........27 years (Cincinnati, O.)

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B

- Syracuse Cold Storage Co.... 26 years (Syracuse, N. Y.)
- Holt & Brandon Ice Co......29 years (Evansville, Ind.)
- Fox Head Waukesha Corp.....26 years (Milwaukee, Wisc.)
- Swift & Company.......25 years (Chicago, III.)
- (Anderson, Ind.)

  J. M. Leach Mfg. Co......21 years
- ... and hundreds of other plants for long periods.

JOHNS-MANVILLE

22 East 40th Street, New York City

(Kokomo, Ind.)

Send me a copy of the brochure, "Insulation in the Food Products Industries."

in the Food Products Industries."

Name\_\_\_\_\_\_Title\_\_\_\_\_

Firm Name\_\_\_\_\_\_Address\_\_\_\_\_\_

City\_\_\_\_State\_\_\_\_\_

The National Provisioner

### Refrigeration and Frozen Foods

### Refrigerated Trucks

Why the Meat Packer Buys Truck Types Suited to His Needs

N o OTHER industry uses the variety of refrigerated truck body types employed by meat packing companies. Even in meat plant truck fleets there often will be found a variety of refrigerated body types and sizes.

This seeming lack of standardization is not the result of haphazard management or catch-as-catch-can purchasing. Neither is it trial and experiment to determine sizes and types. Usually it is careful selection of each unit for the particular conditions under which it will operate.

Many meat packers have found that the most efficient operation of refrigerated trucks is possible only when each route is covered by equipment "tailor made" to fit the specific conditions encountered. Variable factors which determine the kind and size of unit needed include length of route, number of stops, size and kind of load, weather and climatic conditions and road and traffic conditions.

#### Types of Truck Bodies.

Seven types of insulated and refrigerated truck bodies are in general use in the meat packing industry. These

1-Insulated body without refrigeration.

erved

.27 years

. 26 years

. 20 years

.26 years

. 25 years

.21 years

.24 years

.21 years

r plants

"Insulation

NP-8-34

ovisioner

- 2-Insulated body with provisions for refrigeration during the hot summer months.
- 3—Body refrigerated with water ice. 4—Body refrigerated with ice and
- 5-Body refrigerated with solid car-
- 6-Body refrigerated with an eutectic system. (Refrigeration provided with frozen brine in a tight container.)
- 7—Body refrigerated with a mechanial unit.

#### Requirements of the Packer.

While refrigerated truck bodies for transporting meats vary in size and type, there are certain fundamental qualities common to all.

The first of these, of course, is refrigerating efficiency. This involves selection of proper size and type of cooling equipment to provide maximum economy and reliability. Equally important is the use of the correct amount of insulation, which varies with the temperature desired within the body, climatic conditions and type of refrigeration used.

Bodies carrying fresh and smoked meats should have a wall conductance not exceeding .10 to .12 B.t.u. per hour, per degree Fahr., per square foot. Bodies carrying fresh cut meats and

smoked meats should have insulating conductivities ranging from .06 to .10 B.t.u. per hour, per degree Fahr., per square foot.

Different types of refrigerated truck bodies for transporting meat, placed in service recently, are shown in the accompanying illustrations.

### Truck and Trailer Type.

Supplying fresh meats to markets in five Texas towns is the daily job of a



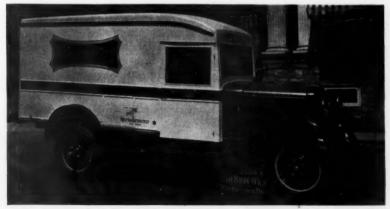
#### CARRIES HEAVY LOADS ON LONG ROUTES.

Forty-three trailers of this type are in service between Chicago and points in Indiana, Ohio and Kentucky. Temperatures of 37 to 42 degs. Fahr. are maintained with solid CO<sub>2</sub> and ice and salt. Insulated with Haircraft, an insulation the basis of which is hog hair.



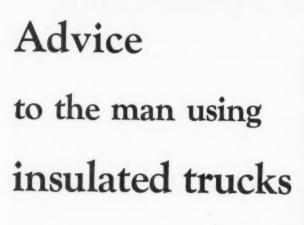
FOR PACKERS AND STATEWIDE DELIVERY SERVICE.

This tractor-trailer unit, and several like it, are used by the Jacob Dold Packing Co., Buffalo, N. Y., in service on the 300-mile run between Buffalo and Albany, N. Y. Refrigeration is provided with solid carbon dioxide, a temperature of 38 degs. Fahr. being maintained. Capacity is 14,000 lbs.



HALF REFRIGERATED AND HALF INSULATED,

This truck, one of 35 built recently for the Weiland Packing Co., Phoenixville, Pa., is equipped with bodies divided into compartments, one of which is refrigerated and the other insulated but not refrigerated. Fresh meats are carried in the refrigerated compartment and smoked meats in the insulated compartment.



QUICK FACTS
ABOUT DRY-ZERO

Efficient: Dry-Zero has the greatest insulating or heat stopping efficiency of any commercial insulant. Its rating is .24 B.t.u. The proper thickness of Dry-Zero for any desired temperature can be calculated accurately.

Light: Dry-Zero adds but little to over-all truck weight. It scales only 2 oz. per board foot. A truck with 300 square feet of body surface would weigh only 90 pounds more with 2 inches of Dry-Zero insulation. Dead weight saved means money saved. This has amounted to as much as \$230 per year on a one-ton truck.

Permanent: Dry-Zero is immune from rot or fungus. It will not settle, disintegrate or oxidize. Dry-Zero has frequently been used over again after being removed from worn out or obsolete bodies.

Clean: Never absorbs or develops odors, because Dry-Zero is 98% pure cellulose. Does not absorb moisture. This is further assurance of cleanliness and permanent insulation efficiency.

Available: It is no trouble to get Dry-Zero for one truck or 100. Any truck buyer can have Dry-Zero installed by his own body builder. Every reliable builder is familiar with this insulation. Complete information on any question about Dry-Zero may be obtained also from the Dry-Zero Truck Insulation Department.

DRY-ZERO
THE MOST EFFICIENT TRUCK INSULANT KNOWN

I NSULATION should be used in the construction of any truck hauling a load affected by either heat or cold.

Since insulation adds something to dead weight, the lightest and most efficient insulation, obviously, should be used. Also, to avoid excess maintenance costs, it should be efficient for the life of the truck.

Dry-Zero Blanket and Sealpad are unique in the permanent light weight, efficient insulation they provide. Tests by the U. S. Bureau of Standards and many universities show that Dry-Zero is unequalled in insulating efficiency by any commercial product. It has proved itself time after time on mountain runs, on long gruelling desert hauls, on day after day city delivery. In many instances Dry-Zero has been lifted out of a worn-out or obsolete truck body and used over again.

Dry-Zero will never rot, disintegrate, oxidize or settle. It will never absorb or give off odors.

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PLAN NOW FOR FUTURE TRUCKS

You will save money by making a careful investigation of insulation. If you do this now, you can make proper plans for insulating your new trucks, or your present ones.

Any reliable body builder will give you complete information about Dry-Zero. Or you can write direct to our Truck Insulation Department. Many manufacturers of bodies, trailers, trucks and refrigeration equipment have used Dry-Zero engineering service. Dry-Zero Corporation, Merchandise Mart, Chicago. Canadian office, 687 Broadview Avenue, Toronto, Ontario.

semi-trailer just placed in service by the Vernon Meat Co., Vernon, Tex. The unit travels 100 miles per day, and carries 7,000 lbs. of meat at a tem-perature ranging between 38 and 48 degs. Fahr. A Servel 1½ h.p. com-pressor and 4 Kold Hold units make un the refrigerating equipment. Insulation consists of 3 in. of Dry Zero blanket in floor. The body, designed and built by the American Body & Equipment Co., Dallas, is mounted on a Kingham trailer and pulled by a Ford V8 tractor truck.

For transporting dressed beef and pork between Buffalo and Albany, N. Y., the Jacob Dold Packing Co., Buffalo, the Jacob Dold Packing Co., Buffalo, is now using big refrigerated semi-trailers which carry 14,000-lb. loads at a temperature of 36 degs. Solid carbon dioxide is used for refrigeration. Bodies are insulated with 4 in. of Dry Zero Sealpad in roof and sides and 4 in. of belse wood in the floors. Sealpad in roof and sides and 4 in. of balsa wood in the floors. Despite their size, the 22-ft. bodies weigh only 5,600 lbs. They were built by the E. A. Cook body works to specifications sup-plied by the packing company, and are mounted on Trailmobile chassis.

For heavy loads over comparatively long routes some packers have adopted trailers of the type used by the Bates Motor Transport of Chicago for refrig-Motor Transport of Chicago for Ferrig-erated service from the former city to points in Indiana, Ohio and Kentucky. These trailers, of which there are 43 in service, carry approximately 7 mil-lion pounds of perishable products monthly. They are insulated with 3-ply Wilson Haircraft in roof and sides and 2 in. of Wilson Naturezone slabs in the floor. Some of these trailers are refrigerated with solid carbon dioxide and some with ice and salt. Temperatures of 37 to 42 degs. Fahr. are main-

For delivering fresh meats within a 100-mile radius of Lima, O., the Lima Packing Co. has 10 new refrigerated trucks, each designed to carry a 3-ton load at a temperature of 40 degs. The bodies are refrigerated with water ice and insulated throughout with 3 in. of Dry-Zero Sealpad. Inside dimensions are 10 ft. by 5 ft. 6 in. by 5 ft. Bodies are mounted on 2-ton Dodge chassis. W. C. Bradley, vice president of the Lima Packing Co., credits the constant temperatures maintained for delivery of meats in perfect condition.

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The half and half system—part insulated and refrigerated and part insulated only—has proved wholly saitsfactory in 36 new units built for the

Weiland Packing Co., Phoenixville, Pa. Fresh meats go into the refrigerated half, where a temperature of 45 degs. Fahr. is maintained by water ice. Smoked meats go into the other half of the body. The entire body is insulated with Dry-Zero Sealpad—3 in. in roof and 2 in. in sides and floor. Bodies have 2 to 3 ton capacity and are mounted on Ford V8 chassis. Routes covered range from 35 to 100 miles.

### REFRIGERATION NOTES.

The Stover Ice & Cold Storage plant, Syracuse, Nebr., has been purchased by Louis Lockhart.

Blue Star Ice & Cold Storage Co., San Antonio, Tex., has incorporated with a capital stock of \$10,000. The incorporators are D. L. Slaughter, O. B. Jennings and others.

The National Ice & Cold Storage Co., San Bernandino, Calif., has erected a modern ice house at 1210 Celia st.

A. B. Dorminy, Willacoochee, Ga., has purchased a lot for the purpose of erecting an ice and cold storage plant.

The Cudahy Packing Co., So. St. Paul, Minn., will soon let the contract for a \$40,000 addition to their plant to include some refrigeration.

The Miller-Richardson Co., Inc., Lowville, N. Y., will remodel their cold storage plant at a cost of about \$30,000.

The Southern Oregon Sales, Medford, Ore., is erecting an addition to its precooling and cold storage plant at a cost of about \$65,000.

### PRODUCE IN COLD STORAGE.

Cold storage holdings of butter, cheese and eggs on August 1, 1934:

	1934.	1934.	1933.
Butter, creamery, lbs1	108,742	70,148	150,934
Cheese, American, lbs		79,925	82,771
	8,558	7,797	2,812
Cheese, Brick-Munster,			
lbs	2,028	1,915	1,814
Cheese, Limburger, lbs	2,015	1,482	651
Cheese, all other, lbs	6,207	5,841	6,243
Eggs, shell, cases	8,949	8,965	9,507
Eggs. frozen, lbs	121,506	116,058	107,660
- 00			

### FROZEN POULTRY IN STORAGE.

Storage stocks of frozen poultry on hand on August 1, with comparisons:

			Aug. 1, 1934.	July 1, 1934.	Aug. 1, 1933.
Broilers, lbs		 	5,771	3,306	5,520
Fryers, lbs		 	1,695	1,754	1,602
Roasters, lbs.		 	7,134	9,598	6,199
Fowls, lbs		 	11,013	7,355	12,178
Turkeys, 1bs.		 	6,647	8,385	5,709
Ducks, lbs		 	2,892	1,503	3,45
Miscellaneous,	lbs.	 	9,672	8,708	10,31

#### JULY FEDERAL SLAUGHTERS.

Federal inspected slaughter of all classes for livestock during July:

	cattle.	Unives.	Hogs.	lambs.
Baltimore .	7.444	2,193	59,725	(2)
Buffalo	10,301	3,713	47,484	4,410
	219,877	103,458	476,571	292,498
Cincinnati .	15,094	8.036	49,408	11,702
Cleveland .	5.095	(2)	2.351	1(2)
Denver	22,587	8.629	32,228	(2)
Detroit	7.158	7,741	63,110	5.134
Ft. Worth .	52,576	35,237	34,889	28,426
Kansas City	129,947	79,937	289,921	96,483
Milwaukee .	24,395	43,729	67,276	(2)
Nat'l Stk.	==,000	10,120	01,210	(-)
Yds	85,612	58,089	239,633	76,257
New York .	28,765	60,888	(2)	189,545
Omaha	112,631	27,009	192,229	141,159
Philadelphia	5.937	10,553	55,781	14.750
Sioux City.	54.391	18,222	130,356	45,348
So. St. Paul	76,338	86,083	103,798	32,983
All other	10,900	00,000	200,100	02,000
stations .	333.833	216,472	1.457.520	355,117
	0001000	=======================================	2,201,020	000,117
Total:				
July, 1934.1	.191,981	769,989	3,323,440	1.293,812
June, 1934.	931,970	601,332		1.258,628
July, 1933.	752,105	401,329		1,398,742
5-yr. July	,	,	-,,	-,000,000
av	697,539	364.014	3,253,360	1,387,860
JanJuly,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-,,,	_,,,
19346	.072.444	3,939,609	26,579,295	8,769,043

Horse slaughter in July totaled 1,572 head compared with 6,271 head in the same month a year ago. The January-July slaughter this year of 9,264 head compares with 21,416 head in the same period a year ago.

(2) Included in "all other stations."

### -BUTTER AND EGGS STOCKS LOW.

Holdings of butter in the United States on August 1 totaled 108,742,000 lbs., a decline of 42,192,000 lbs. from a year ago and 25,855,000 lbs. less than the 5-year average, according to the Chicago Mercantile Exchange. Egg holdings aggregated 8,949,000 cases, a drop of 558,000 cases from August 1, 1933, and 171,000 cases below the aver-

Movement of butter into storage in July amounted to 38,594,000 lbs., a de-cline of 5,962,000 lbs. from a year ago and 342,000 lbs. under the average for the month.

For the second time on record the supply of eggs on August 1 was below that of July 1. A total of 16,000 cases was moved out of storage, compared with an into storage movement of 143,-000 cases last year. Egg stocks were lower than those of preceding years as far back as 1922, with the exception of 1932 when the shortest supply on record went into storage.

### "C-B" Cold Storage Door

### "The Better Door that Costs no More"



The "CB" Fastener for overlapping type Freezer Door. Simple and Efficient.

The "CB" Super Freezer Door is used where extremely low temperatures are maintained.

There is a "CB" Door designed to meet every cold storage need.

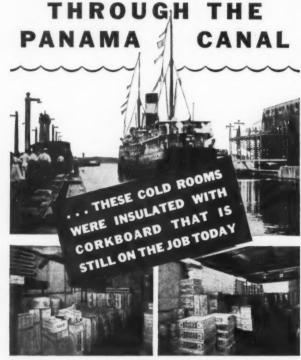
Write for a "CB" Cold Storage Door Catalog and price list.

### The Cincinnati Butchers' Supply Corp.

1972-2008 Central Ave., Cincinnati, Ohio 3907 S. Halsted St., Chicago, Ill.



### BEFORE THE FIRST SHIP PASSED



Green Fruit Room (LEFT) and Fish Cellar (RIGHT) in the Brooklyn warehouse of Austin, Nichols & Co., Inc., insulated with Armstrong's Corkboard in 1914. The walls and floor are insulated with 4" corkboard; the columns, ceilings, and beams with 3" corkboard.

TWENTY YEARS! A long time, surely. Especially when you remember that it was in 1914 that the Panama Canal was opened to traffic for the first time.

Yet, in the life of corkboard insulation, two decades is but a short span. Even before the S. S. Alliance made her historic trip through the locks, Armstrong's Corkboard guarded the cold rooms of Austin, Nichols & Co., Inc., wholesale grocers of Brooklyn, N. Y.

And today, this same insulation is in daily service! In fact, so efficient and satisfactory has been the performance of these cork-insulated rooms that. beginning three years after the original installations, Austin, Nichols & Co., Inc., had other rooms similarly equipped. The most recent of their refrigerated rooms to be insulated with Armstrong's Corkboard is a large air-cooled wine vault

completed just a short time ago.

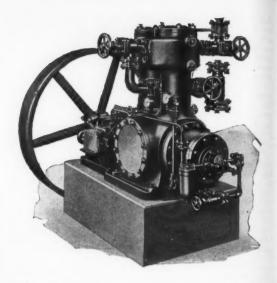
It will pay you to remember the important facts about corkboard in choosing insulation for your cold rooms. Consider not only the performance record of corkboard in the cold storage industry during the past thirtyfive years and more, but also the definite advantage which Armstrong's Corkboard offers in maximum efficiency during the whole period of service. Today's corkboard is even more efficient than that which has served so successfully in thousands of plants. Properly installed, it will give economical, dependable service for many years save refrigeration dollars, cut down maintenance bills.

For information and advice on your insulation problems, write to Armstrong

Cork & Insulation Co., 952 Concord Street, Lancaster, Pa.



**Armstrong's** CORKBOARD INSULATION



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Vilter Compressors are built in a wide range of sizes and types, a typical example being the above unit. Bulletin No. 730 shows the entire line. Ask for a copy.

ALWAYS CONSULT

### THE VILTER MANUFACTURING CO.

2118 SOUTH FIRST STREET, MILWAUKEE, WIS. ESTABLISHED 1867

### Meets All Water Cooling Requirements of the Small



Refrigerating Unit Here is a small forced draft tower equipped with the highly efficient Marley patented spray nozzles, quiet Marley Multi-blade fans, effective Marley zig-sag drift eliminator; and so designed as to occupy small space and operate efficiently under low pumping pressures. Small refrigerating unit operators write for full details.

THE MARLEY CO.

1915 Walnut Kansas City, Mo.

Indoor Type Forced

Praft Cooling Tower

### ... OTS for ECONOMY

To economize on plant operation, SAVE REFRIGERATION—and the time of your men — use JAMISON-BUILT quick-acting, tight-sealing doors. Proved for over 40 years in leading plants.

Write for Bulletins

JAMISON COLD STORAGE DOOR CO.

Hagerstown, Md., U. S. A. JAMISON, STEVENSON AND VICTOR DOORS

Branch Offices in Principal Cities

Cold Storage Doors

TO ENTERTAIN VETERINARIANS.

A tour of inspection through the Union Stock Yards in Chicago will be the highlight of the program which nineteen exporting member companies of the Institute of American Meat Packers have arranged for members of the International Veterinary Congress who come to Chicago for a stay between Tuesday night, August 21, and Friday morning, August 23.

The veterinarians have been invited to attend breakfast Wednesday morning, August 22, in the Towne Club Room at the Knickerbocker Hotel as the guests of the exporting members concerned. This is the starting point for a full day's entertainment.

After breakfast the visiting guests will be escorted from the hotel to the stock yards and the meat packing plants, and the morning will be spent in a general tour through the yards and packing companies. At noon members who are not particularly interested in meat will depart on a pre-aranged tour to other points of interest in the city. Those who are left will be taken on a more specialized visit through the packing plants.

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The guests will have an opportunity to observe the efficient inspection which is given by the Meat Inspection Service of the Bureau of Animal Industry of the Department of Agriculture. It is felt that the trip will be of especial interest to the members of the International Veterinary Congress, and will show them the importance of the veterinary profession to the meat packing industry of the world.

An informal dinner will be given to An informal dinner will be given to the visiting veterinarians at the Blackstone Hotel at 7 p. m. on Wednesday. Other guests will include consular representatives at Chicago of foreign countries, and representatives of the U. S. Bureau of Animal Industry.

Members of the committee arranging the program include representatives of ne program include representatives of Armour and Company, Chica go; Columbus Packing Company, Inc., Columbus, O.; Cudahy Packing Company, Chicago; Jacob E. Decker & Sons, Mason City, Iowa; Geo. A. Hormel & Co., Austin, Minn.; E. Kahn's Sons Co., Cincipati O.; Kingran & Company, Union cinnati, O.; Kingan & Company, Indianapolis, Ind.; The Layton Company, Mil-apolis, Ind.; The Layton Company, Mil-waukee, Wis.; Oscar Mayer & Co., Chi-cago; Miller & Hart, Chicago; John Morrell & Co., Ottumwa, Iowa; Rath Packing Company, Waterloo, Iowa; Packing Company, Waterloo, Iowa; Roberts & Oake, Chicago Schaffner Bros., Erie, Pa.; T. M. Sinclair & Co., Cedar Rapids, Iowa; Stahl-Meyer, Inc., New York City; Swift & Company, Chicago; Theurer-Norton Provision Co., Cleveland, O., and Wilson & Co., Chi-

### HEADS WORLD CONGRESS.

Dr. John R. Mohler, Chief of the Bureau of Animal Industry, U. S. Department of Agriculture, was elected president of the International Veterinary Congress, which was in session at the Waldorf-Astoria Hotel, New York City, this week. Representatives from 61

foreign countries were in attendance at DRAWBACKS ON CHARITY PORK. the congress.

Dr. Mohler, who follows Sir John Mc-Fadyean, of England, as president and presiding officer, has been active in both national and international veterinary affairs as a research scientist, and later as the administrator of laws and regulations dealing with quarantines, meat inspection and animal-disease control. Dr. Mohler is the first American to oc-cupy the presidency of the congress, which has come to the United States this year for the first time in the 71 years since it was organized.



DR. JOHN R. MOHLER.

"It is noteworthy," said Dr. Mohler in his presidential address, "that long the nations of the world banded themselves together in a league to pro-mote international amity and economic welfare the veterinary profession or-ganized itself for united effort to pro-tect livestock and the human race from injurious animal diseases and pests."

The American Veterinary Medical Association met in conjunction with the International Veterinary Congress.

### ANOTHER SHIPLOAD OF LARD.

The first shipload of bulk lard to be exported from Chicago, sold by William Davies Co., Inc., to a British customer, was reported in a recent issue of THE NATIONAL PROVISIONER. William Davies Co. has now sold another shipload of lard to a British importer and this lard will go forward by the tank steamer "Freshmoor," a modern tanker, well adapted for carrying bulk cargoes of edible fats. The Davies Company has been energetic in its efforts to establish the practice of shipping lard in bulk. The advantages of this method of shipping were pointed out in The NATIONAL PROVISIONER of June 9. The shipment by the "Freshmoor" will consist of 37 tank cars, or 2,250,000 lbs. It left the East Chicago dock terminal on August

Packers who take credit against processing taxes payable for any drawbacks to which they are entitled on account of product delivered for charitable use or distribution must submit proof that the tax has been paid, or is due and payable, with respect to the product delivered, and must submit an affidavit from the purchaser indicating that the product has been or will be used "exclusively for the relief of the poor and indigent." The packer must submit proof that he has not included the tax in the price of the product, or that he has repaid the amount of the tax credit to the organization which received the product for charitable distribution.

Packers may take credit against taxes currently payable for any drawbacks on account of charitable distribution for which they have not previously re-ceived refunds irrespective of the date when the deliveries were made, and whether or not they have previously filed claims for refund. In other words, claims for refund already filed may be withdrawn and claims for credit may be substituted in any case where the re-fund has not actually been received by the processor.

### SAUSAGE IN EXPORT DRAWBACK.

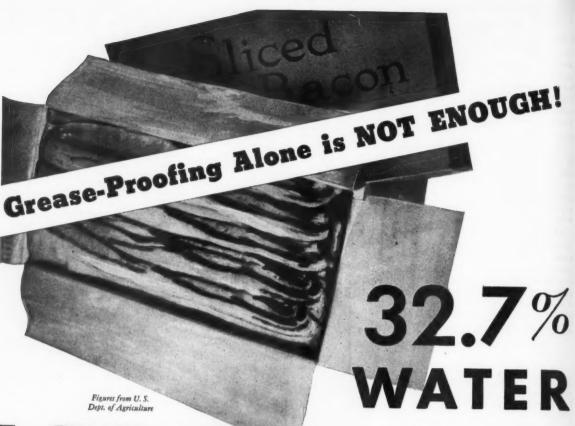
One of the amendments to the Agricultural Adjustment Act adopted at the last session of congress made a change in the rule covering the application of export drawbacks and compensating taxes to articles consisting PARTLY of some commodity on which a processing tax has been levied. Under the original act floor stocks taxes, export drawhal act noor stocks taxes, export the backs and, compensating taxes applied only to articles consisting "in chief value" of the commodity taxed. Thus, value" of the commodity taxed. Thus, sausage and other similar items were not subject to a floor stocks tax unless pork was the constituent item of "chief value."

The rule as to floor stocks taxes has not been changed, but the export drawbacks and import taxes now apply to any article consisting "partly" of pork, says the Institute of American Meat Packers. If sausage is exported a drawback may be claimed to the extent of the tax applicable to the pork content.

#### BIDS FOR MUTTON AND VEAL.

The FSRC is about to ask for bids under schedule 94 for slaughtering and boning mutton carcasses, freezing and storing boned mutton, slaughtering and freezing where boning is not done, and for canning mutton. Bids will be opened August 27 and awards when made will be for a 30-day period. The government will buy from 2 to 5 million sheep this fall, those fit for foood being slaugh-tered and canned, or the meat frozen and held for canning for relief pur-

Additional bids under schedule 92 will be asked for to cover boning of veal carcasses dressed and frozen under pre-vious schedules. Bids will be opened August 23, contracts to run concurrently with those under schedule 78.



AVERAGE COMPOSITION OF SMOKED BACON

WATER . . 32.7%

PROTEIN . 16.4%

FAT . . . . 45.2% MINERALS . 5.7%

TOTAL . 100. %

HIGH WATER CONTENT OF BACON
DEMANDS THE PROTECTION OF AN INSOLUBLE
WRAPPER... A wrapper that is ONLY grease-proof is doing only HALF a job.

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WHAT kind of wrapper does bacon need for adequate protection? The answer lies in the composition of bacon itself. 45.2% Fat. 32.7% Water. Both the fat content and the water content must be fully protected. So . . . the wrapper itself must be both grease-proof and insoluble. What could be clearer? Examine packaged bacon in meat markets anywhere. It's easy to tell at a glance which brands have been half-protected . . . and which brands have been fully-protected. Such a glance is being directed at your brand by thousands of intelligent housewives every day. They like clean, appetizing packages. Paterson Parchment Paper Company, Bristol, Pennsylvania.

This is the second of a series of factual advertisements regarding the moisture content of popular foods.

# Patapar

THE POPULAR NAME FOR PATERSON VEGETABLE PARCHMENT

THE WRAPPER THAT'S BOTH GREASE-PROOF AND INSOLUBLE

This product protected by Patapar

Most users of printed Patapar display this nationally advertised Keymark on their wrappers to show their customers that they are using the finest protection. It ties in with Patapar consumer educational advertising in national publications, such as Saturaday Evening Post, Fortune and Time.

### Provision and Lard Markets

WEEKLY REVIEW

Trade Broad — Market Strong — New Highs Established—Hogs at Best Since 1931—Meats Advancing—Hogs Run Small—Drought Partially Relieved.

Considerable activity and a very strong market featured hog products the past week, prices going to new high levels for the season. Strength in hogs was the prime factor in the advance, but speculative buying power, influenced by future possibilities of scantier supplies, had considerable effect.

While the drought continued in some areas, there was a break in the dry spell over a large part of the corn area. The rains, however, were believed to have occurred too late to very materially improve the corn yield.

Commission houses were aggressive on the buying side and packinghouse interests were buyers at times, although the latter and warehousemen sold the late deliveries on the bulges, presumably hedging.

Weakness developed in the grain markets. This weakness, with a little unsettlement brought about by a statement by President Roosevelt that the Administration was watching closely for any wild speculation in commodities, finally brought about a moderate reaction from the best levels. The undertone, however, was strong, the market being influenced in the main by supply and demand conditions.

#### Hogs at Three-Year High.

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The western hog run last week was 379,300 head against 377,100 head the previous week and 413,800 head the same week last year. Marketings this week continued on a comparatively small scale, with packers and other trade factors competing for the moderate arrivals. Top hogs at Chicago rose to \$6.50, the best levels since September, 1931.

Average price of hogs at Chicago at the outset of the week reached the 5c level, compared with 4.70c the previous week, 4.05c a year ago, 4.45c two years ago, and 6.15c three years ago.

Average weight of hogs received at Chicago last week was 250 lbs., compared with 245 lbs. the previous week, 261 lbs. a year ago and 262 lbs. two years ago.

Lard stocks at Chicago during the first half of August increased 415,000 lbs. to 134,640,000 lbs., compared with 126,752,000 lbs. the same time last year.

### Lard Stocks Up.

The impression prevails, however, that the increase in the lard stocks is drawing to an end and that the supply will be on the down grade in the immediate future. This situation is being watched rather closely, particularly by the speculative element.

Cold storage holdings of lard on August 1, 1934, were 209,628,000 lbs., compared with 195,135,000 lbs. on July 1, 219,259,000 lbs. on August 1 last year, and a five-year August 1 average of 156,833,000 lbs.

See page 29 for chart review of storage stocks of pork and lard.

Total meat stocks on August 1, were 785,134,000 lbs. against 736,574,000 lbs. the previous month, 926,261,000 lbs. a year ago and a five-year August 1 average of 845,507,000 lbs.

Smallness of the meat supplies, compared with last year attracted quite a little attention. Incidentally, the smaller supply, together with the rise in hogs, resulted in an advance at one time this week of 50c to \$2.00 per hundredweight in fresh pork values. Packed pork products were strong and higher as well.

#### Cured Pork Exports Gain.

Official exports of lard for the week ended August 4 were 5,076,000 lbs., compared with 5,772,000 lbs. last year. Exports from January 1 to August 5, 1934, have totaled 302,616,000 lbs., against 351,444,000 lbs. the same time a year ago.

Exports of hams and shoulders for the week were 1,484,000 lbs., against 1,252,000 lbs. last year; bacon, 493,000 lbs., against 461,000 lbs.; pickled pork, 319,000 lbs. against 130,000 lbs.

PORK-Market was steady to strong

at New York, with demand fair. Mess was \$19.75 per barrel; family, \$21.00 per barrel; fat backs, \$15.00@20.00 per barrel.

LARD—Market was strong and demand fairly good. Prices were influenced by strength in raw materials. At New York, prime western was quoted at 6.15@6.20c; middle western, 6.05@6.15c; New York City, 5%c; tubs, 9c; refined continent, 6%c; South America, 6%c; Brazil kegs, 6%c; compound, car lots, 8%c; smaller lots, 8%c.

At Chicago, regular lard in round lots was quoted at 12½c under September; loose lard, 70c under September; leaf lard, 70c under September.

BEEF—Market was steady to firm at New York, with demand fair. Mess was nominal; packer, nominal; family, \$14.00@14.50 per barrel; extra India mess, nominal.

See page 40 for later markets.

#### LARD AND GREASE EXPORTS.

Exports of lard from New York City, Aug. 1, 1934, to Aug. 15, 1934, totaled 5,599,995 lbs.; tallow, none; greases, 4,000 lbs.; stearine, 33,600 lbs.

### Hog Cut-Out Values Improve

Broad demand and rapidly advancing prices featured both hog and product markets the current week. Product prices, however, gained somewhat. The results in cut-out values, as shown in the test, are therefore somewhat better than the preceding week, losses ranging from 36c for the lightest average to \$2.44 for the heaviest.

Hog receipts at Chicago for the first four days of the current week totaled 65,000 head, compared with 86,000 head during the same period a week earlier. These smaller receipts and the considerable broadening of demand for both green and cured cuts were the important factors influencing the advance in the hog market.

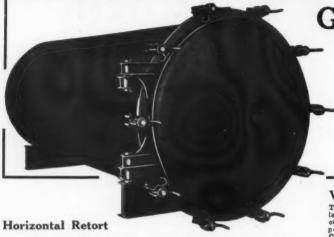
Quality of hogs received at Chicago during the week was only fair. Top price on Thursday was \$6.50, paid for

200- to 300-lb. weights, compared with a top price of \$5.40 paid a week earlier. Average price on Thursday was \$5.90.

Demand for green and cured meats was very broad during the week, and price gains were recorded for all products. Dry salt meats and loins were especially active. On Thursday offerings of green hams were difficult to find. The price advance since Monday of the current week range from ½c for cured bellies and green picnics to 3c for loins. Regular green hams are as much as 1c up; skinned hams, ¾c up; green bellies, ¾c up; D. S. bellies, %c up.

The following test is worked out on the basis of live hog costs and green product prices at Chicago during the first four days of the current week as shown in The NATIONAL PROVISIONER DAILY MARRKET SERVICE, average costs and credits being used.

	160 to 180 lbs.	180 to 220 lbs.	220 to 250 lbs.	250 to 300 lbs.
Regular hams	. \$2.01	\$2.21	\$2.16	\$2.08
Pienies	53	.52	.50	.46
Boston butts	51.	.51	.51	.51
Pork loins		1.37	1.17	.98
Bellies, light		1.66	1.21	.37
Bellies, heavy			.40	1.10
		0 = 0 0	.25	
Fat backs		****		.45
Plates and jowls		.18	.18	.23
Raw leaf	16	.16	.16	.16
P. S. lard, rend. wt,	. 1.02	1.11	1.02	.92
Spare ribs		.10	.10	.10
Regular trimmings		.18	.17	.17
		.04	.04	.04
Feet, tail, neckbones	0*	.0%	.04	.0%
		Married	-	-
Total cutting value (per 100 lbs. live wt.).		\$8.04	87.87	87.57
Total cutting yield	. 68.00%	69.00%	70.50%	71.50%
Crediting edible and inedible offal values t	to the chame	totals and d	ladmoblem duam	Abone Abo
cost of well finished live hogs of the weights			including the	processing
tax of \$2.25 per cwt. alive, the following results	are secured:			
Loss per cwt	. 8 .21	\$ .30	8 .58	\$ .80
Your bon hos	200	9.00	1.00	0.44



Globe Canning Equipment

GLOBE Canning Equipment is designed for efficient production of canned meats. Each unit has been specially designed to secure best results at lowest cost of operation; each unit will give the same long, reliable service that distinguishes all GLOBE Equipment.

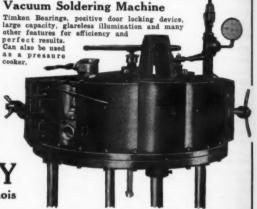
Write for details of complete line of GLOBE Canning Equipment.

The standard horizontal retort, illustrated above, is of all welded steel plate construction, with structural steel base. It is used for processing of canned meats, provides excellent results at low cost. Door is securely hung on heavy hinges with ball thrust bearings, and tightened by large steel wing nuts on hinged eye bolts. Gasket around door prevents leakage.

### THE GLOBE COMPANY

818-28 West 36th Street

Chicago, Illinois



### E-Z SEAL BARRELS

# Carry Food and Provisions 'Round the World

These sturdy E-Z SEAL Steel Barrels are providing positive protection to the foods and provisions required on the 'Round the World Cruise of the "Seth Parker Schooner."

They will provide equally dependable protection for Your Lard, and Shortening.

WRITE FOR FULL DESCRIPTION AND PRICES



These photographs were taken on board the "Seth Parker Schooner" just before sailing on the 'Round the World Cruise.

### WILSON & BENNETT MFG. CO

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Three Modern Factories-Sales Offices and Warehouses in Principal Cities

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Page 28

The National Provisioner

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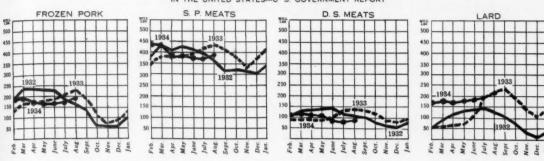
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### STORAGE STOCKS OF PORK AND LARD

IN THE UNITED STATES ... U S. GOVERNMENT REPORT



THE NATIONAL PROVISIONER CHART SERVICE ... COPYRIGHT 1994 BY THE NATIONAL PROVISIONER INC

This chart in THE NATIONAL PROVI-SIONER MARKET SERVICE series shows the trend of storage stock accumulations of pork meats and lard during the first seven months of 1934, compared with like periods in 1933 and 1932.

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Frozen Pork.—Despite the fact that less pork than usual was sent to the freezers during July, frozen pork stocks on August 1, 1934, were considerably above those of the same date a month earlier. Stocks of frozen pork were low during April, May and June of this year, when compared with the same months one and two years earlier. This was accounted for in large measure by the fewer hogs slaughtered and the large quantities of meat drawn off the market for government account. Hog slaughter continued below normal during July, but the weather was unfavorable to a large consumption of pork meats. Trade in fresh and frozen loins in particular was slow. Other cuts were also taken in less than the average July volume.

S. P. Meats.—The trend in pickled meat stocks has been steadily downward since near the first of the year, and for the past three months they were below those of the same months one and two years earlier. During July, however, they increased considerably, standing at 370,669,000 lbs. on August 1. There was only a fair trade in pickled meats during the month, although prices for most cuts held fairly steady. Boiling hams were disappointingly slow, despite weather favorable to cold meat consumption. Export business in hams and bellies improved somewhat, due to the extension of the British export quotas.

D. S. Meats.—Dry salt meats continue in a basically strong position, stocks remaining well under those of August 1, 1932 and 1933. Production of meats usually dry cured has been small, due principally to smaller hog runs and fewer than normal heavyweight hogs. There was a fair movement of dry salt meats to the South during July. The outlook for a continued fair trade in this direction remains good.

Lard.—Lard stocks have been high all year and again increased during July. They are now well above stocks om August 1, 1932, and approximately equal to those on the same date 1933. Both domestic and export trade were slow during the month. Speculative interest increased considerably, however, being influenced principally by pros-

pects for a decrease in both lard and cottonseed oil production next year. There were no developments during the month on which to base expectations for any considerable increase in export demand.

#### STOCKS IN COLD STORAGE.

Stocks of meat and lard in cold storage on Aug. 1, 1934, and those of one and two years ago, as shown in the accompanying chart, are reported as follows:

1932.											
Frozen pork.	S. P. pork.	D. S. pork.	Lard.								
Lbs, (000	omitted.	)									
Jan.         1.41.468           Feb.         1.187.075           Mar.         1.244.151           Apr.         1.244.151           Apr.         1.239.745           June         1.224.778           July         1.196.095           Aug.         1.150,035           Sept.         1.121,114           Oct.         1.78,569           Nov.         1.59,844           Dec.         1.62,294	333,018 383,411 445,346 420,996 430,260 436,413 414,372 372,787 347,941 327,622 306,758 294,590	84,916 103,892 122,902 124,969 127,857 127,601 120,743 111,210 109,428 91,168 65,561 40,285	50,818 78,538 92,861 106,411 110,724 129,328 131,509 121,618 103,169 70,582 34,358 29,186								
19	1933.										
Frozen pork.	S. P. pork.	D. S. pork.	Lard.								
Lbs. (000	omitted.	.)									
Jan.     1.     102,648       Feb.     1.     143,085       Mar.     1.     133,881       Apr.     1.     133,981       May     1.     66,875       June     1.     715,127       July     1.     212,779       Aug.     1.     228,333       Sept.     1.     194,822       Oct.     1.     128,497       Nov.     1.     75,469       Dec.     1.     81,722	322,229 350,114 368,592 369,925 374,735 388,000 415,861 432,908 414,222 374,320 324,992 361,855	69,190 81,885 86,848 87,117 89,063 104,228 131,218 146,613 144,090 126,148 92,633 81,186	40,481 52,841 58,182 61,713 71,851 110,381 186,250 218,267 224,207 192,502 133,850 110,394								
	934.										
Frozen pork.	S. P. pork.	D. S. pork.	Lard.								
Lbs. (000			400 84								
Jan.     1.29,763       Feb.     1.77,292       Mar.     1.184,536       Apr.     1.167,436       May     1.165,772       June     1.166,130       July     1.167,463       Aug.     1.180,557	402,632 442,438 438,069 381,248 381,633 376,631 369,293 370,669	97,301 110,674 113,298 108,538 107,919 98,294 91,209 92,388	132,510 168,756 177,560 173,775 179,441 182,576 195,973 209,628								

### CHICAGO PROVISION STOCKS.

Stocks of meat and lard on hand in Chicago Aug. 14, 1934:

Unicago Aug. 14, 196	94:	
Aug. 14, 1934.	July 31, 1934.	Aug. 14, 1933.
P. S. lard, lbs119,484,998 Other kinds of	117,256,692	104,780,324
lard, lbs 15,155,648 D. S. cl. bellies,	16,967,816	21,972,124
made since Oct. 1, '33, lbs 12,300,181 D. S. rib bellies,	13,070,809	26,767,337
made since Oct. 1, '33, lbs 1,437,100 Extra sh. cl.	1,773,011	2,889,518
sides, m a d e since Oct. 1, '33, lbs 2,100	2,000	4,200

#### HOGS AT THREE-YEAR HIGH.

Hog receipts at practically all markets centers for the first four days of the week ended August 18 showed rather drastic shrinkage, and with demand fairly broad, and also some speculative element showing up, prices advanced steadily from day to day, accumulating an upturn of \$1.00 compared with the preceding Friday. Practically all wieghts and grades shared in the upturn.

The Thursday top of \$6.50 at Chicago has not been equaled since mid-September, 1931. Top during the corresponding week a year ago was \$4.65; two years ago, \$5.10.

Quality of receipts continue to show effects of the drought, very few well-finished hogs of any weight being received. Packing sows continue to arrive in increasing proportions, while a fair offering of shoats under 180 lbs. are in evidence, these usually being on the grassy order. Lightweight pigs are comparatively scarce.

### CURED MEAT PRICES.

Cured pork prices at Chicago for July, 1934, with comparisons, are reported by the Bureau of Agricultural Economics as follows:

CURED PORK AND PORK PRODUCTS.

July,	June, 1934.	July, 1933.
Hams, smoked, reg. No. 1-	1004.	1000.
8-10 lbs. avg. \$18.75 10-12 lbs. avg. 18.88 12-14 lbs. avg. 18.88 14-16 lbs. avg. 19.26	\$17.62 17.62 17.62 18.12	\$14.94 14.69 14.72 14.81
Hams, smoked, reg. No. 2-		
8-10 lbs, avg	16.75 16.75 17.00 17.12	13.32 12.97 13.72 14.12
Hams, smoked, skinned, No. 1-		
16-18 lbs. avg	19.35 19.41	$15.56 \\ 15.31$
Hams, smoked, skinned, No. 2-		
16-18 lbs. avg	18.12 18.19	$14.53 \\ 14.50$
Bacon, smoked, No. 1 dry cure-		
6- 8 lbs. avg	19.75 $19.62$	15.53 14.78
Bacon, smoked, No. 1, S. P. cure-		
8-10 lbs. avg 18.44 10-12 lbs. avg 18.19	17.84 17.60	13.37 13.47
Picnics, smoked,		
4- 8 lbs. avg 12.50	11.94	8.94
Backs, dry salt,		
12-14 lbs. avg 8.75	7.75	6.19
Lard-		
Refined, H. W. tubs	7.31 7.38 7.81	7.53 8.14 7.94

### Meat Supplies Will Be Less Next Year as Result of Crop Reduction

66 F00D supplies for the country as whole will be ample despite the worst drought damage in the nation's history," says Nils A. Olsen, Chief of the Bureau of Agricultural Economics in summarizing a report on the effects of the drought up to August 15. The shortage of feed, forage and pasture, necessitating heavy reduction of livestock numbers and reduced rations for the remaining animals is the most serious aspect of the situation, he said.

"Reduced production of pork and smaller storage stocks of all meats are likely to be about offset by increased supplies of beef, veal and mutton the remainder of this year, according to the much farther than usual. comprise primarily a reduction in numbers of livestock, less intensive efforts to increase production of forage and pasture crops wherever the weather will permit, and decreases in exports and increases in imports of feedstuffs.

Mr. Olsen in commenting on the relation of livestock numbers to feed supplies, said: "In view of the drastic curtailment in feed and forage produc-tion on account of the unprecedented drought, the necessary liquidation of cattle and sheep would have been maliquidation of terially greater had it not been for the reduction in hog numbers under the adjustment program of the AAA. Not only did the slaughter of pigs last year reduce somewhat corn required for feed, but the sharp reduction in the spring pig crop under the AAA program left

signed to salvage and convert into meat for relief purposes large numbers of sheep which are threatened with loss because of drought. The Denver office will be under supervision of Harry Petrie, head of the AAA cattle and sheep section, who will be assisted by Fred Beier. Contracts for sheep pur-chases have been printed and buying of sheep has started. The AAA will pay \$2 each for ewes one year old or older, and \$1.40 each for Angora goats. Animals suitable for food will be turned over to the Federal Surplus Relief Corporation to be slaughtered and pro-cessed for relief purposes.

#### FAIR SALE IN WOOL.

A fair sized quantity of graded strictly combing 56's 60's half blood territory wool has been taken out of the market. The price realized was on the low side of the recently quoted range of 73@75c, scoured basis. Wool quotations during the week were

Domestic Fleeces, grease basis-	
Ohio & Penn., fine clothing 24 Ohio & Penn., fine delatine 23 Ohio & Penn., <sup>1</sup> / <sub>4</sub> -blood, combing 20 Ohio & Penn., <sup>3</sup> / <sub>4</sub> -blood, clothing 23 Ohio & Penn., <sup>3</sup> / <sub>4</sub> combing 31 Ohio & Penn., <sup>3</sup> / <sub>4</sub> combing 33 Ohio & Penn., <sup>3</sup> / <sub>4</sub> combing 25 Low, <sup>1</sup> / <sub>4</sub> combing 28 Low, <sup>1</sup> / <sub>4</sub> combing 27	@24 @30 @31 @27 @32 @31 @29
Territory, clean basis-	
Fine staple 75 Fine, fine French, combing 72 Fine, fine medium, clothing 67 ½-blood, staple 72 ½-blood, staple 66 ¼-blood, staple 60 4-blood, staple 60 Low, ½-blood 55	@77 @75 @60 @75 @68 @62 @56
Texas, clean basis—	
Choice, 12 months     73       Average, 12 months     72       Fine, 8 months     66       Fall     58	6373 6473 668 660
California, clean basis—	-
Northern	@62

#### WHOLESALE PRICE INDEX UP.

The index number of wholesale commodity prices of the U.S. Bureau of Statistics showed decided strengthening during the week ended August 4 advancing to 75.1 per cent of the 1926 average, compared with 74.7 per cent for the week ended July 28. Prices on August 4 were 5.8 per cent above the low point of the year which was the week of January 6, when the index was 71 per cent.

Farm products had a general rise of 3.3 per cent; foods advanced 1.4 per per cent. Among the important commodities responsible for this were grains, livestock, poultry, cotton, eggs, seeds, white potatoes, butter, cheese, flour, corn meal, pork, lard, edible tallow, and cottonseed oil.

MEAT PLANT WORKING HOURS.

Modification of paragraph 3 of the President's reemployment agreement, to permit certain employees in the meat packing industry to work more than the hours prescribed, has been extended to September 10. The modification was granted originally on June 13, on recommendation by the Federal Surplus Relief Corporation, in order to further the emergency cattle buying and beef can-ning program for relief of the drought situation. It was extended on June 29 to August 11. This is the third extension granted.

#### SUMMARY OF FOOD SUPPLIES IN THE UNITED STATES.

				Percentage 1934 is of	
Commodity.	5-year average.	1933.	1934.	5-yr. av Per cent.	Per cent.
Products in storage Aug. 1:					
Meats other than poultry, lbs Lard, lbs Poultry meats, lbs Eggs, cases Dairy products, lbs Frozen and preserved fruits, lbs.	157,000,000 39,500,000 12,100,000 4,648,000,000	$\begin{array}{c} 926,300,000 \\ 219,000,000 \\ 45,000,000 \\ 12,600,000 \\ 4,536,000,000 \\ 69,300,000 \end{array}$	$785,100,000 \\ 210,000,000 \\ 44,800,000 \\ 12,400,000 \\ 3,958,000,000 \\ 76,000,000$	93 134 114 102 85 93	85 96 100 99 87 110
Production plus carry-over:1					
Wheat, bu. Rice, bu. Fruits, fresh basis, tons. Vegetables, tons Potatoes, bu. Sweet potatoes, bu. Dry edible beans, owts. Dried fruits, cases. Canned fruits, cases.	45,400,000 11,800,000 8,050,000 360,000,000 62,400,000 13,617,000 673,000 43,100,000 68,400,000	921,000,000 40,900,000 10,900,000 6,590,000 320,000,000 65,100,000 13,530,000 640,000 41,200,000 55,000,000	781,000,000 40,000,000 10,200,000 8,160,000 827,000,000 63,100,000 641,000 42,100,000 63,600,000	70 88 87 102 90 101 85 95 98	85 98 94 124 102 97 85 100 102 116
Meats and Lard, lbs.2	14,247,000,000	15,173,000,000	12,485,000,000	88	82
<sup>1</sup> For 1934 pnofficial estimates are	included where	official estimates	are not availal	ole. Car	rry-over

stocks are included as of the beginning of the crop year.

<sup>2</sup> Total dressed weight of livestock slaughter under federal inspection, Aug. to July, plus stocks of meats and lard in storage Aug. 1.

or meats and tart in storage Aug. I.

Estimates of meat production during the next 12 months are subject to considerable error because of the uncertainty as to the number and weights of the animals that will go for slaughter, but on the basis of brown to the number and weights of the animals that will go for slaughter, but on July 31. 1835, here been made and are shown in the above table in comparison with the figures for the corresponding period of 1833-34 and the 5-year average. For 1833-34 and 1834-35 meats from livestock slaughtered for government account are included.

report. A marked increase in slaughter of cattle and calves and increased slaughter of sheep and lambs compared with a year ago is expected.

"Livestock slaughter, during the next twelve months, plus stocks of meats and lard, is now estimated to be about 88 per cent of the five-year average. Lard stocks on August 1 were 34 per cent above the five-year average. meat supplies for the first half of 1935, however, are expected to be very much smaller than in recent years.

It is probable that slaughter of cattle, calves and sheep, including that of the animals bought for emergency slaughter, during the six months July to De-cember, will greatly exceed that of any other similar period on record. The unusual scarcity of hay, forage crops, and feed grains will necessitate more extensive adjustments in livestock management, covering a wide area. These additional adjustments will be the same as those usually made in areas affected by drought but they will be carried

on the farms a much smaller number of hogs. In other words, the reduction in hog numbers makes the present necessary liquidation of cattle and sheep less drastic than otherwise."

A summary of stocks of food supplies as reported by the Bureau is given in the above table.

### CROP REDUCTION TO CONTINUE.

(Continued from page 12.)

braska, Colorado, Utah, Idaho, Kansas, Missouri, Arizona, Oklahoma, California, and Oregon. Of the cattle purchased, 1,364,326 had been shipped up to and including August 10. Of this number 349,639 were shipped to grazing areas in Southern and Eastern states to be processed later, and the balance were sent directly to packing plants to be processed for relief purposes.

### Sheep Buying Is Started.

Headquarters for the sheep-buying project of the Drought Relief Service for Western states has been established at Denver, Colo. The program is de-

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Size, 31/2"x31/2"x12"—Packed 25 to the Case
MOULDS, \$3.50 EACH STUFFING TUBE, \$5.00 EACH
F-1 Simplicity Bags \$4.00 per hundred; \$37.50 per thousand
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Complete Liver Loaf Formula With Each Tube

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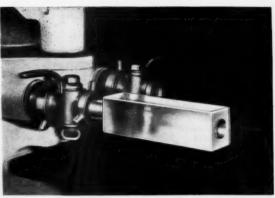
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### PRICE

Braunschweiger Liver Sausage and Goose Liver Sausage Seasonings

5-lb. cans per lb. 45c 50-lb. drum. per lb. 42c 10-lb. cans . " 44c 75-lb. drum. " 42c 25-lb. drum. " 43c 100-lb. drum. " 41c 225-lb. barrel . per lb. 40c

### All Other Seasonings

5-lb. cans . per lb. 43c 50-lb. drum . per lb. 40c 10-lb. cans . " 42c 75-lb. drum . " 40c 25-lb. drum . " 41c 100-lb. drum . " 39c 225-lb. barrel . per lb. 38c

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### Meat Research Revolutionizes Meat Cookery



ESEARCH workers from twenty state agricultural colleges and the United States Department of Agriculture who are studying meat from the "feed lot to the dinner table" met in Chicago on August 13, 14 and 15 to review the year's work and plan the program for the future.

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The study in which they are engaged is known as the Cooperative Meat Investigations. The main purpose of the study, as stated by R. C. Pollock, general manager of the National Live Stock and Meat Board, is to determine the factors influencing quality and palatability in meat, a question which is of vital importance to every branch of the livestock and meat industry.

Presiding at the Chicago conference in the absence of Dean W. C. Coffey of the University of Minnesota and chairman of the project, was Dr. P. F. Trowbridge of the North Dakota Agricultural College. O. G. Hankins of the Bureau of Animal Industry, U. S. Department of Agriculture, was acting secretary in the absence of Dr. E. W. Sheets, chief of the animal husbandry division of the Bureau.

Stressing to workers present the importance of selecting problems for study, the solution of which will be of distinct benefit to the communities their particular institutions serve, Dr. Trowbridge also pointed out the necessity for considering special problems which have arisen as a result of present-day

"The union of effort represented by the Cooperative Meat Investigations," stated Dr. Trowbridge, "has made possible remarkable progress in solving puzzling problems, and is proving of practical value to livestock producers, processors, retailers and consumers alike. Authentic facts are replacing indefinite theories."

#### A Peaceful Revolution.

Calling attention to the fact that a peaceful revolution in the field of meat cookery has, within the past decade, eliminated much of the serfdom from the American kitchen, Miss Jessie A. Cline of the University of Missouri emphasized the value of the meat cookery phase of these investigations. She declared that meat cookery studies have turned topsy-turvy many meat cookery

As an example she cited the fact that the old idea of covering a roast, has been discarded in the light of new facts. "We know now," she said, "that a roast—whether beef, pork or lamb—should never be covered and should be cooked without water. If a roast is covered while cooking it ceases to be a roast and becomes a pot-roast. Likewise, basting has gone out of date with the discovery that placing a roast in the oven fat-side up accomplishes the same oven fat-side up accomplishes the same results with a minimum of labor."

"Housewives have always seared roasts; they have been taught to do it since pioneer days," said Alice M. Child, home economics head of the University nome economics head of the University of Minnesota and chairman of the committee on cookery for the study. "But now careful experiments have shown that searing isn't really necessary, in fact it is better not to sear. The custom has been to put the roast in the over at a birth temperature and as cook oven at a high temperature and as soon as it is seared on the outside to reduce the temperature for the remainder of the cooking period. Now we cook at a constant low temperature from the start. The result is that the task will be made easier for the housewife, roasts will be uniformly better, and fuel consumption reduced." fuel consumption reduced.

### Meat Good Source of Vitamins.

That meat supplies more of the essential vitamins than was heretofore believed was the statement of Dr. Paul E. Howe, who is in charge of nutrition investigations at the Bureau of Animal Industry, U. S. Department of Agricul-

Dr. Howe referred to research conducted at the medical college of the University of Arkansas as offering evidence that meat deserves more attention from the standpoint of vitamins. These studies have indicated that vitamin G, in particular, is an important constituent of meat and that liver and kidney are especially high as a source of this vitamin.

"More has been done in the past few years by science to more definitely establish the high food value of meat than ever before," declared Dr. Howe. "We now know that meat excels in quantity and quality of protein, that it is an and quality of protein, that it is an excellent source of iron, that it is a leading energy food, that its phosphorus plays a very important part in building and maintaining healthy teeth and bone. In addition, meat has the quality of making the meal more palatable."

### For Better Strains of Meat Animals.

Asserting that the search for strains of cattle, hogs and sheep, outstanding in the efficiency with which they trans-

methods which have been followed by form animal feeds into high quality housewives for generations.

As an example she cited the fact that program, O. G. Hankins of the Bureau of Animal Industry said that much is yet to be learned in this phase of the investigations.

Mr. Hankins stated that steers alike as peas in a pod have shown marked and interesting differences in the gains produced on a given amount of feed, and also vary in carcass grade and in the palatability and quality of the meat. the palatability and quality of the meat. Work with various strains of swine have shown certain strains gaining nearly one and one-half pounds per head daily, while others handled identically gained less than half a pound per head daily. He also cited a wide range in the tenderness and flavor of meat from lambs of similar age and grade and handled in the same way. and handled in the same way.

Mr. Hankins emphasized the fact that the aim was to produce pure strains that will make cheaper gains and at the same time yield a higher quality

#### Consider Values of Lard.

Focusing attention on the economic importance of lard and its outstanding virtues as a household fat, the workers devoted an entire day of the conference to this subject. Presiding at the day's sessions was Prof. H. J. Gramlich, head of the animal husbandry department of the University of Nebraska and chairman of the National Lard Committee.

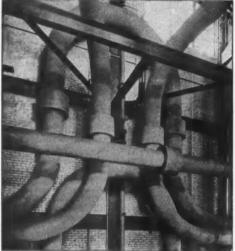
man of the National Lard Committee.

Calling attention to the fact that these are days of smaller food budgets, Professor Gramlich paid tribute to the findings being revealed on lard by investigators of the U. S. Department of Agriculture and the various agricultural colleges. "Showing the housewife how she can economize by using lard and at the same time obtain highly satisfactory results, is a valuable service," he said. That lard is a product of great importance to the livestock industry was brought out by the statement that approximately 40 pounds of lard is derived from the average hog that goes to market. that goes to market.

Dr. W. R. Brown, who is conducting an extensive study of lard at the Uni-versity of Minnesota, brought out the point in a report of his work, that for many years fats were considered valuable only for the energy they supplied, but that it is apparent now that they have other dietary properties. It is now recognized that fat adds materially to the palatability of the meal.

Included among those attending the conference in addition to the state and government workers were representa-tives of the National Live Stock and Meat Board, originator of the study, and of the Institute of American Meat Packers, which is taking an active part.

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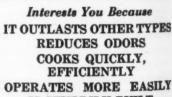
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The National Provisioner

### Tallow and Grease Markets

### WEEKLY REVIEW

TALLOW-The tallow market in the East was not very active but was distinctly strong the past week. Prices moved into new high ground for the upturn and to the best levels of 1931. The inactivity was not the result of lack of demand, but was due to a scarcity of offerings.

Extra at New York moved up to 4%c f.o.b. sales. Reports had it that special sold at 4%c delivered. Even on the advance there was no enlargement vance there was no enlargement of offerings from producers, while there were indications that the soaper would readily pass the last sales levels, and probably go a little higher if round lots were available. The producer was closely sold up, and was looking for better levels. levels.

Outside markets attracted very little attention, the tallow situation acting largely on available supplies and de-mand. There was some breaking of the drought in the west by showers. Inti-mations that the Government was to take care of hides of surplus killed cattle, created the impression that the administration would not throw any undue quantities of tallow or greases on the market.

At New York, extra was quoted at 4%c f.o.b.; special, 4%c f.o.b.; edible, 51/2 @5% c nominal.

At Chicago, trading was quiet in tallow, but offerings were scarce and holders firm in their views. At Chicago, edible was quoted at 5½c; fancy, 5c; prime packer, 4%@5c: No. 1, 4%@ 4½c; No. 2, 4c.

There was no London tallow auction this week. At Liverpool, Argentine this week. At Liverpool, Argentine beef tallow, August-September, was unchanged at 17s 6d. Australian good mixed at Liverpool, August-September, was unchanged at 18s 9d.

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STEARINE—The market was rather quiet but firm at New York. Last sales were at 7%c f.o.b., and the market was quoted at that level. At Chicago, the market was quiet but firm. Oleo was quoted at 61/2 @6% c.

OLEO OIL-Market was moderately active and strong, with indications of some further demand from abroad. At New York, extra was quoted at 8@ 84c; prime, 75@074c; lower grades, 7c. At Chicago, demand was fair, and the market was rather strong. Extra was quoted at 7%c.

### See page 40 for later markets.

LARD OIL-Demand was fair and the market stronger, being influenced somewhat by the upturns in raw materials. At New York, No. 1, quoted at 74c; No. 2, 7c; extra, 8c; extra No. 1, 7%c; prime, 9%c; winter strained,

NEATSFOOT OIL-Demand was fair and the market firmer with strength in raw materials. At New York, cold pressed was quoted at 161/2c; extra, 8c; No. 1, 7%c; pure, 12c.

GREASES-Market in the East for greases was very tight. A fair volume of trade passed at the best levels of the move. Strength in tallow, and lack of

pressure of offerings, together with a good demand, accounted for the market's action. Yellow and house grease were reported to have traded at New York at 4½ c.o.b. The upturns in lard attention, but in the main the attracted attention, but in the main, the market was influenced by evidence of an unsatisfied demand, a sold-up position on the part of producers and fears of tightness in supplies in the future.

At New York, yellow and house were quoted at 4½c; A white, 4%c; B white, 4%c; choice white, 5c.

At Chicago, greases were rather quiet, due mainly to scarcity of offerings and firmness in the part of holders. Inquiries were rather active, but trade was restricted by the absence of selling pressure. At Chicago, brown was quoted at 4c; yellow, 4¼ @4½c; B white, 4¾ @5c; A white, 4¾ c; choice white, all hog,

### **By-Products Markets**

Chicago, Aug. 16, 1934.

Unground dried blood quoted at \$2.25 @2.30 per unit of ammonia.

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round					9									٠				.1	\$2.35@	2.
nground					_			_	_		_	_	_	_	_		_		2.25@	2.

Digester Feed Tankage Materials. More interest being shown in this

					Unit	Amm	on	ia.
				ammonia.				
Unground,	8 t	0 1	0%	ammonia	. 2.30	@2.35	å	100

#### Dry Rendered Tankage.

Demand broader and prices higher. @25.00 Soft prsd. beef, ac. grease & quality, @20.00

### Packinghouse Feeds.

Demand stronger and prices somewhat better.

	Let Ic	HI.
Digester tankage meat meal \$		32.50
Meat and bone scraps, 50%	@ 8	35.00
Steam bone meal, 65%, special feed-		DE 00
ing, per ton	w :	25.00 30.00
	G (	50.00
Fertilizer Materials.		
Ground fertilizer tankage of	ffered	at
\$2.00@2.10 & 10c.		

High	grd.	tankage	, ground,	10@12%	2.10 & 10c
Bone	tank	age, un	grd., low	gd., per	
ton					@14.00
HOOL	mear				@ 2.00

### Bone Meals (Fertilizer Grades.)

Market dull. Prices unchanged. 

### Horns, Bones and Hoofs.

Little	change	e; prices	largely	nominal.
Horns, acc	cording t	to grade	\$6	0.00@90.00
Cattle hoo	fs			@18.00
Junk bone	8			@15.00
of unassor	Foregoing	g prices ar	e for mixe	ed carloads

#### Gelatine and Glue Stocks.

Jaws, skulls and knuckles are nominally \$17.00.

	Per ton.
Kip stock	@ 9.00
Calf stock	@12.00
Sinews, pizzles	@12.00
Horn piths Cattle jaws, skulls and knuckles	@17.00
Hide trimmings (new style)	@ 8.00
Hide trimmings (old style)	@10.00
Pig skin scraps and trim, per lb	4 @414c

#### Animal Hair.

	mark						
Summer of	coil and	field d	iried		 	140	140
Summer of Winter of Processed Processed	, black,	winter	per per	lb.	 	6 6	61/4 c
Cattle aw	dtches	ench*	, 2		 	1 8	117.0

<sup>\*</sup>According to count.

### EASTERN FERTILIZER MARKETS.

(Special Report to The National Provisioner.)

### New York, Aug. 15, 1934.

There is hardly any trading being done in tankage and blood. Buyers are not interested unless at concessions in price. Unground tankage sold at \$2.00 & 10c f.o.b. local shipping points which is the top of the market.

As stocks of dried blood are rather light, sellers are not pressing the material for sale.

The new nitrate of soda prices should be announced in the near future and may be just a little lower in price.

### MEAT IMPORTS AT NEW YORK.

Principal meat imports at New York for the week ended Aug. 11, 1934:

Point of origin. Commodity.	Amount. Lbs.
Argentina—Canned beef	138,000
Brazil—Canned beef	431,986
Canada—Bacon	2,959
England-Meat products	175
France-Canned meat	526
Germany-Ham in tins	177
Germany-Sausage	2,530
Hungary-Sausage	1,553
Ireland—Bacon	1,693
Netherlands-Canned pork	240
Poland-Ham in tins	18,095
Uruguay-Canned meat	

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### OILS USED IN MARGARINE.

The federal excise tax of 3c lb. on imported fats and oils and the legislation passed in the various states taxing oleomargarine oleomargarine containing materials other than those of domestic origin has done much to place margarine on a domestic basis. The following table shows clearly the effect of the excise tax on cocoanut oil.

PRINCIPAL FATS AND OILS USED IN MAKING MARGARINE.

	ATALANA ATALA	WALK TOOL THE TOWN TANK	
		Cocoanut Oil.	Cottonseed Oil.
April, 1934 April, 1933 May, 1934 May, 1933 June, 1934 June, 1983		12,787,620 9,396,082 12,271,599 4,518,239	2,072,758 1,382,199 8,368,619 1,491,170 3,662,855 1,361,826
	Oleo O	il. Neutral.	Margarine Made.
April, 1934 April, 1933 May, 1934 May, 1933 June, 1934 June, 1933	1,105,1 1,108,0 1,333,5 1,097,6 1,980,4 1,041,5	446 775,200 543 531,596 181 754,129 137 639,927	18,022,514 20,438,567 18,265,992 20,031,493 13,985,669 15,530,276

It will be noticed that production of margarine during April, May and June this year has been less than for the corresponding months last year. The use of cocoanut oil has decreased considerably in comparison to margarine production. The use of cottonseed oil and oleo increased rather noticeably. Neutral about held its own.

### COTTONSEED PRODUCTS EXPORTS

Exports of cottonseed products for eleven months ending June 30, 1934, compared with those of the same period a year earlier are reported by the Department of Commerce as follows:

190	34. 1933.
Oll, crude, lbs14,73	
Oil, refined, 1bs 6,78	2,539 9,123,457
Cake and meal, tons of 2,000	
	2,918 149,322
Linters, running bales 15	5,345 166,115

### MEMPHIS PRODUCTS MARKETS.

(Special Report to The National Provisioner.)

Memphis, Tenn., Aug. 15, 1934. Cottonseed meal lost considerable ground in the way of prices in a fairly active market. Reports of a severe fall ing off in consumptive demand brought offers in the way of profit taking resulting in early sales at \$1.25@1.50 under Tuesday's closing prices. October sold from \$33.75 down to \$33.50 and back to \$33.75 and December from 33.400@34.25 with scattered lots throughout the list at corresponding discounts. Late in the session Septem-ber sold at \$33.25 with bids at the close of \$33.60 unfilled. Little or no change is reported in the cash situation so far as mill offerings are concerned but re-sellers are said to be shading prices somewhat in efforts to affect sales. Market closed at declines of 75c to \$1.50.

Cottonseed continued quiet. Trading interest was small owing to conflicting reports as to prices being paid in the country. The market closed 50c@\$1.00 down.

### MAYONNAISE PRICE CUTTING.

The hearing for the mayonnaise industry arranged for by W. F. L. Tuttle, executive secretary of the code auexecutive secretary of the code authority for that industry, in order to curb a wave of price cutting, has been postponed at the request of the code authority because the original price cutter increased his prices, as did his competitors.

### HULL OIL MARKETS.

Hull, England, Aug. 15, 1934.—(By Cable.)—Refined cottonseed oil, 16s 3d; Egyptian crude cottonseed oil, 14s 6d.

### PRODUCTION AND CONSUMPTION OF COTTON SEED AND PRODUCTS.

Cotton seed received, crushed, and on hand, and cottonseed products manufactured, shipped out, and on hand for twelve months, ended July 31, 1934, and

COTTON SEED RECEIVED, CRUSHED, AND ON HAND (TONS).

		red at mills* to July 31.	Aug. 1 to	shed July 31.	On hand July	31.
	1934.	1933.	1934.	1933.	1934.	1933.
United States4	155,276	4.542.622	4.151.058	4.620.558	224.639	220,938
Alabama		264,511	211,789	271.641	19.051	2.964
Arizona	37,360	27,701	37,443	34,588	128	211
Arkansas	310,738	363.185	321.017	355,003	5.711	15,990
California	88.094	53,439	90,844	55,767	177	2,927
Georgia	372,403	354.101	357.458	352,787	26,436	11,491
Louisiana	137.311	184,087	136,429	183,847	3,460	2,578
Mississippi	472,196	522,501	464,705	535,061	19,228	11,737
North Carolina	232,536	237.552	231,009	241,706	2,032	505
Oklahoma	378,950	352,109	387,680	364,630	18,552	27,282
South Carolina	199,639	232,814	199,041	234,475	1,234	636
Tennessee	281,912	411.483	301,950	375,576	25,234	45,272
Texas		1,482,184	1,345,555	1,558,149	102,948	99,303
All other states	66,544	56,955	66,138	57,328	448	42
Olympian and desirous at my	411- hand	000 000	Acres and 200	004 Appa on	hand Ann	1

Therefore seed destroyed at mills but not 220,938 tons and 300,024 tons on hand Aug. 1, 157,335 tons and 57,077 tons reshipped for 1934 and 1933 respectively.

### COTTONSEED PRODUCTS MANUFACTURED, SHIPPED OUT, AND ON HAND.

Item.	Season.	On hand August 1.	Produced Aug. 1 to July 31.	Shipped out Aug. 1 to July 31.	On hand July 31.
Crude oll		451,269,417	1,301,789,405	1,314,483,026	*35,548,984
(pounds)	1932-33	29,523,581	1,445,681,407	1,431,113,301	51,269,417
Refined oil		+676,331,574	**1,195,219,377		†655,584,187
(pounds)		628, 420, 148	1,273,898,355		676,331,574
Cake and meal		160,874	1,887,299	1,919,794	128,378
(tons)	1932-33	114,656	2,093,168	2,046,950	160,874
Hulls		76,686	1,102,185	1,147,446	31,425
(tons)	1932-33	162,773	1.312,435	1,398,522	76.686
Linters		70.786	800,178	793,805	77.159
(running bales)		235,521	741.401	906,136	70,786
Hull fiber	1933-34	985	43.168	43,444	709
(500-lb bales)		4.138	18,691	21.844	.985
Grabbots, motes, et-		3.216	38,547	37,724	4,039
(500-lb, hales)		15,250	31.612	43,646	3.216

\*Includes 4,274,646 and 4,909,814 pounds held by refining and manufacturing establishments and 14,320,860 and 10,638,880 pounds in transit to refiners and consumers August 1, 1833, and July 31, 1934, respectively.

†Includes 5,498,953 and 3,658,221 pounds held by refiners, brokers, agents, and warehousemen at places other than refineries and manufacturing establishments and 12,642,917 and 4,811,478 pounds in transit to manufacturers of lard substitute, oleomargarine, soap, etc., August 1, 1933, and July 31, 1834, respectively.

Produced from 1,300,203,934 pounds of crude oil.

#### COTTON OIL TRADING.

COTTONSEED OIL - Store oil demand was good at New York, and with offerings light, actual oil was strong with futures. Crude oil was nominally quoted as follows: Southeast and Valley, 5%c; Texas, 5%c.

Market transactions at New York:

### Friday, August 10, 1934.

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Spot		0	0				0				٠								a	
Aug.																				Bid
Sept.							1	8		6	7	7		6	73		6	73	a	677
Oct.							1	9		6	8	0		6	75		6	76	a	
Nov.																	6	78	a	690
Dec.							2	6		7	0	2		6	94		6	97	a	
Jan.							1	7		7	0	5		6	99		7	01	a	703
Feb.																	7	04	2	
Mar.							3	7		7	2	0		7	14			17	3	719
Sa	le	S.		j	inc	el	u	di	n	g		ST	W.	it	ch	e	3.	11	17	con-

tracts. Southeast crude, 51/2c nom.

### Saturday, August 11, 1934.

Spot	 				a
Aug.	 			660	a 676
Sept.	 . 5	668	652	668	a trad
Oct.	 . 7	670	655		a trad
Nov.	 				a 685
Dec.	 . 11		676	686	a trad
Jan.	 5	698	684	690	a 695
Feb.	 			693	a 703
Mar.	 10	713	705	710	a 712
	includi				

tracts. Southeast crude, 51/2c nom.

### Monday, August 13, 1934.

Spot				8	
Aug				680 a	694
Sept	11	682	668	683	685
Oct	14	686	671	686 a	688
Nov				690 a	701
Dec	14	706	688	704 a	
Jan	21	710	689	709 8	
Feb					
Mar		725			

Sales, including switches, 103 contracts. Southeast crude, 5%c sales.

### Tuesday, August 14, 1934.

Spot .																a	
Aug							۰							- (	375	a	Bid
Sept.						54		6	91		6	8	35	-	582	a	685
Oct						44		6	95		6	38	00	-	587	a	690
Nov														- (	390	a	695
Dec						21		7	15		7	70	8		706	a	710
Jan						28		7	20		7	71	15		709	a	714
Feb														-	712	a	722
Mar.						89		7	37		7	12	28	-	726	a	730
Sale	S,	,	i	ne	el	udi	n	g		WE	ri	t	ch	es,	, 23	6	con-
tracts.		2	50	ut	tl	nea	st		cri	ad	e	,	53	4 c	no	m.	

### Wednesday, August 15, 1934.

						-				-								
Spot	0							۰	0							a		
Aug.		۰													660			
Sept.					4	7		6	7	5	6	72	2		673	a	tr	ad
Oct.					1	4		6	7	7	6	75		1	676	8	6	78
Nov.															678			
Dec.			-	-	1	7	-	6	9	9	6	94		-	695	8	6	97
Jan.															703			
Feb.															706			
Mar.				•	A	8	•	7	2	ô	7	15						
212022																		

Sales, including switches, 136 contracts. Southeast crude, 5%c nom.

#### Thursday, August 16, 1934. 690 677 676 a Sept. .... 684 682 681 a Oct. .... 685 Dec. ..... 712 699 699 a 703 719 703 704 a Jan. .....

736 See page 40 for later markets.

720

720 a ....

### Vegetable Oil Markets

WEEKLY REVIEW

Trade Large-New Highs Established -Western Cotton Drought Continues
-Rains in Corn Belt—Cash Trade
Satisfactory—Crude Quiet — Government Report Bullish.

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Developments in the cottonseed oil futures market the past week were a decided broadening in general trade and a bulge to new high levels for the season. The advance was rather orderly, but the undertone continued strong, as the conditions making for the recent upturns continued more or less in force.

A setback from the best levels materialized as profit taking developed in a broad way following weakness in grains. Intimations from Washington were that the Administration was close-ly watching for any wild speculation on the constructive side of commodities in

Commission house trade was the largest and most general in many months. Buying power came into the market from all over the country, and there were indications at times of buying by Europe. Trade interests were lifting hedges from the market against cash sales, and most of the week there was little or no pressure in evidence other than that which materialized from profit takers.

### Allied Markets Help Oil.

The important phases of the situation continued extremely bullish. The west-ern cotton belt drought continued, and the weather was not altogether satisfactory elsewhere in the South. The Corn Belt received some badly-needed moisture over large areas but in most cases the contention was made that the rainfall had come too late to materially rainfall had come too late to materially influence the probably yield of the yellow cereal. In fact one of the leading experts estimated the corn crop as of mid-August at 1,472,000,000 bu, some 135,000,000 bu. less than the Government August 1 figures and 900,000,000 bu. under last year's harvest.

Both the lard and hog markets established new season's highs, hogs going to the best levels since September, 1931.

phases surrounding the edible fat situation were of a very strong character, and it was more or less surprising that oil did not score even greater gains.

As far as cotton is concerned, the impression prevails in trade circles that the present outlook is 150,000 to 250,-000 bales less than the small Govern-ment August 1 figures.

While unsettled conditions in other markets might influence cotton oil for a time, sentiment almost unanimously is friendly towards ultimately higher prices. This feeling is predicated on the knowledge that edible fat production this receivable provided the control of the control o tion this year will be materially smaller than the previous season. As a result, there is bound to be material reductions in the huge carryovers which have operated against cottonseed oil for the past three or four seasons.

### Cash Trade Good.

Cash trade continues satisfactory in the main. July consumption was above expectation at 318,000 bbls., compared with 298,000 bbls. the same month last year. This season's consumption has been 3,039,000 bbls., compared with 3,062,000 bbls. the same time a year

ago. Visible supply at the beginning of the new season was 1,877,000 bbls., against 1,964,000 bbls. at the beginning of last season.

The weekly weather report said that in the Northcentral and Northwestern cotton belt, abnormally warm weather prevailed, and that moderate temperatures were the rule elsewhere. There were frequent showers in the eastern belt but no rain of consequence from the Mississippi Valley westward except in some southern districts.

COCOANUT OIL—While the market was quiet and more or less nominal, the tone was firmer as a result of strength in competing markets. At New York, sellers quoted cocoanut oil at 2%c exduty, Pacific Coast was last quoted at 5%c duty paid.

CORN OIL-Trade was moderate in this quarter and the market was firm. Buyers' ideas were around 6%c, but sellers raised their asking prices %c to 64c Chicago.

SOYA BEAN OIL—Market was quiet but firm. Strength elsewhere and lim-ited offerings made for the firm tone. Western mills were quoting 6c for ship-ment through to the end of the year. The latter prices were subject to upward revision.

PALM OIL—Very little interest featured this market, and as a result trade was light. Offerings were reported small, and prices were purely nominal. At New York, Nigre oil was quoted at 3%c; Sumatra, 2½c.

PALM KERNEL OIL-Market was dull and more or less nominal at 2% @ 2%c bulk in bond, New York.

OLIVE OIL FOOTS - Interest appeared routine, and the market was without particular change. Spot tanks at New York were quoted at 7c.

RUBBERSEED OIL-Market nomi-

SESAME OIL-Market nominal.

PEANUT OIL—Market was firm at 5%c f.o.b. southern mills due to light offerings. Conditions of the domestic peanut crop was placed at 68.4 per cent, against a 10-year average of 76.7 per cent. The new crop movement was reported rather late.

### SOUTHERN MARKETS

New Orleans

(Special Wire to The National Provisioner.)

New Orleans, La., Aug. 16, 1934. — After several days of sagging cotton oil markets, prices are again ¼c lb. higher and advancing. Crude is firm at 5%c lb. for Texas and 5%c lb. for Valley for both old and new crop. Six cents would not move much crude until cents would not move much crude until seed prices are more stable. Bleach-able is strong at 64c lb. Texas basis with offerings light. Unless hogs and lard decline, cotton oil is likely to reach higher levels and remain up until proven too costly for general consump-

### Dallas

(Special Wire to The National Provisioner.)

to the best levels since September, 1931. Dallas, Tex., Aug. 16, 1934.—Prime Butter prices rose to a new high for cottonseed oil, 5%c lb.; forty-three per this season. As a result, all of the cent meal, \$39.50; hulls, \$14.00.



MAMMOND'S LOTOE us refer you to some of them.

G. H. Hammond Company Chicago, Illinois MARGARINE

Week ending August 18, 1934

### Week's Closing Markets

### FRIDAY'S CLOSINGS

#### Provisions.

Hog products were active and firm the latter part of the week. Unsteady grain markets and uncertainty over Washington developments offset by strength in hogs. Top hogs at Chicago were \$6.65. Washington advices indicate a 70 per cent normal pork supply this year.

### Cottonseed Oil.

Cotton oil was very active in a general trade. Profit taking on easiness in cotton and some rains Oklahoma were offset by new speculative buying of lard. Southeast crude, 5%@6c lb.; Valley, 5%@6c lb.; Texas, 5%c bid.

Quotations on bleachable cottonseed oil at New York Friday noon were: Sept., \$6.71; Oct., \$6.75; Dec., \$6.95@6.97; Jan., \$6.99; Mar., \$7.17.

#### Tallow

Tallow, extra, 4%c lb. f.o.b.

#### Stearine.

Stearine, 7%c lb. sales.

### Friday's Lard Markets.

New York, Aug. 17, 1934. — Lard, prime western, \$6.30@6.40; middle western, \$6.20@6.30; city, 6c; refined Continent, 6½c; South American, 6%c; Brazil kegs, 6%c; compound, car lots, 8½c.

### BRITISH PROVISION MARKETS.

(Special Cable to The National Provisioner.)

Liverpool, Aug. 17, 1934.

General provision market was steady but firm, with a fair demand for hams and lard.

Friday's prices were as follows: Hams, American cut, 94s; hams, long cut, exhausted; Liverpool shoulders, square, none; picnics, none; short backs, unquoted; bellies, English, 71s; Wiltshires, unquoted; Cumberlands, exhausted; Canadian Wiltshires, 94s; Canadian Cumberlands, 76s. Spot lard was quoted at 33s.

#### LARD AND MEAT EXPORTS.

Exports of lard, bacon and hams through the port of New York during the first four days of the current week totaled 892,620 lbs. of lard and 263,450 lbs. of meat.

Lard exports from the United States for the full week ended August 11 totaled 5,059,505 lbs. against 9,260,735 for the same period in 1933. For the packer year to date, exports of lard have totaled 311,910,782 lbs. against 362,721,878 lbs. in the 1932-33 period.

Bacon and ham exports for the week ended August 11 totaled 1,034,700 lbs. against 1,371,200 lbs. for the same period in 1933. For the packer year to date, exports of these products totaled 105,865,780 lbs. against 58,194,150 lbs. for the period from November 1, 1932, to August 12, 1953.

### MEAT AND LARD STOCKS.

Stocks of meat and lard on hand in the United States on August 1, 1934, with comparisons, are reported by the U. S. Bureau of Agricultural Economics as follows:

	Aug. 1,'34,	July 1,'34,	5-Year Av.
	lbs.	lbs.	Aug. 1-lbs.
Beef, frozen	40,237,000	26,988,000	
In cure	12,963,000	12,325,000	
Cured	8 175,000	6,158,000	
Pork, frozen1	80,557,000	167,969,000	190,936,000
D. S. in cure.	44,957,000	43,040,000	68,893,000
D. S. cured	228,836,000	48,024,000	73,591,000
S. P. in cure2		236,368,000	232,187,000
S. P. cured1		133,024,000	160,190,000
Lamb and Mutton, frozen Miscl. Meats Lard	1,517,000 78,628,000	1,450,000 $61,228,000$ $195,135,000$	2,323,000 73,363,000 156,833,000
Product placed cure during:		July, 1934.	July, 1933.
Pork frozen D. S. pork placed S. P. pork placed		46,167,000	69,311,000 70,949,000 203,825,000

### CHICAGO HIDE MOVEMENT.

Receipts of hides at Chicago for the week ended August 11, 1934, were 3,956,000 lbs.; previous week, 3,211,000 lbs.; same week last year, 4,442,000 lbs.; from January 1 to August 11 this year, 140,808,000 lbs.; same period a year ago, 144,957,000 lbs.

Shipments of hides from Chicago for the week ended August 11, 1934, were 3,581,000 lbs.; previous week, 4,003,000 lbs.; same week last year, 4,620,000 lbs.; from January 1 to August 11 this year, 175,837,000 lbs.; same period a year ago, 168,505,000 lbs.

### WEEKLY HIDE IMPORTS.

Imports of cattle hides at leading U. S. ports, week ended Aug. 4, 1934:

Week Ending	New York.	Boston.	Phila.
	26,597		475
	19,362		
July 21, 1934		2	
July 14, 1934	30,300	68	
	566,453	27.186	40,238
Aug. 5, 1933	45,200	7,276	23
July 29, 1933	37,903	410	
	620,963	36,425	39,394

### CALIF. INSPECTED SLAUGHTERS.

Animals slaughtered under State meat inspection in the following counties in California during July, 1934, are reported as follows:

County.	Cattle.	Calves.	Sheep	Swine.
Alameda	764	497	706	192
Contra Costa	. 586	250	1.729	149
Los Angeles		10,961	40,825	38,951
Santa Clara	2,401	913	5,297	74
Canada Canada Company		OLO	0,00	

#### ARGENTINE BEEF EXPORTS.

Cable reports of Argentine exports of beef this week up to Aug. 17, 1934, show exports from that country were as follows: To the United Kingdom, 113,841 quarters; to the Continent, 5,317. Exports the previous week were: To England, 16,712 quarters; to Continent, 17,681.

### HIDE TRADING BREAKS RECORD.

An all-time record was established August 15 in trading on hide futures on the New York Commodity Exchange. Sales aggregated 9,480,000 lbs. during the single session.

### GOVERNMENT TO OWN HIDES.

Beginning September 5 the Federal Surplus Relief Corporation will take over all hides from drought cattle, and hold them for processing as shoes and garment leather for distribution through relief channels. This will apply also to pelts from drought sheep. The government plans to slaughter 10 million cattle and 5 million sheep.

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Plan was abandoned for a corporation, in which tanners and other interests would cooperate, to handle this hide situation with the aid of an RFC loan of 10 million dollars. Tanners will have nothing to do with the new arrangement. The 10 million dollars will be made available to the FSRC for use in expenses in handling the hides and pelts, but not for the purchase of hides or for hide market operations.

Heretofore FSRC contracts with slaughterers on drought purchases have provided that the slaughterer take the hides. This will continue until September 5, but after that date contracts will be amended to provide that the government owns the hides. In other words, hides from drought cattle slaughtered up to September 5 will be on the market, but after that date hides from drought cattle, as well as sheep pelts and calfskins from government-owned animals, will be held by the FSRC.

### N. Y. HIDE FUTURE PRICES.

Saturday, Aug. 11, 1934—No session. Monday, Aug. 13, 1934—Old Contracts—Close: Sept. 6.55b; Dec. 6.75@6.95; Mar. 6.85n; sales 5 lots. Closing 5 higher.

Standard—Close: Sept. 7.25b; Dec. 7.75 sale; Mar. 8.00@8.05; June 8.27@8.35; sales 95 lots. Closing 15@25 higher.

Tuesday, Aug. 14, 1934—Old Contracts—Close: Sept. 6.60@6.75; Dec. 6.75@6.85; Mar. 6.85n; sales 11 lots. Closing unchanged to 5 higher.

Standard—Close: Sept. 7.15n; Dec. 7.60n; Mar. 7.85 and 7.86 sales; June 8.15 sale; sales 101 lots. Closing 10@ 15 lower.

Wednesday, Aug. 15, 1934—Old Contracts—Close: Sept. 7.15n; Dec. 7.25n; Mar. 7.35n; sales 10 lots. Closing 50@ 55 higher.

Standard—Close: Sept. 7.60b; Dec. 8.04@8.06; Mar. 8.30 sale; June 8.60 sale; sales 227 lots. Closing 44@45 higher.

Thursday, Aug. 16, 1934—Old Contracts—Close: Sept. 7.05b; Dec. 7.25 @7.46; Mar. 7.35n; sales 4 lots. Closing unchanged to 10 lower.

Standard—Close: Sept. 7.60@7.71; Dec. 7.95n; Mar. 8.26@8.30; June 8.60 @8.61 sales; sales 173 lots. Closing unchanged to 9 lower.

Friday, Aug. 17, 1934—Old Contracts—Close: Sept. 7.12@7.13; Dec. 7.32@7.33; Mar. 7.45n; sales 18 lots. Closing 7@10 higher.

Standard — Close: Sept. 7.60@7.70; Dec. 7.90@8.00; Mar. 8.25 sale; June 8.57@8.58; sales 112 lots. Closing unchanged to 5 lower.

When in need of expert packinghouse workers watch the classified pages of THE NATIONAL PROVISIONER.

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5b; Dec. ne 8.27@ 15@25 old Con-75; Dec. 11 lots.

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### Hide and Skin Markets

PACKER HIDES-There was a fair sized trade in packer hides this week, a total of around 70,000 June-July being reported at stronger prices, the advance being somewhat irregular and sales made at several different levels.

The announcement was made midweek that after Sept. 5 the hides and skins from all animals slaughtered under drought relief plan would be taken over by the FSRC and processed, to be made into shoes and garment leather for distribution through relief channels, so as to avoid competition with the regular commercial product.

Following this announcement, prices turned up sharply on the Exchange and Exchange operators came into the mar-ket for hides. Later, some tanners also entered the market, and the trading was divided between these interests.

At the close of last week, two packers sold 5,000 native bulls at 5c, steady, and another car same basis at the week's opening; bulls have been in good demand at this level.

Mid-week the local small packer association sold 20,700 June-July hides around 4c advance, slightly more on some descriptions. One packer also sold 6,000 light native cows at 6%c, and 5,000 branded cows at 64c, same basis as association sales. Another packer followed with 2,000 extreme light native steers at 7c, 15,000 light native cows at 7c, and 5,000 branded cows at 6½c, another quarter advance. that day a third packer moved 6,000 light native cows at 7½c, and on the following day sold 3,300 light native cows and extreme light native steers at 7%c. Two packers sold two cars each all light native steers at 8½c.

Late this week bids from tanners are reported at 9c for native steers, basis heavies; 8½c for butt branded steers and heavy Texas steers, 8c for Colorados, 7½c for light native cows and 7c for high parties of the property for branded cows. Packers ask a halfcent more at present. The spread be-tween heavy native steers and light native cows appears to have widened considerably.

SMALL PACKER HIDES - Local small packer all-weights quoted in a nominal way around 7@7½c for native steers and cows and 6½@7c for branded, with the possibility inside prices might be paid. The problem has been to find a buyer for small packer hides recently, with the large supply of big packer light cows available; this especially true of outside small packis especially true of outside small pack-

Local small packer association mid-week sold 20,700 June-July hides at about 4c advance, presumably going about %c advance, presumably going to Exchange operators. These included 1,500 native steers at 7%c, 1,000 extreme light native steers 6%c, 1,500 Colorados, 7%c. Seven hundred heavy native cows 6%c, 11,000 light native cows 6%c, and 5,000 branded cows 6%c.

The Pacific Coast market was cleaned up fairly well to August 1 previous week at 5c, flat, for steers and cows,

f.o.b. shipping points, with a few hides at one point going at 4½c. FOREIGN WET SALTED HIDES—

At close of last week, 4,000 frigorifico steers sold equal to 8%@8%c, c.i.f. New York, as against 50½ pesos or 8th paid earlier. Further trading this week included 8,000 B. A. steers to Russia equal to 8%c, and 10,000 frigorifico steers to United States at 8%c steady prices.

COUNTRY HIDES—Trading in country hides remains practically at a standstill, although slightly better prices being quoted in a nominal way. Receipts are very light and the number of drought area cattle being destroyed on the farms is reported to be running slightly under ten per cent of purchases. Very few of these hides being saved, according to reports. All-weights quoted around 5% @6c, selected, delivered, for trimmed stuff. Heavy steers and cows 5c, nom. Buff weights 5% @6c. Extremes around 6½c, trimmed, with 7c asked. Bulls 3@3¼c; glues 3½c. All-weight branded about 4½c, flat, less Chicago freight.

CALFSKINS-Last trading, previous week, on packer May calfskins was at 10c for northern point heavies 9½/15luc for northern point heavies 9½/1blb., 9c for River point heavies, and 7½c
for lights under 9½-lb., with a later
sale of May to July lights at 7c. A bid
of 11c for northern point heavies was
reported this week but confirmation
lacking, although a better feeling is

Chicago city calfskins firmer; bidding 6½c for 8/10-lb., and 7½c for 10/15-lb., with last trading at 6%c and 7%c a week back; none offered. Outside cities, 8/15-lb., quoted around 7@7%c; mixed cities and countries around 6½c; straight countries about 6c. Chicago city light calf and deacons quoted 45@ 50c, nom., inside figure bid.

KIPSKINS—Recent trading in pack-er kipskins is thought to have fairly er kipskins is thought to have fairly well cleaned up this market to August 1, some sales being made quietly. Trading last week was at 8½c for northern natives and 7½c northern over-weights; southerns a cent less. Branded last sold at 6c for May to July. One packer sold 1,400 over-weights at close of last week at 7½c.

Chierce city kincking last sold at

Chicago city kipskins last sold at 7½c; inquiries later but none offered. Outside cities around 7¼@7½c; mixed cities and countries about 6½c; straight countries about 6c.

Packer regular slunks last sold at 45c couple weeks back.

HORSEHIDES - Trading continues slow, although holders' ideas a bit firm-er. Good city renderers quoted \$2.75@ 3.00, mixed city and country lots \$2.50 @2.75 asked, with No. 2's at 50c less.

SHEEPSKINS—Dry pelts quoted 9 @10c for full wools, short wools half-price. The market on all pelts and skins has been unsettled by the proposed plan to slaughter up to five million therefore. lion sheep from drought areas for government account; however, with the plan effective Sept. 5 for the withholding of skins from commercial markets, the quantity of sheep pelts to be absorbed by the market is expected to be smaller than at first anticipated, since Dry pelts .. 9 @10 10 @11 15 @161/2

the sheep slaughter was the last to get the sheep slaughter was the last to get under way. Shearling production light again but sales totaling couple cars were reported at 35c for No. 1's, 25c for No. 2's, and 15c for clips, against 45c, 30c and 20c paid earlier. Pickled skins quoted in a nominal way around \$3.75 per doz. at Chicago, generally asked. Packer spring lambs quoted 90c for cwt. live lamb, or 65@75c each. Outside small packer spring lambs 40 @50c each. @50c each.

### New York.

PACKER HIDES-Last packer holding June-July branded steers moved those mid-week at 8c for butt branded steers and 71/2c for Colorados, a halfcent advance; also a few Aug. native steers at 9c, these running mostly heavies; total around 14,000 hides involved. Most Aug. native steers already sold and packers holding only Aug. branded steers. Native bulls well sold up earlier at 5c; all-weight cows fairly well cleaned up earlier to Aug. 1.

CALFSKINS—A stronger feeling is reported in the calfskin market, followreported in the calfskin market, following the announcement regarding the withholding of skins from drought slaughter animals after Sept. 5 from the market. Higher prices are talked but no trading reported as yet. Last trading prices, prior to last slump in market, quoted nominally; 5-7's at 70 @85c, 7-9's 90c@\$1.00, and 9/12's \$1.70 @1.85, inside prices for collectors' calf and top for packers. Last sales of 12/17 yeal kips at \$1.90@2.00. 12/17 veal kips at \$1.90@2.00.

### CHICAGO HIDE QUOTATIONS.

Quotations on hides at Chicago for the week ended August 17, 1934, with comparisons, are reported as follows:

	eek ended lug. 17.		Prev. week.		r. week, 1933.
Spr. nat. strs. Hvy. nat.	@ 91/2n	8	@ 9n		@151/2n
strs 9 Hvy. Tex. strs. Hvy. butt brad'o	@ 8b	8	@ 8½n @ 7½		@15 @15n
strs Hvy. Col. strs. Ex-light Tex.	@ 8b	ı	@ 7½ @ 7		@15n @141/2
strs 6 Brnd'd cows. 6	1/2@ 7b		@ 6n @ 6		@131/4
Hvy. nat. cows Lt. nat. cows 7	-		@ 6½n		@14
Nat. bulls Brnd'd bulls.	@ 5	4	@ 5		@10
Calfskins 7 Kips, nat	@ 81/2	.7	@ 41/2n @10 @ 81/2	21	@ 91/21 @23n @17n
	@45	6	@ 71/4 @ 61/4 @45		@16n @15n @1.10r
Slunks, hrls30 Light native,	40	30	@40n	40	@50

CITY A	ND SM	ALL PACKE	RS.	
Nat. all-wts 7		@ 61/211		@121/2
Branded 61/	6@ 7n	@ 6n		@12
Nat. bulls 44	@ 5n	41/4@ 5n		@10n
Brnd'd bulls. 4	@ 414n	@ 4n		@ 914n
	6@ 7%b	64 @ 74	17	@18
Kips	@ 71/n	7 @ 71%		@15n
Slunks, reg30		30 @40n	85	@1.00
Slunks, hrls 20		20 @30n	00	@40n
	NAT' ATTEMPT	C TITTE		
,	DUNTE.	Y HIDES.		

Slunks, hris	20	@30n	20	@30n		@40n	
	C	OUNTR	YH	IDES.			
Hvy. steers Hvy. cows Buffs Extremes Bulls Calfskins Kips Light calf. Deacons Slunks, reg Slunks, hris	53/ 6 1/2 3	@ 5n @ 6 @ 7 @ 3¼ @ 6 @ 6 @ 30n @ 30n	5 6 21, 5 5 20 20		8% 10 11 6% 12 11 50	@ 9n @ 9n @ 101/4 @ 111/4 @ 7 @ 13 @ 12 @ 65n @ 65n @ 620n @ 10n	
Horsehides	2.5	0@3.00	2.3		3.00	003.75	
		SHEEL	PSKI	NS.			
Pkr. lambs Sml. pkr.	65	@75	65	@80	1.30	0@1.45	
lambs Pkr. shearly		@50	35	@45	85	@95 @85	
Dan malte	0	@10	40	6011	9.80	623037	

### Live Stock Markets

### CHICAGO

Reported by U. S. Bureau of Agricultural

Chicago, Aug. 16, 1934.

CATTLE—Compared with last Friday: Strictly good and choice medium weight and weighty steers, steady to 25c lower; comparable grade light cattle, 25c lower; lower grades, 25@40c off. Practically all weight steers and yearlings sold 25@50c off early in week; fed yearling heifers, 25c lower; grassy kinds, 25@40c off; cutter cows, 25c lower, with fat kinds 25@50c down; bulls, weak; vealers, 50c higher; extreme top weighty steers, \$9.25; light steers, \$9.10; long yearlings, \$8.90; heifer yearlings, \$7.50. Southwestern grassers were in liberal supply; grassy kinds, mostly \$3.00@4.25; fed offerings, \$5.50 @7.80; most grass-fat cows, \$2.25@3.25. Cutters, \$2.00 down to \$1.25; closing top on weighty sausage bulls, \$3.25; selected vealers, up to \$7.00. There were very few western range steers in crop, Montana and Dakota run comprising she stock, mainly fat cows at \$3.00 down; heifers, \$4.00 @5.00.

SHEEP—Compared with last Friday: Fat lambs, 75c and more lower; aged sheep, little changed. Expanded aggregate supplies and reactionary dressed trade were factors in lamb downturn. Week's top, \$7.25, paid early; late top, \$7.10 for choice natives to small killers; bulk native lambs, \$6.75 lightly sorted. No westerns were available after Monday; bulk all offerings on that day, \$7.00; shorn native lambs, \$6.50@7.00.

### KANSAS CITY

Reported by U. S. Bureau of Agricultural Economics.

Kansas City, Kans., Aug. 16, 1934. CATTLE—Better grade of fed steers and yearlings met a narrow demand and

are selling 15c to mostly 25c lower as compared with last week's close. Short fed natives and western grassers ruled somewhat uneven, but values held mostly steady. Week's top rested at \$8.00 on choice 1,025- to 1,143-lb. fed steers. Most fed natives cleared from \$5.75@ 7.25; a few fed grassers, \$4.75@6.00; straight grass fat steers, \$2.50@4.25. Fed heifers and mixed yearlings held fully steady, but grass she stock ruled weak to mostly 25c lower. Bulls sold at unchanged levels, and vealers closed steady to 50c higher, a few selected lots reaching \$5.50.

HOGS—Curtailed receipts of hogs at all markets was responsible for active and sharply higher market. Values advanced 75@85c locally on desirable grades scaling 170 lbs. up; underweights, 50@65c over a week ago. Late top reached \$6.10 on choice 190- to 250-lb. weights, highest since early in September, 1931. Packing sows met a broad demand at 85c@\$1.00 higher rates, with most sales from \$4.85@5.35.

SHEEP — Fat lambs and yearlings were under pressure all week, and closing prices are unevenly lower. Lambs are selling at 75c to mostly \$1.00 lower, while yearlings declined 50@75c as compared with late last week. On final session, choice fed Kansas lambs sold at \$6.35; most natives, \$6.00@6.35; range lambs, up to \$6.50 early in the week but none were offered at the finish. Best fed Texas yearlings brought \$5.50, others, \$5.00@5.35. Mature sheep were scarce and values held steady; fat ewes, \$2.75 down.

### **OMAHA**

Reported by U. S. Bureau of Agricultural Economics.

Omaha, Neb., Aug. 16, 1934. CATTLE—Fed steers and yearlings

CATTLE—Fed steers and yearlings lost 25@50c; good and choice grades, mostly 25c under last Friday; heifers, steady to 25c lower, short fed light weights showing the decline. Cows lost fully 25c and cutter grades and medium bulls 10@15c. Vealers are unevenly steady to 50c under week ago. Choice light steers, averaging 1,060 lbs., earned \$8.50; 1,134-lb. weights, \$8.75; small lot choice 966-lb. heifers, \$7.50.

HOGS—Hog prices are 90c@\$1.00 higher. Thursday's top \$6.20, with following bulks: Good and choice 200- to 300-lb. averages, \$6.00@6.15; 300 to 350 lbs., \$5.75@6.00; 170 to 200 lbs., \$5.50@6.10; 140 to 170 lbs., \$4.50@5.50;

slaughter pigs, \$3.00@4.00; sows, \$5.10 @5.35; stags, \$3.25@3.75.

SHEEP—Compared with last Friday: Lamb prices 90c@\$1.00 lower; yearlings, 50c lower; aged sheep, steady. Thursday's bulk sorted range lambs \$5.75@6.25; sorted native lambs up to \$6.25; fed wooled lambs, up to \$6.35; fed clipped lambs, \$6.05@6.30; fed yearlings, \$5.00@5.50; good and choice ewes, \$2.00@3.00.

### ST. LOUIS

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Reported by U. S. Bureau of Agricultural Economics.

East St. Louis, Ill., Aug. 16, 1934. CATTLE—Compared with close last week: Native and western steers, 25@ 50c lower; mixed yearlings and heifers in good and choice flesh, steady to 25c lower; others, 25@50c off; cowstuff, 25@50c lower; bulls, 10@15c lower; vealers, 75c higher. Top 1,048-lb. yearling steers brought \$8.00; best medium weight steers, \$7.75; bulk of steers, \$5.00@7.10; good and choice kinds, \$6.25@7.50; top mixed yearlings, \$6.65; straight heifers, \$6.50; bulk of mixed yearlings and heifers, \$3.50@6.25. Beef cows sold largely at \$2.25@2.75; top, \$4.00. Low cutters bulked at \$1.00@1.40. Sausage bulls closed at top of \$2.75, with vealers at the week's high point of \$6.25.

HOGS — Hog prices advanced \$1.00 during week. Top reached \$6.60, highest since September 11, 1931, most hogs selling at \$6.25@6.50; packing sows, \$5.00@5.50.

SHEEP—Fat lambs and yearlings declined 60@75c, while aged sheep ruled steady to 25c higher. Fat lambs topped late at \$6.75, while packers bought bulk around \$6.15@6.35. Throwouts and mediums, \$3.00@4.00; fat ewes, \$1.50 @2.50; yearlings, \$5.50@6.00.

### SIOUX CITY

Reported by U. S. Bureau of Agricultural Economics.

Sioux City, Ia., Aug. 16, 1934. CATTLE—Better grade beef steers and yearlings prices underwent little change. Plainer offerings found a dull market and fully 25c lower values. Choice medium weight beeves, \$8.00@ 8.25 sparingly; bulk, \$5.00@7.00; fat she stock, weak to 25c lower; load lots of choice yearling heifers, \$6.25. Beef cows bulked at \$2.00@2.75; most low cutters and cutters, \$1.25@1.75. Bulls dropped back to last week's closing levels; medium grades, \$2.75 down. Vealers remained unchanged; practical top, \$4.00.

HOGS—Compared with last Friday, all classes showed 85c@\$1.00 advance. Thursday's top reached \$6.00; bulk better 180- to 280-lb. butchers, \$5.65@5.90; choice 385-lb. heavies, down to \$5.50; good 170- to 180-lb. lights, \$5.00@5.65; 150- to 170-lb. selections, \$4.50@5.00. Packing sows bulked at \$5.15@5.35, thin roughs, down to \$4.50 and below.

SHEEP—Prices for lambs and yearlings slumped materially. Locally lambs declined 50@75c, while yearlings lost 40@50c in value. Week's top rested at \$6.50 for desirable natives; most sales, \$6.25@6.50. Very few range lambs offered. Practically no yearlings came in, but late were quotable up to \$5.65 for choice. Slaughter ewes steady; most sales, \$2.50@2.75, a few \$3.00.



Indianapolis, Ind. La Fayette, Ind. Louisville, Ky.
Nashville, Tenn. Sioux City, Iowa Montgomery, Ala.

CORN BELT DIRECT TRADING.

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Reported by U. S. Bureau of Agricultural

Des Moines, Ia., Aug. 17, 1934. Hog prices at 22 concentration points Hog prices at 22 concentration points and 7 packing plants in Iowa and Minnesota swung sharply upward this week, advancing to best levels since early September, 1931. Receipts were lighter, demand broad and competition strong for good hogs, with the result that current prices on butchers are 80 @90c higher than last week's close. Packing sows worked up 70@80c. Late bulk good to choice 220 to 300 lbs., \$5.65@5.95; long railed consignents. to \$6.00 and above: 310 to 350 ments, to \$6.00 and above; 310 to 350 lbs., \$5.40@5.95; few big weights, down to \$5.25; 180 to 210 lbs., \$5.35@5.95; light and medium weight packing sows,

Receipts unloaded daily for the week ended Aug. 17 were as follows:

	This week.	Last week.
Fri., Aug. 10.	18,500	23,200
Sat., Aug. 11	18,800	21,300
Mon., Aug. 13.	32,700	39,000
Tues., Aug. 14.		12,400
Wed., Aug. 15.	13,400	16,200
Thurs., Aug. 16	12,000	16,900

### CANADIAN LIVE STOCK PRICES.

Leading Canadian centers, top live-stock price summary, week Aug. 9:

BUTCHER STEERS	ł.,	
Up to 1,050 lbs.		
Week ended Aug. 9.	Prev. week.	Same week, 1933.
Toronto         \$ 5.50           Montreal         5.75           Winnipeg         5.50           Calgary         4.50           Edmonton         3.50	\$ 5.85 5.75 5.00 4.50 8.50	\$ 5.18 5.10 5.00 4.28 3.78 3.50
Prince Albert	3.50 4.25	3.50 4.00
VEAL CALVES.		
Toronto	\$ 5.50 5.00 8.50 4.00 3.00 3.00 3.00 2.75	\$ 6.00 5.21 4.50 4.00 4.00 3.00 3.2
SELECT BACON HOO	38.	
Toronto         \$ 8.85           Montreal         9.00           Winnipeg         8.10           Calgary         7.85           Edmonton         8.00           Prince Albert         7.70           Moose Jaw         7.85           Saskatoon         7.60	\$ 9.40 9.50 8.25 8.10 8.10 7.85 8.00 7.75	\$ 6.90 7.00 6.13 5.80 5.70 5.80 5.90 5.80

GOOD LAMBS.

\$ 6,75 5.50 6 5.00 1 4.25 n 3.75 Albert 3.75 faw 3.75 n 4.00

### RECEIPTS AT CHIEF CENTERS.

Combined receipts at principal markets, week ended Aug. 11, 1934:

At 20 markets:	Cattle.	Hogs.	Sheep.
Week ended Aug. 11	487.000	409.000	268,000
Previous week	457,000	385,000	218,000
1933	200,000	475,000	332,000
1932	175,000	423,000	352,000
1931	202,000	387,000	426,000
1930	183,000	454,000	310,000
Hogs at 11 markets:			
Week ended Aug. 11			346,000
Previous week			.326,000
1933		*******	383,000
1932			348,000
1931			
1930			401,000
1929			.447,000
At 7 markets:	Cattle.	Hogs.	Sheep.
Week ended Aug 11	395.000	308,000	166,000
Previous week	377,000	277,000	143,000
1933	160,000	339,000	211.000
1932	133,000	300,000	213,000
1931	157,000	306,000	329,000
1930	141,000	353,000	223,000
1929	145,000	378,000	241,000
_			

### LIVESTOCK AT 62 MARKETS.

Receipts and disposition of livestock at 62 leading markets in July, 1934:

	Receipts.	Local slaughter.	Total ship- ments.	
	CATTLE.			
Total		1,052,815 $619,072$	1,000,244 $385,584$	
	CALVES.			
Total June av. 5 years		619,337 323,371	231,097 $136,441$	
	HOGS.			
Total June av. 5 years		1,776,729 $1,785,974$	731,548 966,334	
	SHEEP.			
Total June av. 5 years	2,152,081 2,283,543	997,668 $1,243,802$	1,555,286 1,003,612	

### U. S. INSPECTED HOG KILL.

Inspected hog kill at 8 points during week ended Friday, Aug. 10, 1934, as reported to The NATIONAL PROVISIONER:

Wee ende Aug. 3	d Prev.	Cor. week, 1933.
Chicago         122.1           Kansas City, Kans.         38,5           Omaha         37,3           St. Louis & E. St. Louis.         37,2           Stoux City         29,8           St. Joseph         25,9	24 54,842 62 47,694 04 44,188 92 30,824 30 32,207	35,752 35,858 60,810 26,195 22,082
St. Paul	86 32,289	33,176

### NEW YORK LIVESTOCK.

Receipts of livestock at New York

markets for weel				
	Cattle.	Calves.	Hogs.	Sheep.
Jersey City Central Union New York	2,954	9,633 2,356 4,064	3,228 10,458	13,478 $26,627$ $7,405$
Total Previous week Two weeks ago	7,273	16,053 14,278 15,545	13,686 15,210 18,375	47,510 44,605 57,495

### LIVESTOCK PRICES COMPARED.

Livestock prices at Chicago during

uly,	1934,	with	com	parisons	:	
				July, 1934.	June, 1934.	

			1934.	1934.	1933.
	SLAUGHTER	CATTLE A	ND V	EALERS	<b>}.</b>
	Steers- 550-900 lbs.,	Choice\$		\$ 7.48 6.70	\$ 6.82 6.09
	900-1,100 lbs.,	Medium . Common .	5.04 3.56 8.35 7.04	5.56 4.26 8.62 7.34 5.86	6.09 5.19 4.16 6.98
		Good Medium . Common .	$\frac{5.41}{3.82}$	4.34	6.10 5.34 4.23
	1,100-1,300 lbs.,	Good	9.14 $7.74$ $6.08$	9.34 8.02 6.39	7.02 6.15 5.30 7.01
	1,300-1,500 lbs.,	Choice	$9.62 \\ 8.14$	9.73 8.55	7.01 6.16
	550-750 lbs.,	Choice	6.48 5.56 3.71 6.28	6.42 5.59	5.90 5.37 4.12
	750-900 lbs.,	Com.&med. Good & ch. Com.&med.	6.28 3.86	4.08 6.19 4.12	5.65 4.05
	Cows—				
	Common & med Low cutter & c		$\frac{4.10}{2.79}$ $\frac{1.66}{1.66}$	4.28 3.13 1.98	$3.92 \\ 3.00 \\ 2.15$
	Good (beef) Cutter, com.		3.56 2.87	3.28 2.75	3.70 3.26
	Vealers- Good & choice		5.26	4.94	5.94
Į.	Medium Cull & commo Calves, 250-500 lb	n	$\frac{3.93}{2.90}$	3.94 3.06	$\frac{4.94}{3.87}$
	Good & choice.		$\frac{5.10}{3.25}$	5.10 3.30	4.40 3.33
1		HOGS.			
L	Light light, 140-1 Good & choice.		3.90	3.76	4.12
3	Light weight-				
ŀ	160-180 lbs., go 180-200 lbs., go	od & ch	$\frac{4.34}{4.58}$	$\frac{4.05}{4.26}$	4.43 4.57
3	Medium weight— 200-220 lbs., go 220-250 lbs., go	od & ch	4.73 4.81	4.43 4.52	4.66
	Heavy weight-				
	250-290 lbs., go 290-350 lbs., go	od & ch	$\frac{4.82}{4.79}$	$\frac{4.54}{4.50}$	$\frac{4.64}{4.54}$
5	Packing sows-				
	275-350 lbs., go	odbod	$\frac{4.20}{4.06}$	3.86 3.75	4.16 3.99
•	275-350 lbs., go 350-425 lbs., go 425-550 lbs., go 275-550 lbs., me	od edium	$\frac{3.94}{3.68}$	3.62 3.47	3.82 3.72
	Slaughter pigs, 1	100-130 108		2.88	9.40
5	Good & choice.		3.11		3.48
28052	Spring lambs-	MBS AND		8.96	
5	Good				
4	Lambs-				
2	90 lbs. down,	Good & ch. Com.&med	7.32		7.67 5.76
	90-98 lbs., 98-110 lbs.,	Good & ch. Good & ch.		****	
	Yearling wethers		****	****	
	90-110 lbs.,		5.72	6.68	5.26
•		Good & ch. Medium .	5.24	6.09	4.10
:	Ewes— 90-120 lbs	Good & ch.	2.30	1.98	2.28
	120-150 lbs	Good & ch.	2:06	1.76	1.81
8	All wts.,	Com.&med	. 1.62	1.29	1.38

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Week ending August 18, 1934

### PACKERS' PURCHASES

Purchases of livestock by packers at principal centers for the week ending Saturday, August 11, 1934, with comparisons, are reported to THE NATIONAL PROVISIONER as follows:

#### CHICAGO.

	*Cattle.	Hogs.	Sheep.
Armour and Co	5,379	4,878	5,045
Swift & Co	. 5,658	4,858	7,232
Morris & Co	3,724		1,993
Wilson & Co	4,461	3,420	4,141
Anglo-Amer. Prov. Co			
G. H. Hammond Co	2,293	2,711	
Libby, McNeill & Libby.			
Shippers		9,222	1.414
Others	25,979	28,188	998
Bronnen Pkg Co 45	296 hoge.	Hygrade	Food

Brennan Pkg. Co., 4.226 hogs; Hygrade Food Not including 9,502 Products Corp., 2,419 hogs; Agar Pkg. Co., 3,447 bought for F. S. R. C. hogs.

Total: \*57,524 cattle, 22,190 calves, 63,054 hogs, 20,823 sheep.

Not including 3,747 cattle, 2,110 calves, 45,727 ogs and 16,105 sheep bought direct. \*Includes 21.496 cattle and 12,516 calves bought for F. S. R. C.

#### KANSAS CITY.

	Cattle.	Calves.	Hogs.	Sheep.
Armour and Co		5.549	3,477	3,002
Cudahy Pkg. Co		3,383	1,233	3,728
Morris & Co	. 2,297	1.540		2,263
Swift & Co	. 9.210	4.123	5,993	2,697
Wilson & Co		3,100	2,229	4,330
Independent Pkg. Co			266	
Others	.36,922	10,014	4,730	959
Total	70.057	27 700	17 098	16 979

#### OMAHA.

	Cattle & Calves.	Hogs.	Sheep
Armour and Co	6,691	8.044	4.30
Cudahy Pkg. Co	5,257	5,968	5,16
Dold Pkg. Co	1,068	5,839	
Morris & Co	3,424	3,322	1,760
Swift & Co	6,757	6,222	4,583
Others		23,909	

Eagle Pkg. Co., 5 cattle; Geo. Hoffman Pkg. Co., 46 cattle; Grt. Omaha Pkg. Co., 57 cattle; Comaha Pkg. Co., 12 cattle; So. Omaha Pkg. Co., 12 cattle; Lincoln Pkg. Co., 470 cattle; Sinclair Pkg. Co., 12 cattle; Wilson & Co., 467 cattle.

24,400 cattle and calves; 53,304 hogs; Total: 24,4

#### EAST ST. LOUIS.

	Cattle.	Calves.	Hogs.	Sheep.
Armour and Co	. 2,446	4,580	1.226	4.370
Swift & Co	. 3,759	5,151	1,925	3,756
Morris & Co			1,264	
Hunter Pkg. Co	. 758		2,281	311
Hell Pkg. Co			1,993	
Krey Pkg. Co			1,839	
Shippers	.34,320	9,713	16,465	2,986
Others	. 2,563	543	13,350	1,285
Total	.45,379	19,987	40,343	12,708

#### ST. JOSEPH.

		Calves.		
Swift & Co Armour and Co Others	6,152	2,867 3,222 43	12,268 11,251 3,222	6,729
Total	21,400	6,132	26,741	19,560

### SIOUX CITY.

Cattle.	Calves.	Hogs.	Sheep
Cudahy Pkg. Co 5,376	6,017	10,745	2,936
Armour and Co 4,456	2,352	12,132	2,750
Swift & Co 5,090	1.760	7,518	2,913
Shippers 1,482		11,646	
Others 202	23	28	***
Total16,606	10,152	42,060	8,59
OKLAHOMA	CITY.		

Sheep.  $\frac{552}{704}$ 

C	attle.	Calves.	Hogs.	
Armour and Co		2,562	2,957	
Wilson & Co		2,918	2,721	
W. H. Butcher & Co.	46	19	75	
Peoples Pkg. Co Schwab & Co	104	7	83 65	

W. H. Butcher & Co.	46	19	75	
Peoples Pkg. Co	104	5	83	
Schwab & Co	43	7	65	
Harris Meat & Pro-				
duce Co	18		55	
Heirding Bros. & Co.	40	4		
Kirschner & Geyer			32	
Sieber's Market	15		28	
Others	69		93	
_				
Total	9.817	5.515	6.109	1.262

Not including 66 cattle and 467 hogs bought direct.

### WICHITA.

C	attie.	CHIVES.	mogs.	sneep.
Cudahy Pkg. Co	1,251	1,194	1,586	1,169
Dold Pkg. Co	611	77	1,203	30
Wichita D. B. Co	19			
Dunn-Ostertag	67			
Fred W. Dold & Sons	95		341	1
Sunflower Pkg. Co	124		72	
(Foto)		1.071	0.000	2 000

#### DENVER.

Cattle, Calves, Hogs, Sheep,

Armour and Co 2,827 Swift & Co 4,216 Others 2,130	$\begin{array}{c} 582 \\ 2,817 \\ 1,456 \end{array}$	2,071 $2,325$ $1,942$	$^{11,056}_{13,686}_{15,330}$
Total 9,173	4,855	6,338	40,072
ST. PAT	UL.		
Cattle.	Calves.	Hogs.	Sheep.
Armour and Co 3,094	4,631	6,687	6,909
Cudahy Pkg. Co 406 Swift & Co 4645	1,044	9 632	10.664

Swift 6					3,000	0,000	10,002
United							
Others				. 3,580	1,481	2,560	3,415
Total				.14,225	11,662	18,879	20,988
Not	includi	ing	9,	502 ca	ttle and	9,956	calves

#### MILWAUKEE.

C	attle.	Calves.	Hogs.	Sheep.
Plankinton Pkg. Co.	1,575	3,228	8,628	949
Swift & Co., Chicago				249
U.D.B.Co., N.Y	55			
Pittsburgh Pkg. Co	20			
R. Gumz & Co	65	10		17
Armour & Co., Mil.	278	1,646		
Armour & Co., Chi	208			
N. Y. B. D. M. Co., N. Y.	80			
Shippers	231	39	116	178
Others	630	621	2	206
Total	3,142	5,544	8,746	1,599
Not including 4,30		tle and	1,330	calves

#### INDIANAPOLIS.

	Cattle.	Calves.	Hogs.	Sheep
Kingan & Co	1.515	565	9,170	3,158
Armour and Co		221	1,465	
Hilgemeier Bros	10		900	
Brown Bros	146	34	81	13
Stumpf Bros			116	
Meier Pkg. Co	. 87	. 6	219	
Schussler Pkg. Co	. 59		209	
Art Wabnitz		42		33
Maass Hartman Co.		17		
Shippers	. 5,806	2,820	15,077	5,153
Others	975	169	248	907
Total	9,274	3,874	27,485	9,259

#### CINCINNATI.

Cattle	Calves.	Hogs.	Sheep
S. W. Gall's Sons	3		373
Ideal Pkg. Co 10		432	
E. Kahn's Sons Co., 1,34	290	4,260	4.077
J. Lohrey Pkg. Co.,		241	
H. H. Meyer Pkg. Co. 13		2,551	
A. Sander Pkg. Co 8			
J. Schlachter's Sons 25;	240		159
J.&F. Schroth Pkg. Co. 2:		2.368	
J. F. Stegner & Co 37-	206		30
Shippers 178	3 586	2.811	6.61
Others 1,66	619	238	31
Total 9.97	1 1044	19 001	11 57

### RECAPITULATION.

Recapitulation of packers' purchases by markets or week ended Aug. 11, 1934, with comparisons:

### \*CATTLE.

	week ended, ug. 11.	Prev. week.	week, 1933.
Chicago	57.524	20,842	38,668
Kansas City	70.057	47,168	23,741
Omaha	24,400	41,064	20,846
East St. Louis	45,379	33,122	15.334
St. Joseph	21,456	28,039	9,129
Sioux City	16,606	17.747	12,620
Oklahoma City	9.817	4,123	2.954
Wichita	2.167	1.939	1.89
Denver	9,173	6,415	2.75
St. Paul	14.225	12,217	12,839
Milwaukee	3.142	2,728	3,46
Indianapolis	9.274	7.844	4.530
Cincinnati	3,874	3,429	2,673
Total	287.094	226,677	151.456

Total ... 287,094 226,677 151,456 \*Does not include cattle bought by F. S. R. C. as follows: Chicago, 21,496; Wichita, 755; St. Pnul, 9,502; Milwauke, 4,307; other markets not reported separately.

Note: Total government purchase of cattle and calves in drought area up to August 11, inclusive, as reported by F. S. R. C. 2,805,943 head. Total shipments, 1,394,753 head.

#### HOGS.

Chicago 63,054	51.328	71.32
Kansas City 17,928	19,739	20,59
Omaha 53,304	65,830	54.87
East St. Louis 40,343	44,584	56.74
St. Joseph 26,741	30,455	26,46
Sioux City 42,069	41.802	34.17
Oklahoma City 6,109	6.562	5.80
Wichita 3,202	3.563	5.65
Denver 6,338	7.410	4.12
St. Paul 18,879	17.115	24.64
Milwaukee 8,746	8,380	8.03
Indianapolis 27,485	35,672	32.47
Cincinnati 12,901	13,478	21,49
Total 297 000	948 010	200 41

#### SHEEP.

Chicago 20,823	31.068	35,873
Kansas City 16,979	13,600	20,442
Omaha 15,918	15,866	21,342
East St. Louis 12,708	10,295	13,987
St. Joseph 19,566	18,633	24,778
Sioux City 8,598	6,503	8,916
Okiahoma City 1,262	706	1,396
Wichita 1,200	430	1.801
Denver 40,072	84,215	85,189
St. Paul 20,988	12,081	21,763
Milwaukee 1,599	1,164	2,564
Indianapolis 9,259	5,584	9,757
Cincinnati 11,574	8,745	14,773
Total180,447	158,890	212,655

### CHICAGO LIVESTOCK

Statistics of livestock at the Chicago Union tock Yards for current and comparative periods;

B.EA/EA	FID.		
Cattle.	Calves.	Hogs.	Sheep.
Mon., Aug. 6 15,790	6,117	25,870	7.215
Tues., Aug. 7 8,539	5,428	21,133	3.022
Wed., Aug. 813,008	4,528	21,730	6.587
Thurs., Aug. 9 16,429	5,531	19,898	12,595
Fri., Aug. 10 8,335	1,290	12,747	6,970
Sat., Aug. 11 2,000	3,200	6,000	5,000
Total this week64,101	26,094	107,378	41.380
Previous week45,635	20,972	57,305	31,207
Year ago41,153	8,012	119,320	59,838
Two years ago30,011	6,630	105,386	67,538
SHIPM	ENTS		

	Cattle.	Calves.	Hogs.	Sheep,
Mon., Aug. 6	2.968	74	2,096	
Tues., Aug. 7		3	1.752	
Wed., Aug. 8			1,304	****
Thurs., Aug. 9		69	1,689	3.45
Fri., Aug. 10			1,720	804
Sat., Aug. 11	100	* * * *	500	****
Total this week	9,370	146	9,061	1.414
Previous week	3,332		297	198
Year ago	1,461	14	16,225	7.380
Two years ago	7,390	220	15,263	14,654
Total receipts f with comparisons:	or mont	h and y	ear to	Aug. 11,

#### 1934 1933 1934 1938.

### Cattle 97,594 63,694 1,437,962 1,161,130 Calves 39,811 14,415 434,222 298,487 Hogs 148,462 202,982 4,083,666 4,229,071 Sheep 58,955 98,968 1,633,948 2,092,272

#### WEEKLY AVERAGE PRICE OF LIVESTOCK

												C	attle.	E	logs.	SI	neep.	L	umbs.
Week													6.50	8	4.80	9	2.00	8	6.85
Previ	ou	8	1	W	e	e	k			,			6.75		4.60		1.65		6.25
1933									٠				6.15		4.15		2.25		7.70
1932													8.20		4.40		1.85		5.20
1931													8.55		6.20		2.25		6.95
1930													8.85		8.95		2.85		9.00
1929								*					14.95		10.85		5.75		18.35
												-		-		-		-	_

#### Av. 1929-1933 ....\$ 9.35 \$ 6.90 \$ 3.00 \$ 8.45 SUPPLIES FOR CHICAGO PACKERS.

	_							_			_				-				_	_			
*We	ek	3	6	1	1	d	6	d	l	4	4	u	g	٠.		1	1				126,808	82,889	31.661
Prev	io	n	18		7	W	16	96	2]	ζ											21.757	52,550	31,198
1933				. ,																	30,300	102,900	52,500
1932			. ,																		22,600	90,200	52,900
1931																					26,944	78,569	55,206
1930																					27,983	97,305	49,637
1929							٠,														26,167	90,785	56,739
†D	01	ei	8	1	n	0	ŧ		i	n	c	1	u	d	e		2	3	7	1	7 cattle	bought f	or F. S.

\*Saturday, Aug. 11, 1934, estimated.

### HOG RECEIPTS, WEIGHTS AND PRICES.

Receipts, average weights, and top and average

brices or 1	HORD WILL	Compari	BOILS .		
		No.	Avg	-Pri	DBS
		Rec'd.	Wgt.	Top.	Avg.
*Week ende	ed Aug. 11	.107.974	250		9 4.80
Previous we	eek	. 57,305	245	5.10	4.60
		.119,320	261	4.75	4.15
			262	5.15	4.40
			257	8.00	6.20
	*********		255	10.00	8.95
1929		.121,955	255	12.15	10.85

Av. 1929-1933 .....113,200 258 \$ 8.00 \$ 6.90 \*Receipts and average weights, Saturday, Aug. 11, 1934, estimated.

### CHICAGO HOG SLAUGHTERS.

Hog																							d	e1	al	1	n-
Week	eı	nd	6	d	A	A	aş	ζ.		1	0													.1	22	.1	24
Previo	PUS	1	W	96	k			. ,	. ,							*	*					×		.1	[0]	,t	69
Year	ag	0							, ,					×		*					*			,J	17	, 4	55
1932																									88	.7	6.0

### CHICAGO HOG SUPPLIES.

Supplies of hogs purchased by Chicago packers and shippers during the week ended Thursday, Aug. 16, 1934, were as follows:

	2004,	West			 4.0						Week ended, Aug. 16.	Prev. week.
Packers'	purch	REPR		 							40,752	45,184
Direct to											38,098	53,313
Shippers'	purch	ases		 	0	0	0		0		9,930	7,286
Total				 							881,780	105,733

### RECEIPTS AT CENTERS

068 600 866 295 633 503 706 430 215 081 164 584 745 35,875 20,442 21,342 13,967 24,778 8,916 1,396 1,891 35,189 21,763 2,564 9,757 14,773

890 212,655

OCK

870 133 730 898 747 000 7,215 3,022 6,587 12,595 6,970 5,000

378 305 320 386 41,389 31,207 59,838 67,538

061 1,414 297 198 225 7,383 263 14,654

to Aug. 11, 32 1,161,139 22 280,467 36 4,229,071 18 2,092,272 VESTOCK. eep. Lambs.

2.00 \$ 6.85 1.65 6.25 2.25 7.70 1.85 5.20 2.25 9.00 5.75 13.35

3.00 \$ 8.45 CKERS.

889 31,661 550 31,198 900 52,500 200 52,900 569 55,266 305 49,637 785 56,739

ht for F. S. PRICES. and average

Prices
Top. Avg.
5.10 4.80
4.75 4.15
5.15 4.40
8.00 6.20
10.00 8.95
12.15 10.85

8.00 \$ 6.90 urday, Aug.

federal in-

ago packers l Thursday, ek ed. Prev. 16. week.

752 45,184 098 53,313 930 7,236 780 105,733

ovisioner

RS.

5	SATURDAY,	AUGUST	11, 1934.	
		*Cattle.	Hogs.	Sheep.
Chicago		2,000	6,000	6,000
Kansas C	ity	10,300	450	
		3,200	700	2,000
			2.000	300
Der	h		1,000	1,000
St. Josep	y		1,000	1.000
Sloux Cit			700	9.000
St. Paul	********		100	300
Fort Wo	rth	700		
	e		****	
Denver .	**********	100	200	5,300
Louisville		300	100	900
Wichita	*********	700	500	500
Indianano	lis	100	200	200
Thuranapo	h		800	300
Pittsnare	1	800	1.800	400
Cincinnat	1		300	300
Buffalo .				
Nashville		300	300	500
Oklahoma	City	100	400	****
	MONDAY,	AUGUST 18	3, 1934.	
Chicago		21,000	24,000	8,000

Chicago 21,000	24,000 8,000
Kansas City 34,000	4,000 6,000
0maha 18,000	8,500 14,000
8t. Louis 16,000	10,000 3,000
St. Joseph 13,500	4,000 5,500
Sloux City 12,000	6,500 6,000
St. Paul 26,500	4,000 5,500
Fort Worth 4,800	500 800
Milwaukee 2,200	700 200
Denver 1,600	800 5.200
Louisville 500	900 300
Wichita 10,000	1,000 800
Indianapolis 1,500	
Pittsburgh 800	
Cincinnati 8,600	
Ruffalo 1,500	
Cleveland 900	
Nashville 900	
Oklahoma City 1,300	
*Includes government cattle a	t Chicago, 5,000;

Includes government cattle at Chicago, 5,000; Kansas City, 13,000; Omaha, 3,000; St. Louis, 12,000; St. Joseph, 10,000; Sloux Clty, 5,000; and St. Paul, 19,000.

## TUESDAY, AUGUST 14, 1984. Chicago 11,000 15,000 Kansas City 10,000 3,000 Omaha 9,000 7,000 St. Louis 8,000 7,500

St. Joseph						,					٠				4,500	4,500	5.000
Sioux City		ċ						٠					٠		3,000	7,500	2.500
St. Paul .						×		×							6,500	4.500	3.000
Fort Worth	1														1,000	300	800
Milwaukee									٠						800	800	200
Denver															600	900	13.800
Louisville															300	900	300
Wichita															2,400	900	600
Indianapolis	8														1.700	4.000	2.000
Pittsburgh						÷							į.		100	400	1,300
Cincinnati															400	3,600	1,400
Buffalo															200	900	200
															200	200	800
															500	400	100
		11													1,300	800	200
*Includes		o	no	ix	16	P	m	31	n	0	n	ŕ		0	attle of	Chicago	5.000

"includes government cattle at Chicago, 5,000; Kansas City, 2,500; Omaha, 2,000; St. Louis, 4,000; St. Joseph, 3,000; Sioux City, 1,000 and St. Paul, 4,000.

WEDNESDAY, AU	GUST	15, 1934.	
Chicago	10,500	14,000	11,000
Kansas City	12,000	3,000	2,500
Omaha	9,000	6,500	12,500
St. Louis	7,500	7,000	1,800
St. Joseph	2,600	2,000	3,000
Sioux City	3,000	5,500	3,500
St. Paul	6,400	5,000	2,700
Fort Worth	1,000	300	500
Milwaukee	700	1,200	300
Denver	900	1,000	14,200
Louisville	300	500	500
Wichita	2,300	900	500
Indianapolis	1,000	4,000	1.300
Pittsburgh	200	200	1,300
Cincinnati	1,100	2,300	1,800
Buffalo	400	1,200	400
Cleveland	400	200	600
Nashville	100	900	400
Oklahoma City	1,100	1,000	300
*Includes government c Kansas City, 4,000; Omaha,	attle :	at Chicago	4.000

8t. Joseph, 1,200; Sioux City, 1,300; St. Paul,

4,400.						
	THURSD	AY.	AUG	JUST	16, 1934.	
Chicago				7,000	12,000	4.000
RHIISRS	City			9,000	2,000	2,000
umaha	*******			7,000	6,000	7.500
St. Lou	18			10,500	5.500	1.000
St. J086	ph			2,300	3,500	4,500
GIOHX C	HY			7,000	4,000	3,000
ot. Pat	H			9,200	4,000	9,000
LOLF M	orth			800	300	500
MILLERING	ree			1,400	800	400
neuver				1.900	400	7.500
Louisvil	le			500	400	400
a icuita				2,400	300	800
RUBIDBE	00118			600	4.000	700
Littspin	gh			300	1.000	1.000
CHICIDE	111			4,400	2.100	1,300
OTRIBBO	Access.			1,000	300	500
creaeffil	1d			300	300	1.000
				300	900	300
Oklahor	na City			600	300	300
*Inch	dos sono					
Kansas	City Kove	rnmer	IE C	attie a	t Chicago,	3,000;
7.500	City, 5	.000;	Om	ana, 2	2,500; St.	Louis,
St. Par	St. Joseph	1, 2,0	AUU;	Sloux	City, 5,000	); and

	FRIDAY,	AUGUS	T 17,	1934.	
Chicago Kansas	City		$\frac{4,500}{7,500}$	9,000 2,000	$9,000 \\ 1,600$

### LIVESTOCK PRICES AT LEADING MARKETS.

Livestock prices at five as reported by the U. S. Bu	reau c	of A	gricult	ural	Econo	mics	3:			,
Hogs (Soft or oily hogs excluded):	CHICA	GO.	E. ST. I	OUIS	. OMAI	IA.	KANS.	HTY.	ST. PA	UL.
Lt. lt. (140-190 lbs.) gd-ch. Lt. wt. (160-180 lbs.) gd-ch. (180-200 lbs.) gd-ch. Med. wt. (200-220 lbs.) gd-ch. (220-250 lbs.) gd-ch. Hvy. wt. (250-290 lbs.) gd-ch. (290-350 lbs.) gd-ch. Pkg. sows (275-350 lbs.) good. (350-425 lbs.) good. (275-350 lbs.) good. (275-350 lbs.) medium. Sitr. pigs (100-130 lbs.) gd-ch. Av. cost & wt. Wed. (pigs excl.)	5.15@ 5.65@ 5.90@ 6.20@ 6.25@ 6.15@ 5.30@ 5.15@ 4.90@ 4.35@	5.85 6.15 6.30 6.45 6.50 6.50 6.45 5.60 5.50 5.20	\$5.25@ 5.90@ 6.30@ 6.45@ 6.45@ 6.15@ 5.15@ 5.15@ 4.50@ 3.50@ 3.47-21(	6.15 6.45 6.60 6.60 6.55 6.50 5.50 5.35 5.15 5.00	\$4.25@ 4.75@ 5.50@ 6.00@ 6.00@ 5.75@ 5.25@ 5.20@ 5.10@ 4.00@ 3.00@ 5.06-24	5.35 5.90 6.10 6.15 6.20 6.20 6.10 5.35 5.35 5.25 4.25	\$4.60@ 5.25@ 5.75@ 5.90@ 5.90@ 5.90@ 5.65@ 5.15@ 4.85@ 4.85@ 3.50@	5.65 5.90 6.10 6.10 6.10 6.10 6.00 5.35 5.25 5.15 4.75	\$4.75@	5.80 6.00 6.00 6.00 6.00 6.00 5.00 4.90 5.00 4.50
Sltr. Cattle, Calves & Vealers:										
STEERS:										
(550-900 lbs.) choice	5.50@ 3.75@	7.25 5.75	6.50@ 5.50@ 4.00@ 2.75@	$7.25 \\ 6.25$	5.75@ 5.25@ 3.75@ 2.25@	$7.00 \\ 5.50$	6.00@ 5.00@ 3.50@ 2.25@	5.50	5.75@ 5.00@ 3.50@ 1.75@	6.75 5.25
(900-1100 lbs.) choice Good Medium	7.50@ $5.75@$ $4.00@$ $2.50@$	8.00 5.75	$7.25@ \\ 6.00@ \\ 4.00@ \\ 2.75@$	$8.00 \\ 6.25$	7.00@ 5.50@ 3.75@ 2.25@	7.75 5.50	6.75@ 5.50@ 3.50@ 2.25@	7.25 5.75	6.75@ 5.00@ 3.75@ 2.00@	7.00 5.25
STEERS:										
(1100-1300 lbs.) choice Good	6.00@	8.50	8.00@ 6.25@ 4.25@	8.25	7.75@ 5.50@ 4.25@	8.00	7.25@ 5.75@ 3.75@	8.50 7.75 6.00	7.25@ 5.50@ 4.00@	7.50
STEERS: (1300-1500 lbs.) choice Good	8.50@ 6.75@	9.50 8.50	8.25@ 6.75@	9.00 8.25	8.00@ 6.00@		7.75@ 6.00@	8.50 7.75	7.50@ 6.00@	8.75 7.75
HEIFERS: (850-750 lbs.) choice Good	5.75@ 4.50@ 2.25@	5.75	6,00@ 5.00@ 2.25@	6.00	5.75@ 4.50@ 2.25@	5.75	5.75@ 4.75@ 2.00@	6.50 5.75	5,25@ 4,00@ 1,50@	6.50 5.25
HEIFERS: (750-900 lbs.) gd-ch Com-med.	5.00@ 2.50@	7.25 5.00			5.00@ 2.50@	7.25 5.25	4.85@ 2.25@	6.75 5.00	4.50@	6.75
COWS: Good Com-med. Low-cut-cut	2.75@ $2.00@$ $1.25@$	2.75	3.00@ 2.00@ .75@	3.75 3.00	2.75@ 2.00@ 1.25@	3.75 2.75 2.00	2.75@ 1.75@ 1.00@		2.50@ 1.75@ 1.00@	3.50 2.50 1.75
BULLS: (Yrls. Ex. Beef) good Cut-med.	2.75@ 2.00@		2.75@ 1.50@		2.60@ 1.50@	3.25 2.60	2.50@ 1.00@	2.85	2,50@ 1.50@	3.00
VEALERS: Gd-ch. Medium Cul-com.	5.75@ 3.50@ 2.50@	5.75	5.25@ 4.00@ 1.50@	5.25	3.50@ 2.50@ 1.50@	3.50	4.00@ 3.00@ 1.50@	4.00	4.00@ 2.50@ 1.50@	4.00
CALVES: (250-500 lbs.) gd-ch	4.00@	6.25 4.00	4.50@ 2.50@		3.00@ 1.50@	5.25 3.00	3.00@ 1.50@	5.75 3.00	3.50@ 1.75@	5.50 3.50
Sitr. Sheep and Lambs:										
LAMBS: (90 lbs. down) gd-ch Com-med.	6.00@ 4.25@	7.10 6.10	6.25@ 3.50@		5.75@ 3.75@		5.75@ 3.75@		5.75@ 4.00@	
YEARLING WETHERS: (90-110 lbs.) gd-ch Medium		5.50 5.00	5.00@ 4.25@		4.50@ 4.00@				5.25@ 4.25@	
EWES: (90-120 lbs.) gd-ch	2.40@ $2.00@$ $1.50@$	3.00 2.85 2.50	2.00@ $1.50@$ $1.00@$	2.25	2.25@ 1.75@ .75@	3.00 2.75 2.25	2.25@ $2.00@$ $1.25@$	2.50	2.25@1.50@1.00@	3.00

6,000	5,500 3,500
	6,000 1,500
	3,500 5,000
	4.000 3.500
	4.000 2.000
	1.000 500
	600 15.000
	800 300
3.500	5,000 800
	400 300
	3,300 1,600
	1,300 1,000
	1.200 300
	-1
include 3,000 gove	
	6,100 4,100 6,000 8,600 3,000 4,600 4,600 1,500 2,500 500 3,800 500 include 3,000 gov

bought at Chicago, 6,000 at Kansas City 4,000 at Omaha, 4,500 at St. Louis, 3,200 at St. Joseph, 5,000 at Sioux City, 6,800 at St. Paul 2,300 at Fort Worth, 4,300 at Denver, 3,100 at Indianapolis and 3,000 at Oklahoma City.

### SLAUGHTER REPORTS

Special reports to THE NATIONAL PROVI SIONER show the number of livestock slaughtered at 16 centers for the week ended August 11, 1934

CAT	LLE.		
	Week ended Aug. 11.	Prev. week.	Cor. week, 1933.
Chicago Kanssa City Omaha East St. Louis St. Joseph Sloux City Wichita Philadelphia Indianapolis New York & Jersey City Oklahoma City	97,766 39,800 21,333 19,677 27,669 3,438 1,828 1,661 8,906	40,513 69,465 40,170 15,951 21,621 18,729 2,685 1,683 1,709 8,402 12,373	30,457 23,741 20,285 19,434 9,458 11,463 2,576 1,807 1,393 7,917 4,150

	1.00@ 2.00 .10@ 2.20 1	200 2	,20 1.0	OW 2.50
0	Cincinnati	6,065	1,864	2,867
0		12,558	11,526	2,752
0	St. Paul	20.147	18.438	11,606
0	Milwaukee	1,865	7,563	3,139
0	Total3	30,112	272,692	153,045
0	HOG	5.		
0	Chicago1	00,847	52,847	102,899
0	Kansas City	38,524	54,842	35,752
10		32,541	43,501	39,843
10	East St. Louis	23,878	24,469	34,748
10	St. Joseph	23,519	27,501	21,272
le	Sioux City	31,760	28,090	23,645
7,	Wichita	5,261	5,521	8,521
i.	Philadelphia	14,961	11,461	16,083
1.	Indianapolis	13,029	14,236	13,681
ıt.	New York & Jersey City.	34.971	31,855	34,273
	Oklahoma City	6.576	7.316	5,809
		10,871	8,577	20,299
	Denver	6,705	8.621	4.128
	St. Paul	16,319	14.189	21,481
	Milwaukee	8,746	8,327	8,040
I-	Total3		341,353	390,474
d i:	SHEE			
	Chicago	35,514	31,068	54,342
	Kansas City	16,979	13,600	20,442
	Omaha	26,633	25,690	26,439
	East St. Louis	9,722	8,795	13,108
2	St. Joseph	18,740	17,861	21,471
	Sioux City	12,718	9,081	9,721
57	Wichita	1,200	430	1,891
1	Philadelphia	6,842	5,651	5,902
35	Indianapolis	3,267	1,921	3,030
14	New York & Jersey City.	70,445	54,300	68,473
8	Oklahoma City	1,262	706	1,298
33	Cincinnati	5,049	4,608	4,240
16	Denver	2,260	1,968	35,189
77	St. Paul	17,573	8,511	15,953
17	Milwaukee	1,326	1,093	1,445
				-

# Bemis CLOTH BAGS



"MEAT in Neat Cloth Bags Appeals to Me!"

"There's something clean and inviting about luncheon sausage or meat roll that comes in those nice white cloth bags. Besides, with the brand name printed so plainly on them, it's easy for me to pick out my favorite each time."

That's the verdict of thousands of discriminating housewives. And that's why packers in every part of the country are ordering more and more BEMIS CLOTH BAGS, for their Ready-to-Serve Meats. They have found that food which *looks* better, always *sells* better.

Write Today for Our New Low Prices and Samples of Bemis Cloth Bags

BEMIS BRO. BAG CO.

420 Poplar Street . . St. Louis 51st St. and 2nd Avenue, Brooklyn



Cel

# It's FLAVOR that counts in SAUSAGE

It is an axiom in the meat industry that a profitable volume of sales usually coincides with a profitable volume of sausage business. The most important factor in building sausage is FLAVOR.

You can make pork sausage that is outstanding in delicious, tempting flavor and aroma . . . a well seasoned, easily digestible, wholesome food, by using unadulterated and unbleached Legg's Old Plantation Pork Sausage Seasoning. It is scientifically blended from pure wholesome spices. Its flavor is approved by Good Housekeeping. Write for a trial sample, free.

A.C.LEGG PACKING CO. INC.

BIRMINGHAM, ALABAMA.,
"WORLD'S LARGEST BLENDERS OF SAUSAGE



### CHICAGO SECTION

O. F. Benz, director of sales, Du Pont Cellophane Company, was a Chicago visitor this week.

C. H. Romeiser, provision department, Wilson & Co., is on an extended fishing tour in the northern regions of Michigan and Wisconsin.

Purchases of livestock at Chicago by principal packers for the first four days of this week totaled 42,322 cattle, 7,904 calves, 30,860 hogs and 12,130 sheep.

D. W. Allerdice, in charge of the beef department of Kingan & Co., Indianapolis, Ind., was in Chicago on business during the past week.

Clarence Mange, of Menges-Mange, Inc., St. Louis, packinghouse engineers and equipment manufacturers, was in Chicago this week.

W. F. Gohlke, vice president and general manager, Walker Austex Chili Co., Austin, Texas, is spending some time in Chicago on a combined business and pleasure trip.

Martin Seligman, sales manager of the Pelocel Company, Brooklyn, N. Y., manufacturers of transparent sausage casings, was in Chicago recently interesting the trade in his product.

A message from John W. Hall indicates that he is having a grand time on his trip through Ireland. For souvenirs for his friends John threatens to bring back some nice red-headed colleens.

Arthur W. Collat, of the New York office of the Independent Casing Co., Chicago, is spending two weeks in the city on a combined business and pleasure trip, viewing A Century of Progress and other points of interest about Chicago.

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W. G. Dunnett, secretary to the general superintendent of Swift & Co., Chicago, since 1929, and connected with the company for 30 years, has been appointed assistant superintendent of the Plankinton Packing Co., Milwaukee, Wis. His transfer became effective July 30.

Friends of president T. W. Taliaferro, Hammond Standish & Co., Detroit, were shocked to learn this week of the death of his daughter, Mary, as the result of being thrown from her horse while riding in the country near their beautiful Greenfield Farms home.

H. D. Tefft, director of the department of packinghouse practice, Institute of American Meat Packers, spent a week recently with his family on a fishing trip in the upper peninsula of Michigan. He reports a big catch of fish and a good time generally.

Provision shipments from Chicago for the week ended Aug. 11, 1934, with comparisons, were reported as follows:

 Week Aug. 11.
 Previous week.
 Same week, '33.

 Cured meats, lbs. .24.016,000 25,659,000 17.931,000 Presh meats, lbs. .44.313,000 39,162,000 38,084,000 Lard, lbs. .4.775,000 3,186,000 4,735,000

Armour and Company announces the appointment of Henry K. Nanz as manager of the branch house business at Brook and Main Streets, Louisville, Ky. Mr. Nanz has been connected with the Louisville branch house since 1908 and was appointed assistant manager a year ago. He succeeds S. R. Richardson, who will be transferred to other duties in the Armour organization.

### PACKER VETERAN PASSES.

John M. Wanner, a veteran of the meat packing industry, passed away not long ago at his home in Capitol View, Md., at the age of 77 years. For many years Mr. Wanner was superintendent of the old G. H. Hammond Company plant at Hammond, Ind., and later opened the Hammond plant at St. Joseph, Mo. He was associated with Morris & Company at Chicago, and after his retirement he served as a consulting packinghouse expert, especially in the line of modern equipment and methods. He made his headquarters at Baltimore, Md., and had served many packers in this capacity.

Later he went into the sales work with Westinghouse, and at the age of 74 won first prize in a national sales contest, having sold more Westinghouse refrigerators than any other retail salesman in the United States.

He was a life-long reader of THE NATIONAL PROVISIONER, and a faithful correspondent on matters of interest and helpfulness to the industry. He is survived by his wife and a son, Harry M. Wanner, of Kensington, Md., and by two sisters.

### OREGON PACKER IS DEAD.

Milton J. Jones, head of Jones Market, Portland, Ore., died at his home in Portland on August 8 after a short illness. The meat business which he started there some 40 years ago is about to move into its own modern packing plant at Southwest First ave. and Washington st.

Five years ago Mr. Jones discontinued his retail store, and since then had confined his activity to the whole-sale meat and packing business. He had great faith in the future and demonstrated it by ordering construction of the new packing plant during the lowest part of the depression. Surviving are his widow, Ethel S. Jones, and a sister, Emma N. Jones.

### HIDE AND LEATHER OUTING.

Hide and Leather Association of Chicago held its last official outing for 1934 on Friday, August 17, at the Medinah Country Club. As usual, the party was an outstanding success, golf being the main feature. The committee in charge of the event, to whom the members gave a vote of thanks for a successful day, were George H. Elliott, chairman; G. D. Fitch, head of the hide department of Wilson & Co., co-chairman; L. J. Huch and W. B. Eisendrath.

### FINANCIAL NOTES.

First National Stores reports \$1,088,515 net profit for June quarter, equal to \$1.23 on 815,067 common shares against \$1,331,468 or \$1.53 on 814,116 common shares in quarter ended July 1, 1933. Surplus June 30 was \$13,314,008 against \$11,725,345 a year earlier.

The board of directors of John Morrell & Co., Inc., Ottumwa, Ia., at a meeting held August 14, 1934, declared a quarterly dividend of 75 cents per share upon the company's common stock, payable September 15, 1934, to stockholders of record at the close of business August 25, 1934.

Sales of the Kroger Grocery and Baking Company for the seventh four-week period ending July 14, totaled \$16,763,031 compared with \$17,000,963 for the same period a year ago, a decrease of \$237,932. Cumulative totals for the first seven periods, however, showed an increase of \$9,220,902 or 8 per cent in sales over the same period of 1933.

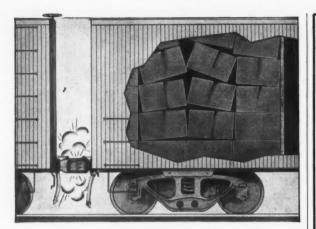
sales over the same period of 1933.

A net profit of \$5,822,712 after charges and taxes has been reported by the General Foods Corporation, New York City, for the first six months of this year ended June 30. The profit equals \$1.12 a share on the common stock outstanding, and is a slight decrease from the earnings for the same period last year of \$6,342,562.

### PACKER AND FOOD STOCKS.

Price ranges of packers', leather companies', chain stores' and food manufacturers' listed stocks, Aug. 15, 1934, or nearest previous date, with number of shares dealt in during week, and closing prices, Aug. 15, 1934:

closing prices, Aug	g. 10,	1934:		
Sales	. High	. Low.	C1	ose
Week ende	ed		Aug.	Aug.
Amal. Leather. 2,000	0	9	3	2%
Amai. Leather. 2,000	0	0	0	20 78
Amon II & T 000	61/	61/	61/	81/
Do Ded 1 200	921/	22 74	92	2114
Amon Storon 400	41	41	41	49
Armour Dl n 61 500	814	6	614	586
Do Pfd n 5 500	59	58	59	57
Do Pfd 2 800	7034	6956	69.54	67
Do Del Pfd 200	93	93	98	92
Beechnut Pack 400	64	62	64	61 56
Boback H. C.				8
Do. Pfd.				50
Chick. Co. Oil. 2,800	2714	271/6	2716	2714
Childs Co 500	456	456	45%	45%
Cudahy Pack 2.000	48%	48	48%	461/4
First Nat. strs. 1,400	641/2	64	64	67
Gen. Foods 9,700	29 %	291/2	291/2	28%
Gobel Co 7,100	53%	5	5	4%
Gr. A.&P.1stPfd. 110	125	125	125	1251/2
Do. New 60	130	130	130	130
Hormel, G. A				18
Hygrade Food 600	414	3 1/8	434	3
Kroger G. & B. 3,200	29%	28%	291/4	29
Libby McNeill. 50,800	73/4	7	3	6%
Aug. 15.  Aug. 15.  Amal. Leather. 2,000  Do. Pfd				8%
Mayer, Oscar	****	* * * * *	* * * * *	51/2
Mickelberry Co. 800	1%	1%	1%	1
M. & H. Pfd	****	****	2011	0%
Morrell & Co 300	901/8	9048	901/8	41
Nat. Fd. Pd. A				156
Do. B	41/	116	11/	74
Nat. Leather 450	1.78	101/	1.78	0.7/
Nat. Tea 2,000	273/	10%	97	951/
Proc. & Gamb. 5,200	114	224	114	114
Doth Dook 50	17.6	77.4	20	30
Seferment Street 2 400	4614	46	4684	45
Do 80 Pfd 190	104	104	104	104
Do. 7% Pfd 130	100	100	100	10014
Stahl Mayer	100	100	100	586
Swift & Co. 44 300	1886	18	18	18
Do Intl 36 650	3614	36	3614	3514
Trung Pork			00/2	1016
U. S. Cold Stor				3336
Nat. FdRd. A.  Do. B.  Nat. Leather. 450 Nat. Tea. 2,000 Proc. & Gamb. 5,200 Proc. & Gamb. 5,200 Bo. Pr. Pfd. 30 Rath Pack. 500 Safeway Strs. 2,400 Do. 7% Pfd. 190 Do. 7% Pfd. 130 Stabl Meyer Swift & Co. 44,300 Do. Intl. 36,650 Trunz Pork U. S. Cold.Stor. Ob. A. 1,600 Do. Pr. Pfd. Wesson Oil 13,700 Do. Pfd. 2,300 Do. Pfd. 2,300	6	6	6	6
Do. A 1,600	10%	10%	1036	8%
Do. Pr. Pfd.			1111	58
Wesson Oil13.700	261/4	25%	26	25%
Do. Pfd 620	61	61	61	61
Wilson & Co 5,500	734	736	734	61/2
Do. A27,700	23 %	22%	2314	211/2
Do. Pfd 2,300	79	79	79	76



# THOUSANDS OF POUNDS OF PRESSURE ARE EXERTED WHEN THESE CARS MEET

 Surveys show that over 60% of the damage to goods in transit is caused by failure to withstand such impacts.

Container Corporation shipping containers are especially designed to resist these crushing forces.

Write for details.

### CONTAINER CORPORATION OF AMERICA

GENERAL OFFICES —111 WEST WASHINGTON STREET, CHICAGO MILLS AND FACTORIES AT STRATEGIC LOCATIONS

### A Flavorable Food Talk



Fine for Canned Foods
Excellent for Meat Seasonings
Perfect for Salad Dressings

Use the PURE JUICE

It is more desirable

We Produce Onion Juice Also

SEASLIC, Inc.

1415-25 W. 37th Street, Chicago, Ill.

### RANDALL Efficiency Revolving Bake Oven will produce well baked, attractive look.

will produce well baked, attractive losking meat loaves that will increase your sales and profits



Designed for greater operating economy and highest baking qualities. Reasonably priced Insulated with magnesia block Fitted with mater, ready to connect to light or power line. Floor space required: 72" by 44" deep; height 22". Oven not sectional—shipped complete, as shown. No installation expenses. Provided with damper and safety flues. Ospacity: 64 G-lb. loaves. Has 4 revolving shelves each 48" long by 944" wide.

R. T. RANDALL & CO. 331 N. 2nd St., Philadelphia

For Quality Meat Products

KUTMIXER

Write for circular

THE HOTTMANN MACHINE CO.

3325 ALLEN STREET



PHILADELPHIA, PA.

### CHICAGO PROVISION MARKETS

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**Oven** e lookfits

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visioner

### Reported by THE NATIONAL PROVISIONER DAILY MARKET SERVICE

FUTUE	RE PRI	CES.		CASH PRICES.
SATURDAY,	AUGUST	11, 1984		Based on actual carlot trading Thursday, August 16, 1934.
Open.	High.	Low.	Close.	REGULAR HAMS.
LARD-	0.401/	7.85	# 0#1/	Green. *S.
Sept 8.05-7.921/2 0ct 8.10-8.00	8.121/2	8.00	7.87½ 8.00	9 10 148/ 14
Nov. 8.20 Dec. 8.55-8.45 Jan. 8.75-8.55	8.621/3	8.35	8.20ax 8.35b	10-12
Dec. 8.75-8.55	8.75	8.50	8.521/2ax	14-16
TEAR BELLIES-				
lept10.75 let11.30	$10.87\frac{1}{2}$ $11.30$	10.75 11.10	10.87 1/2 b 11.10b	BOILING HAMS.  Green, *8.
MONDAY,				16-18 16 <sup>1</sup> / <sub>6</sub> 15
ARD-	400002	10, 1001		$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Sept 7.92½ 0ct 8.00-05	8.25	7.921/2	8.20	16-22 range 16½
Oct 8.00-00	8.321/2	8.00	8.30b 8.40b	SKINNED HAMS.
Nov 8.40-37 1/2 Dec 8.57 1/2	8.75 8.871/2	8.371/2 8.571/2	8.671/ <sub>9</sub> 8.821/ <sub>9</sub>	Green. *S.
CLEAR BELLIES	0.01/2	0.01/2	010.272	10-12
Rent10.90	11.121/2	10.90	11.121/2	43.40
0ct11.37 1/2			$11.37\frac{1}{2}$	16-18
TUESDAY,	AUGUST	14, 1984		20-22
LARD-				22-24
Sept 8.35-40 Oct 8.50	$8.47\frac{1}{2}$ $8.60$	8.35 8.50	8.40 8.55ax	25-30
Nov 8.70 Dec 8.85-95	0.00		8.70	
Dec 8.85-95 Jan 9.00-9.05	8.97 1/2 9.15	9.00	8.90ax 9.05	PICNICS.  Green, *S.
CLEAR BELLIES-				Green. *S. 10
	11.621/3	11.35	11.621/2	6-8
0ct11.65	11.871/2	11.65	11.87%	10-12
WEDNESDAY	, AUGUI	ST 15, 19	34.	49-43
LARD-	0.45	8.30	8.371/2	Short Shank %c over.
Sept 8.35 Oct 8.47-45	8.45 8.55	8.421/2	8.50ax	BELLIES.
Nov 8.87½-80 Dec 8.87½-80 Jan 8.97½	8.90	8.771/2	8.70ax 8.87%ax	(Square cut seedless) (S. P. ¼c under D. C.)
Jan 8.97 1/2	9.071/2	8.923/2	9.021/2	Green, *D.
CLEAR BELLIES-				6-8 16 10
Sept11.85	11.87½ 12.10	11.75 12.00	$11.75 \\ 12.00$	8-10 16 10-12 16 11
				$\begin{array}{cccccccccccccccccccccccccccccccccccc$
THURSDAY	, AUGUS	T 16, 193	k,	
	8.621/2	8.45	8.52½b	*Quotations represent No. 1 new cure.
Oct 8,7236	8.721/2	$8.57\frac{1}{2}$	8.65b 8.80n	D. S. BELLIES.
Nov	9.10	8.95	0.00%	Clear. H
Jan 9.15-20	$9.22\frac{1}{2}$	9.071/2	9.171/2	14-16
CLEAR BELLIES-	10.15	44 07	40.05	18-20
Sept12.00 Oct12.25	12.15 12.371/2	11.95 12.15	12.05ax 12.25ax	25-30 121/4 1
FRIDAY,	TOTIOT	17 1924		30-35
LARD-	100001	11, 100%	•	40-50 11% 1
Sept 8.60	8.60	8.471/4	8.47½ax 8.57½ax	
0ct 8.70 Nov	8.70	8.571/2	8.57 ½ ax 8.75n	D. S. FAT BACKS.
Dec 9.00-9.05 Jan 9.17½	9.071/2	8.90 9.07½	8.921/2b 9.071/2	8-10 10-12
CLEAR BELLIES	8.20	8.01 /2	3.01 /2	12-14 14-16 16-18
	12.15	12.10	12.10ax	
0ct12.371/2	12.371/2	12.30	12.30ax	18-20
Key: ax, asked; b,	bid; n,	nom; -,	split.	OTHER D. S. MEATS.
_	-	_		Extra Short Clears 35-45 12
WHEN YOU	WAN	T TO	RIIV	
				Clear Plates 4-6
Watch the "W				Jowl Butts 8 Green Square Jowls 8
page for busin			ties and	Green Rough Jowls
bargains in equ	ipment			LARD.
200000				Prime Steam, cash 8.4
				Prime Steam, loose 7.8 Refined, boxed, N. Y.—Export unque Neutral, in tierces 9.
Marie de Campania				Neutral, in tierces
The second			1	



### PORK PRODUCTS EXPORTS.

Exports of pork products from principal ports of the United States during the week ended Aug. 11, 1934:

POR	er.		
	Week ended ug. 11.	ended lug. 12,	Nov. 1, 1933 to Aug. 11, 1934, bbls.
Total United Kingdom Sontinent West Indies	****	45 45	2,337 1,339 699 299
BACON AN	D HAM	8.	
	M lbs.	M lbs.	M lbs.
Total United Kingdom Continent West Indies Zanada Other countries	1,034 896 119 1	1,371 1,264 101 2 4	104,865 96,773 6,906 168 217 801
LAR	D.		
	M lbs.	M lbs.	M lbs.
Total United Kingdom Continent Sth. and Cti. America. West Indies	4,431 193 338 97	9,260 7,933 939	311,910 225,652 74,293 7,875 4,062
Canada Other countries			6 22
TOTAL EXPORT	rs by I	PORTS.	
From		Bacon an Hams, M lbs.	
New York		579 22	1,187 131
Baltimore		****	90 426
Montreal Halifax		432 1	3,216
Total week Previous week		1.034 1.418	
2 weeks ago	85	$\frac{2,798}{1,371}$	7,520 9,260
2 weeks ago	85 45	1,371	9,260
2 weeks ago Cor. week 1933	85 45 8 FROM UST 11,	1,371 NOVEX 1934.	9,260
2 weeks ago	85 45 8 FROM UST 11, 1932 to 1933.	1,371 NOVEX 1934. Increase	9,260 IBER 1, De- . crease.
2 weeks ago Cor. week 1933. SUMMARY OF EXPORTS 1933, TO AUG 1933 to 1934. Pork, M lbs. 467 Bacon and hams,	85 45 8 FROM UST 11, 1932 to	1,371 NOVEX 1934. Increase	De-

SPICES. (These prices are basis f.o.b. Chicago.)

Whole. Ground.

CURING MATERIALS.	
Cwt.	Sacks.
Nitrite of soda, per 100 lbs\$9.08 (1 to 4 bbls. delivered.) (5 or more bbls. per 100 lbs.	
delivered) 8.93	
Saltpeter, 1 to 4 bbls, f.o.b, N. Y.:	
Dbl. refined granulated 6.121/2	5.90
Small crystals 7.121/2	6.90
Medium crystals 7.50	7.25
Large crystals	3.25
Salt, per ton, in carlots only, f.o.b. Chicago	
Granulated	\$6.60
Medium, air dried	9.10
kiln dried	10.60
Detroit rock, carlots, per ton, f.o.b. Chicag Sugar—	0. 6.60
Raw sugar, 96 basis, f.o.b. New Or-	
leans	@3.20
Second sugar, 90 basis	none
. Standard gran., f.o.b. refiners (2%)	Q4.75
Packers' curing sugar, 100 lb. bags,	-
f.o.b. Reserve, La., less 2% Packers' curing sugar, 250 lb. bags.	@4.25
f.o.b. Reserve, La., less 2%	@4.25

## ANIMAL OILS. ANIMAL OILS. Prime edible Prime inedible Headlight Prime W. S. Extra W. S. Extra W. S. Extra No. 1 lard oil. No. 1 lard oil. No. 2 lard oil. No. 2 lard oil. Pure meatsfoot oil. Special neatsfoot oil. Extra neatsfoot oil. No. 1 neatsfoot oil. Oil weight of the per gallon. Barrel

Oil weighs 7½ lbs. per gallon. Barrels contain about 50 gals. each. Prices are for oil in barrels.

### COOPERAGE.

Ash pork barrels,	black iro	n hoops.\$1	.40 @1.4214
Oak pork barrels,			
Ash pork barrels,			
Oak pork barrels,			
White oak ham ti			
Red oak lard tiere			
White oak lard ti-	erces		2.07 1/2 @ 2.10



**Meat Grinder Plates** 

The Most Serviceable and Economical in Existence

An impartial test of 30,000 pounds of meat a day for two years and still in first-class condition—proves their superiority. Used exclusively by all

large packers and over 75% of the leading sausage manufacturers in the country. There's a reason! Send for further information and price list,

THE SPECIALTY MANUFACTURERS SALES CO.

2021 Grace Street Chas. W. Dieckmann, 'Phone: LAKeview 4325

Chicago, Illinois



### STOCKINETTE

BAGS and TUBING for BEEF-HAM-LAMB SHEEP-PIGS-CUTS-CALVES FRANKS, Etc.

We Have Used Colors to Designate Sizes for Several Years

### E.S.HALSTED & CO.. Inc.

Joseph Wahlman, Dept. Mgr.

Makers of Quality Bags Since 1876

Sheep Bag

### F. C. ROGERS, INC.

NINTH AND NOBLE STREETS PHILADELPHIA

### DDOVISION BROKED

HARRY K. LAX. General Manager

Member of New York Produce Exchange and Philadelphia Commercial Exchange

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Importers and Exporters of

Selected Sausage Casings

221 North La Salle Street

Chicago, U. S. A.

BUYERS of hog and sheep casings can make direct connections with experienced American in China. Apply:

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Cable "Hansabrit" Shanghai, China

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ARCHITECT & ENGINEERS

30 No. LaSALLE ST.

CHICAGO, ILLINOIS.

SERVING THE MEAT PACKING INDUSTRY

### H. P. HENSCHIEN

ARCHITECT Established since 1909

PLANT ADDITIONS PACKING PLANTS RECONDITIONING FOR GOVT. INSPECTION 59 E. Van Buren St., Chicago, Ill.

CHICAGO	MARKET	PRICES

CHICA	GO	MA
WHOLESALE FRE	SH ME	EATS.
Carcass	Beef.	
Carcass   Weel   Aug.   13   400   800   12 %   800   100   15   Good native steers	k ended	Cor. week,
Prime native steers— Aug. 1	15, 1934.	1933.
400- 600	@1314	11 @114
800-100015	@15%	9%@10
Good native steers-	@101/	10 @100
400- 800	@121/2 @13	94@10
800-1000131/2	@14	9 @ 94
Medium steers-		
400- 600	@11¼ @11¼	94 @10
800-10001214	@12%	8%@9
Heifers, good, 400-60011%	@ 9	6 @ 6%
Montum   Steets	01714	@ 16
Pore quarters, choice	WII 72	w o
Beef Cut	8.	
Steer loins, primeunqu	oted	@21
Steer loins, No. 1unqu	oted @30	@21 @20 @19
Steer short loins, prime unqu	oted	@19 @29
Steer short loins, No. 1	@48 @39	@25 @24
Steer loin ends (hips)	@22	@15
Cow loins	@18	@14 @134
Cow short loins	@20 @16	@15 @12
Steer ribs, primeunqu	oted	@14
Steer ribs, No. 1unqu	min	@12 @11
Cow ribs, No. 2	@10	@ 7 @ 64
Steer rounds, primeungu	oted	@11
Steer rounds, No. 1	@131/4	@11 @101
Steer chucks, primeunqu	oted	@107 @10
Steer chucks, No. 1	@10	@ 10 @ 7 @ 64 @ 54 @ 55 @ 6 @ 57 @ 3
Cow rounds	@10	@ 81
Cow chucks	@ 714	@ 6 @ 51
Medium plates	0 6	@ 3
Steer pavel ends	@ 514	@10 @ 21
Cow navel ends	@ 31/3	@ 24
Hind shanks	@ 4	@ 21 @ 23 @ 5 @ 4 @40
Strip loins, No. 1, bnls	@65	@40 @35
Sirioin butts, No. 1	@25	@20 @17
Sirioin butts, No. 2	@18 @60	@17 @50
Beef tenderloins, No. 2	@50	@45
Flank steaks	@18 @18	@15
Shoulder clods	@ 81/4	0 8
Insides, green, 6@8 lbs	@1014	@10°
Outsides, green, 5@6 lbs.	@ 817	@15 @14 @ 8 @ 53 @10 @ 8 @ 83
The state of the s	@ 0/3	@ 07
Beef Cut  Steer loins, prime	ucts.	
Brains (per lb.) Hearts Tongues Sweetbrends Ox-tail, per lb. Presh tripe, plain. Presh tripe, H. C. Livers Kidneys, per lb.	@ 6	@ 5 @ 5
Tongues	@17	@16
Ox-tail ner lb	@19	@15
Fresh tripe, plain	@ 4	@ 5 @ 31 @ 8
Fresh tripe, H. C	@ 8	@ 8 @12
Kidneys ner 1h	6 8	@ 0

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Yongues Sweetbreads Ox-tail, per lb. Presh tripe, plain. Presh tripe, H. C. Livers Kidneys, per lb.	@17 @19 @ 5 @ 4 @ 8 @12 @ 8		@16 @15 @ 5 @ 31/2 @ 8 @12 @ 9
Veal.			
Choice carcass         9           Good carcass         7           Good saddles         10           Good racks         6           Medium racks         5	@10 @ 8 @13 @ 8 @ 6	10 9 12 6 4	@11 @10 @13 @ 8 @ 5
Veal Prod	ucts.		
Brains, each Sweetbreads Calf livers	@ 7 @34 @35		@ 5 @25 @32
Lamb.			
Choice lambs Medium lambs Choice saddles Medium saddles Choice fores Lamb fries, per lb Lamb tineys, per lb Lamb lineys, per lb.	@16 @14 @18 @16 @14 @12 @26 @12		@15 @13 @18 @16 @13 @12 @25 @15
Muttor	1.		
Heavy sheep Light sheep Heavy saddles Light saddles Heavy fores Light fores Mutton legs Mutton loins Mutton stew Sheep tongues, per lb. Sheep heads, each	3 6 6 6 4 9 9 6 2 5 6 10 8 8 6 12 6 10		@ 6 6 6 6 8 8 3 5 6 8 8 8 9 8 9 8 9 8 9 8 9 9 8 9 9 9 9 9

	Fresh	Pork	, etc.
ork loins, 80			@17
ienie should			@114
kinned shou enderloins			@26
pare ribs			@ 8
ack fat			6 9
oston butts			@14
oneless butt			GITT
2@4			@19
ocks			
			6 6
eck bones .			@ 3
ip bones			@ 6
ade bones .			@ B
igs' feet			@ 3
idneys, per	lb		@ 6
ivers			@ 7
rains			@ 7
ars			@ 6
nouts			88888888888888888
			@ K

DOMESTIC SAUSAGE.	
(Quotations cover fancy grades.)	
Pork sausage, in 1-lb. cartons. Country style sausage, fresh in links. Country style sausage, fresh in bulk. Country style sausage, smoked. Frankfurts in sheep casings. Frankfurts in hog casings. Bologna in beef bungs, choice Bologna in beef bungs, choice Liver sausage in beef rounds. Smoked liver sausage in hog bungs. Liver sausage in hog bungs. Head cheese New England luncheon specialty. Minced luncheon specialty, choice. Tongue sausage Blood sausage Blood sausage Souse Polliah sausage	@23 @16 @14 @18 @19 @17 @15 @16 @14 @18 @17 @20 @17 @24 @16
DRY SAUSAGE.	
Cervelat, choice in hog bungs Thuringer cervelat	@36 @16 @26

DEI BRODAGE.	
Cervelat, choice in hog bungs	@36
Churinger cervelat	@16
Farmer	@26
Holsteiner	@24
B. C. salami, choice	@84
dilano salami, choice, in hog bungs	@84
B. C. salami, new condition	@17
Frisses, choice, in hog middles	<b>@29</b>
denoa style salami	
Pepperoni	@28
Mortadella, new condition	017
Capicola Italian style hams	@87
Virginia hams	@33
Artenier meme	<b>Attoo</b>
SAUSAGE MATERIALS	

### (F.O.B. CHICAGO, carlot basis.)

meguiar pork triminings	
Special lean pork trimmings	@12
Extra lean pork trimmings	@14
Pork cheek meat	740 8
Pork hearts	51/4 @ 6
Pork livers	
Native boneless bull meat (heavy)	@ 7
Shank meat	@ 516
Boneless chucks	
Beef trimmings	
Beef cheeks (trimmed)	@ 314
Dressed canners, 350 lbs, and up	60 414
Dressed cutter cows. 400 lbs. and up	@ 4%
Dr. bologna bulls, 600 lbs. and up	540 54
Beef tripe	@ 1%
Pork tongue, canner trim, S.P	@15
a company cannot talked place to the control of	9

### SAUSAGE CASINGS.

5
55505BL3988

### SAUSAGE IN OIL.

Bologna style sausage in beef rounds—	
Small tins, 2 to crate	5.25 5.75
Frankfurt style sausage in sheep casings-	
Small tins, 2 to crate	6.25 7.00
Smoked link sausage in hog casings-	
Small tins, 2 to crate	5.50 6.25

### DRY SALT MEATS.

Clear bellies,	18@20	lbs.	 	 				@121
Clear bellies,	14@16	lbs.	 	 				@121
Rib bellies, 2	@30 lt		 	 		٠.		@12
at backs, 10	@12 lb	8	 	 				@ 9
Fat backs, 14	@16 lb		 	 				@ 91
Regular plate	8		 	 	 			@ 81
Butts			 	 	 			@ 7

### WHOLESALE SMOKED MEATS.

Fancy reg. hams, 14@16 lbs185	4@1014
Fancy skd. hams, 14@16 lbs20	@21
Standard reg. hams, 14@16 lbs17	@18
Picnics, 4@8 lbs., short shank12	@13
Picnics, 4@8 lbs., long shank103	
Fancy bacon, 6@8 lbs20	60174
Standard bacon, 6@8 lbs	@10
No. 1 beef ham sets, smoked—	@19
Traides 0010 1hs	-
	@21
Outsides, 5@9 lbs	
Knuckles, 5@9 lbs	@20
Cooked hams, choice, skin on, fatted	@32
Cooked hams, choice, skinless, fatted	@3414
Cooked picnics, skin on, fatted	@221/2
Cooked picnics, skinned, fatted	@211/
Cooked loin roll, smoked	@30

### BARRELED PORK AND BEEF.

Mess pork, regular	@25.00
Family back pork, 24 to 34 pieces	@24.00
Family back pork, 85 to 45 pieces	@19.00
Clear back pork, 40 to 50 pieces	23,00
Clear plate pork, 25 to 35 pieces	@17.00
Brisket pork	@18.00
Bean pork	@18.00
Plate beef	@12.00
Extra plate beef, 200 lb. bbls	@13.00

### VINEGAR PICKLED PRODUCTS.

Regular tripe, 200-lb. bbl	\$12.00
Honey comb tripe, 200-lb. b	bl 15.00
Pocket honeycomb tripe, 200	-lb. bbl 19.00
Pork feet, 200-lb. bbl	
Pork tongues, 200-lb. bbl Lamb tongues, short cut. 2	

### OLEOMARGARINE.

	White animal fat margarine in 1-lb. cartons, rolls or prints, f.o.b. Chicago.	@ 914
	Nut, 1-lb. cartons, f.o.b. Chicago Pastry, 60-lb, tubs, f.o.b. Chicago	@ 916
•		

### LARD.

K
4
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### OLEO OIL AND STEARINE.

Extra	oleo	oil	@ 7%
Prime	No.	1 oleo oil	@ 71/4
Prime	oleo	stearine, edible	@ 7

### TALLOWS AND GREASES.

Edible tallow, under 1% acid, 45 titre @
Prime packers' tallow 4%@
No. 1 tallow, 10% f.f.a 4%@
No. 2 tallow, 40% f.f.a
Choice white grease 4%@
A-White grease
B-White grease, maximum 5% acid
B-White grease, maximum 5% acid & Yellow grease, 10@15% 414.@
Brown grease, 40% f.f.a

### VEGETABLE OILS.

Crude cottonseed oil in tanks, f.o.b	_	
Valley points, prompt	- 0	5%
White, deodorized, in bbls., f.o.b. Chgo.	7 @	734
Yellow, deodorized	7 60	734
Soap stock, 50% f.f.a, f.o.b	140	114
Corn oil, in tanks, f.o.b. mills	(0)	6
Soya bean oil, f.o.b. mills	5.70	6.0
Cocoannt oil, seller's tanks, f.o.b. coast.	a	214
Refined in bbls., f.o.b. Chicago	51/200	5%

### RETAIL SECTION

### More Profit from Hams

Slicing Cooked Ham to Please Customer and Save Loss

By GEORGE P. DENNIS.

MPROPER handling of products in the retail meat store causes much waste and loss which must come directly out of the profits. Take a boiled ham, for example:

It is not unusual for a clerk to leave a cooked ham on the slicer until heat softens it. Then it is almost impossible to slice without the meat falling to pieces. Even if there is no loss as a result, certainly the customer is less pleased than she would be if a neater slicing job were done.

Many retailers apparently never have learned how to slice a cooked ham so as to obtain a full price for the ends. The loss taken by some retailers in boiled ham ends can be avoided by proceeding as follows:

### Avoid Loss from Boiled Ham Ends.

1-Halve a few sheets of waxed paper and place at one side within convenient reach.

2-Set the slicing machine at No. 1, the same as for dried beef.

3-Start slicing the boiled ham from the end, placing one thin slice on each half-sheet of waxed paper. Continue in this manner until good slices are reached.

4-Set the slicer at No. 5 or No. 6, and build up the required amount of slices on each sheet of waxed paper, which already contains one thin slice of ham. Continue in this manner until poorer slices are again reached. Reset the slicer at No. 1 and continue slicing until the ham is consumed, placing one thin slice on each pile.

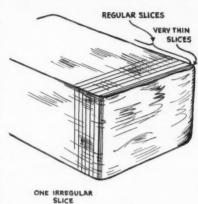
### Wrapping and Packaging.

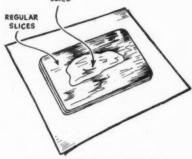
When a boiled ham is sliced up in this manner, the weight of thin slices in each package is so small as to be scarcely noticeable. Each package can be made any weight the retailer desires.

Either whole or half hams may be sliced in this manner.

The wax paper is folded over each package and the packages are placed in the showcase or cooler. If a large quantity is sliced, the amount above that required in the showcase may be kept fresh by packing it in a carton and storing in the cooler.

No cooked meats-such as meat loaves, jellied tongue, etc.-should be left on the slicer a minute longer than it takes to slice, particularly during





SAVING LOSS ON COOKED HAM.

Slicing the ham in this manner keeps up the price of the end slices.

warm weather. Meat taken from a cooler or showcase into a warm room will sweat and discolor.

When serving customers with "readyto-serve" meats, care should be taken in wrapping to keep the package flat. If the meats are rolled they will be broken.

### **Retail Meat Prices**

Average of semi-monthly prices at New York and Chicago for all grades of pork and good grade of other meats, in mostly cash and carry stores. Complied by the U. S. Bureau of Agricultural Economics. Prices are based on simple average of quotations received.

of quotations received	1.					
	NE	WYO	PK.	CF	HICA	GO.
Beef:	Aug. 1, 1934.	Aug. 1, 1933.	Aug. 1, 1932.	Aug. 1, 1934.	Aug. 1, 1933.	Aug. 1,
Porterhouse steak Sirloin steak Round steak Rib roast, 1st 6 ribs Chuck roast Plate beef	.35 .34 .26 .18	.39 .32 .30 .24 .17	.46 .41 .38 .29 .19	.36 .30 .26 .22 .16 .09	.33 .26 .22 .20 .14 .09	.38 .34 .31 .26 .18
Lamb: Legs Loin chops Rib chops Stewing Pork:	.43 34	.22 .40 .31 .09	.24 .40 .31 .09	.21 .34 .29	.20 .35 .29 .10	.24 .36 .31
Chops, center cuts Bacon, strips Bacon, sliced Hams, whole Picnics, smoked Lard	.31 .24 .15	.22 .23 .28 .20 .13 .12	.27 .25 .28 .21 .13 .12	.24 .25 .32 .22 .15	.19 .20 .26 .17 .11	.26 .26 .26 .18 .12
Veal: Cutlets Loin chops Rib chops Stewing (breast)	.30 $.25$	.37 .30 .26 .12	.41 .32 .27 .12	.29 .23 .19 .09	.28 .23 .20 .09	.31 .27 .21

### UNIVERSAL MEAT INSPECTION

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At its recent annual convention at Baltimore the National Association of Retail Meat Dealers adopted resolutions in favor of extending the plan of ment inspection and grading of meats now in force in Seattle, Wash., to all cities throughout the country. This plan was described in THE NATIONAL PROVISIONER of July 21, 1934.

The resolutions adopted were as follows:

Resolved, That this National Association of Retail Meat Dealers, in convention assembled, does hereby endorse the plan for regulating the meat busi. ness made effective in Seattle, Wash... by ordinance making compulsory the inspection and grading according to the U. S. standards of all meat offered for sale in the municipality; the compulsory examination of all meat handlers as to health and efficiency, and the installation in all places where meat is handled and sold of adequate equipment to insure sanitary conditions. Be it further

Resolved, That each local branch of this association be requested to take necessary steps to obtain similar legislation in all states and cities in which they are located. Be it further

Resolved, That this association urge upon the Department of Agriculture the need of universal inspection of livestock and meats in all states in order to eliminate unwholesome meats and that a fund be set aside for assisting the states in carrying on such work by augmenting state funds; and that the Department of Agriculture be urged also to make standardized grading of meats compulsory throughout the country.

### A RITZ SHELF.

Every market usually has a few products for sale which might be called luxury items. There may not be a heavy sale in these items, but even the poorest customer manages to afford them now and then to give a Main Street dinner a Park Avenue air.

A good suggestion might be to put all these items on one shelf and call it the "Ritz Shelf." Line it with gold paper and sparkling cellophane. Make it stand out for what it is. The same idea could be carried out with an island table, perhaps more effectively. This would increase the sale for your luxury items in addition to making an attractive display in your store.

Watch the "Wanted" and "For Sale" page for business opportunities and bargains in equipment.

### VACATION DISPLAY.

Summer-time is play-time for all the world. Why not take advantage of this fact and fit out a playtime-corner somewhere in your store?

Make a poster as a background, with pictures of summer sports. These can be cut out of magazines or resort advertising material. Place a beach umbrella beside the table. Arrange on the table all the things you sell which people like to take on picnics to the woods or to the beach. Canned fruits and fruit juices are excellent sellers at this time of the year—sandwich spreads and canned meats of all kinds are also necessities for the picnic. Have an attractive folder made with suggestions about the foods to take on a picnic.

If you have a radio in your store, put it near the playtime corner and tune in on the sporting events. Make your store a real summertime store. Have some sample of fruit juices on hand for those of your customers who care to try them. Be sure they are icy cold. The unusual and thoughtful display and service will win customers every time.

### WHY NOT A FOOD-OF-THE-WEEK?

Does a food-of-the-week counter strike you as a good idea? It might be. Publishers have made money on the Book-of-the-month club, jig-saw dealers didn't lose any money on the puzzle-of-the-week. However urged, your customer doesn't have to own a book or do a jig-saw puzzle, whereas the most negative of them do have to eat.

One week you might feature picnics—canned sandwich spreads, meats, fish, fruit juices, packaged potato chips and delicious cookies in cans. Another week stress porch parties—canned chicken, mushrooms, canned meats, etc. There will still be weeks for children's parties, cocktail hours, Sunday morning breakfasts, tennis teas and what not. And don't forget one week reserved for foods for fishermen with such camping companions as pork and beans, canned meats of all kinds—sandwich spreads and delicious soups. And these same foods apply to campers and tourists in automobiles as well.

### NEWS OF THE RETAILERS.

L. A. Kastor has opened a meat market at 1907 Minnehaha st., Minneapolis, Minn.

Myron Spilvogel has bought the meat market of L. Speiloogel at Adams, N.D.

Herbert Bunney has taken over the Cash and Carry Meat Market at Belle Fourche, S. D.

Art Rathsburg has sold his interest in his meat market at Madison and 22nd st., Two Rivers, Wis., to Jack Goedjen.

Frank Doyle, proprietor of Doyle's meat market in Battle Creek, Mich., has recently opened a new market in Marshall, Mich. Floyd Waterhouse will manage the Marshall market.

A new market has been opened at 2127 E. Capitol drive, Shorewood, Wis., by Herbert Reinhardt.

### JULY FRESH MEAT PRICES COMPARED

	CI.						
	Chicago.				New York.		
	fresh meat price comparisons:			Wholesale 1934, with co	fresh meat price omparisons:	es for	July,
	July,	June,	July,		July,	June,	July,
	1934.	1934.	1933.		1934.	1934.	1933.
Steer→	BEEF.			Steer-	BEEF.		
300-500 lbs.,	Choice\$11.48	\$10.68	\$ 9.68	300-500 lbs	Choice\$13.08	\$12.76	\$10.68
500-000 108.,	Good 10.48	9.55	8.75	500-500 IDS.,	Good 11.99	11.76	9.53
	Medium 8.90 Common 7.32	8.39 7.48	7.78 6.62		Medium 9.70	9.95	8.29
500-600 lbs.,	Choice 11.94	10.92	9.68	500-600 lbs	Choice 13.31	7.99 13.11	7.38
	Good 10.94	9.80	8.75 7.80	000 000 1001,	Good 12.29	12.09	9.68
	Medium 9.35 Common 7.58	$8.55 \\ 7.51$	6.61		Medium 9.72	10.19	8.38
600-700 lbs.,	Choice 12.48	11.85	9.46	600-700 lbs.,	Common 7.68 Choice 13.46	8.09 13.28	7.38 10.55
	Good 11.44	10.80	8.65		G00d 12.48	12.30	9.65
700 lbs. up,	Medium 9.84 Choice 13.05	$9.55 \\ 12.35$	7.50 9.46	700 lbs. up.	Medium 9.91 Choice 13.74	10.26 13.52	8.38 10.27
	Good 12.05	11.35	8.65	too me. up,	Good 12.58	12.46	9.41
Cow→	Good 8.16	7.75 6.55	7.00 6.00	Cow-	Good 9.80	9.89	8.18
	Medium 6.69 Common 5.59	5.62	5.00		Medium 8.54 Common 6.72	8.46 6.85	7.30 6.28
WEAT	AND CALF CARCA			3733 A T			0.40
Veal-	Choice 9,20	9.52	10.00		Choice 10.01		10.11
4 641	Good 8.10	8.09	8.88	Veal—	Choice 10.91 Good 9.31	9.06	$\frac{12.11}{10.62}$
	Medium 7.01	6.51	7.55		Medium 7.74	7.52	9.27
Calf-	Good 6.02	5.52	6.36	Calf-	Common 6.66 Good 8.18	6.25	7.79 8.82
Call	Medium			Call	Medium 6.94	7.79 6.61	7.79
	Common				Common 6.00	5.55	6.85
, I	AMB AND MUTTON	٧.		L	AMB AND MUTTON	v.	
Spring lamb-	Choice	18.15		Spring lamb-	Choice	19.20	
	Good	16.91			Good	17.29	
Lamb-	Medium	14.72		Lamb-	Medium	14.98	
38 lbs. down.	Choice 15.32		15.19	38 lbs. down,	Choice 16.18		15.67
on that do may	Good 13.72		14.10		Good 15.16	****	14.74
	Medinm 11.77		12.18 9.62		Medium 13.25 Common 11.04		12.66 10.23
39-45 lbs	Common 9.16 Choice 15.32		15.19	39-45 lbs.,	Choice 15.98		15.67
	Good 13.68	****	14.10		Good 15.15		14.74
	Medium 11.66 Common 9.05		12.45 10.18		Medium 13.26		12.66 10.21
46-55 lbs.,	Choice 14.68		10.10	46-55 lbs.,	Common 11.04 Choice 15.68		15.26
	Good 13.82				Good 14.99		14.53
Yearling-	m.t.	10.04	11 FO	Yearling-	ChI	20.00	
40-55 lbs.,	Choice 12.90	16.61 14.84	11.50 10.00	40-55 lbs.,	Good 12.95	16.63 14.32	10.69
	Medium	****	8.50	**	Medium II.40	12.22	8.72
Mutton (ewe)-	eret.			Mutton (ewe)-	-	-	
70 lbs. down	, Good 7.05 Medium 6.05	6.58		70 lbs. down,	Good 8.60	7.60	6.44
	Medium 6.05 Common 5.05	5.55 4.52	3.85		Medium 7.45 Common 6.05	6.29 4.80	5.18 4.09
	FRESH PORK.	2.00	0.00		FRESH PORK.	2.30	2,50
Hams-	TRESH FURK.			Hams-	AMESII FURE.		
	vg 14.78	13.85	10.22	10-14 lbs. a	vg		
Loins-				Loins-			
8-10 lbs. a	avg 13.16	13.59	7.78	8-10 lbs. a	vg 13.71	14.28	8.90
10-12 lbs. a	avg 13.16	13.46	7.49	10-12 lbs. a	vg 13.70	14.21	8.88
12-15 Ibs. 1	avg	12.35 11.45		12-15 lbs. a	vg 12.77 vg 11.87	13.35 12.46	7.97 7.24
	lders, N. Y. style, s		0.12		ders, N. Y. style, s		1.22
	avg 10.10		5.32		vg 11.18		7.26
Pienies—	n·g 10.10	0.40	0.02	Pienies-	- B	10.31	1.20
	ave				vg		
0- 0 108, 1	Butts, Boston style		****	O- O 108, 8	Butts, Boston style		
4. 8 lbs	avg 12.90		6.84	4- 8 lbs a	vg 13.58		8.36
Spareribs, ha	lf sheet 6.28	5.99		Spareribs, hal	f sheet 7.49	7.41	
,					,		

### LIVESTOCK AND DRESSED MEAT PRICES COMPARED.

Prices of steers, lambs and hogs, Chicago, compared with wholesale and retail fresh meat prices, New York, during July, 1934:

	Average prices live animals <sup>1</sup> per 100 lbs. Chicago,			Average wholesale price of carcasses <sup>3</sup> per 100 lbs. New York.			Composite retail price in cents per lb. <sup>3</sup> New York.		
	July, 1934.	June, 1934.	July, 1933.	July, 1984.	June, 1934.	July, 1933.	July, 1984.	June, 1934.	July,
Steers-									
Choice	9.14 7.04 5.41	\$ 9.34 7.34 5.86	\$ 7.02 6.10 5.34	\$13.46 12.48 9.72	\$13.28 12.30 10.19	\$10.55 9.65 8.38	\$28.39 24.32 19.31	\$28.02 23.60 19.63	\$27.61 22.26 19.18
Lambs- a									
Choice Good Medium	7.68 $7.24$ $6.70$	8.96 8.44 7.46	8.01 7.33 6.46	16.18 15.16 13.25	19.20 17.29 14.98	$\begin{array}{c} 15.67 \\ 14.74 \\ 12.66 \end{array}$	27.36 $23.38$ $19.65$	29.32 24.95 21.39	24.27 $20.73$ $17.99$
Hogs-									
Good	4.73	4.43	4.66	14.80	14.15	11.18	18.80	17.84	15.78

<sup>1</sup>Average of daily quotations on choice steers 1,100-1,300 lbs., good and medium steers 900-1,100 lbs.; lambs 90 lbs. down; hogs 200-220 lbs.

<sup>2</sup>Average of daily quotations on beef carcasses 600-700 lbs.; lambs carcasses 38 lbs. down; hog products consisting of smoked hams, bacon, picnics, and fresh loins and lard combined in proportion to their respective yields from live weight.

<sup>3</sup>Composite average of semi-monthly retail quotations on various cuts (including lard) combined in proportion to their respective yields from live weight.

The Hopsodarsky meat market, Ridgeway, Ia., has been sold to Marvin Place and Theodore Hopperstad.

A new meat market was recently opened in What Cheer, Ia., by John Svenson of Fremont, Ia. M. P. Menth has sold his interest in the Sanitary Meat Market at Robinsdale, Minn., to his partner, H. P. Bellmyre.

Carl Pearson has opened a meat market at St. Hilaire, Minn.

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#### NEW YORK NEWS NOTES.

J. Stirling, controller's department, Armour and Company, Chicago, was a visitor to the city this week.

C. S. Gundlich, manager, Wilson & Company's Westchester branch, is vacationing at Moosehead Lake, Maine.

Killing of drought cattle and calves under the supervision of the B. A. I. was commenced in New York and vicinity last Friday.

J. B. McHugh, director of personnel, New York Butchers Dressed Meat Company, is spending a vacation in At-lantic City, N. J.

C. D. Miller, calf department, J. J. Cullen, advertising department, Swift & Company, Chicago, are in New

C. F. Jaeger, branch house sales de-partment, Swift & Company, New York, is spending a three weeks' vacation in New England and on the Jersey Coast. Dr. R. F. Eagle, vice-president, Wilson & Company, Chicago, is in New York this week attending the International Veterinary Congress. Dr. Swain and Russell Smith, Wilson & Company, Chicago, are also attending the congress.

Meat, fish and poultry seized and destroyed by the health department of the city of New York during the week ended Aug. 11, 1934, were as follows: Meat—Brooklyn, 39 lbs.; Manhattan, 3575 lbs.; Bronx, 41 lbs.; total, 3655 lbs. Poultry—Manhattan, 66 lbs.

### WHOLESALE DRESSED MEAT PRICES.

Wholesale prices of Western Agricultural Economics at Chicag	dressed me o and East	ern markets	on Aug. 15,	, 1934:
Freah Boef:	CHICAGO.	BOSTON.	NEW YORK.	PHILA.
STEERS:				
(1) (300-500 lbs.) choice	\$11.50@12.50	*******	\$13.00@13.50	********
Wodinm	7 00@10.50		11.50@13.00 8.00@11.00	
Common	6.00@ 7.00	*********	6.00@ 7.50	*******
STEERS:				
(500-600 lbs.) choice	11.50@12.50	*******	13.00@14.00	13.50@14.00
Good	10.50@11.50	********	11.50@13.00	12.00@13.00
Medium	7.000010.00		8,00@11.00	9.00@11.00
Common	0.00@ 1.00		6.00@ 7.50	6.50@ 8.00
STEERS:			10 70 014 00	10 70/01/ 00
(600-700 lbs.) choice	12.00@13.00	*******	13.50@14.00 $11.50@13.50$	13.50@14.00 12.00@13.00
Medium	8.00@10.50	8.00@11.50	8.00@11.50	9.00@11.00
STEERS:	01000			
	12 50@13 50	13.50@14.50	13.50@14.50	13.50@14.00
(700 lbs. up) choice	11.50@12.50	11.50@13.50	11.50@13.50	12.00@13.00
cows:				
Good	7.50@ 9.00	8.00@ 9.00	9.00@10.00	8.00@ 8.50
Medium	6.00@ 7.50	7.00@ 8.00 6.00@ 7.00	7.00@ 9.00 5.00@ 6.50	7.00@ 8.00 6.00@ 7.00
Common	5.00@ 6.00	6.00@ 7.00	5.00@ 6.50	6.00@ 7.0
Fresh Veal & Calf Carcasses:				
VEAL:				
(2) choice	10.00@11.00	10.50@12.00	12.00@13.00	10.00@11.0
Good	9.00@10.00	9.00@10.50	11.00@12.00 9.00@11.00	9.00@11.0
Medium Common	8.00@ 9.00 6.00@ 8.00	8.00@ 9.00 7.00@ 8.00	8.00@ 9.00	8.00@ 9.0
CALF:	0.000		0.000	
	7 80@ 9 00		9.00@11.00	
(2) (3) good	6.00@ 7.50		8.00@ 9.00	
Common	5.50@ 6.00		8.00@ 9.00 7.00@ 8.00	******
Fresh Lamb & Mutton:				•
LAMB:				
(39 lbs. down) choice	15.00@16.00	16.00@17.00	16.00@17.00	16.00@17.0
Good	14.00@15.00	14.50@16.00	14.50@16.00	15.00@16.0
Medium	12.00@14.00	13.00@14.50	13.00@15.00	14.00@15.0
Common	10.00@12.00	12.00@13.00	12.00@13.00	11.00@13.0
LAMB:				
(39-45 lbs.) choice	15.00@16.00	16.00@17.00 $14.50@16.00$	16.00@17.00 $14.50@16.00$	16.00@17.0 15.00@16.0
Good	12.00@15.00	13.00@14.50	13.00@15.00	14.00@15.0
Medium Common	10.00@12.00	12.00@13.00	12.00@13.00	
LAMB:				
	15.00@16.00	15.50@16.00	15.00@16.00	
(46-55 lbs.) choice	14.00@15.00	14.50@15.50	14.00@15.00	*******
YEARLINGS:				
(40-55 lbs.) choice			12.00@13.00	
Good		13.00@14.00	11.00@12.00	******
Medium		12.00@13.00	10.00@11.00	
MUTTON:				
(Ewe, 70 lbs. down) good		7.00@ 8.00 5.50@ 7.00	6.50@ 8.00 5.50@ 6.50 4.00@ 5.00	
Medium	6.00@ 7.00	5.50@ 7.00	5.50@ 6.50	*******
Common	5.00@ 6.00	4.00@ 5.50	4.00@ 5.00	******
Fresh Pork Cuts:				
LOINS:				
8-10 lbs. av. 10-12 lbs. av. 12-15 lbs. av.	17.00@18.00	17.50@18.50	16.50@18.00	15.50@17.0
10-12 lbs. av	17.00@18.00	17.50@18.50 15.50@16.50	16.00@18.00 $15.00@16.00$	15.50@17.0 15.00@15.5
16-22 lbs. av.	12.00@13.50	14.00@15.00	14.00@15.00	13.50@14.5
SHOULDERS, N. Y. Style, Skinned:				
8-12 lbs. av	11 50@13 00		11.00@12.00	11.00@12.0
	TT.00@TO.00		21.00(() 12.00	
PICNICS:		11.00@11.50	********	
6-8 lbs. av		11.00@11.00		
4-8 lbs. av	14.50@16.00	*******	13.00@15.00	14.00@15.0
TRIMMINGS:	22.00@20.00			24100 (8 4010
Regular Lean	7.00@ 7.50	******		
	10 00 0 14 50		********	
(1) Includes heifer 450 lbs. down at C	12.00@14.50			******

### NEW YORK POULTRY CODE

A public hearing on proposed amendments to the code of fair competition for the live poultry industry of the metropolitan area in and about the city of New York was held by AAA representatives at New York City on August 17. The amendments relate to the inspection of poultry and the filing and posting of poultry prices.

One of the amendments would provide a mandatory inspection service to replace the existing health regulations, which it is understood is to be rescinded by the city of New York on September 19. Under present arrangements members of the industry pay for this in-spection service, and this arrangement would be continued.

The other amendment would require The other amendment would require filing of sales prices and terms of sales with the code authority, and their list-ing in a prominent place for public in-spection at the individual establish-ments. The sponsors of this amend-ment say it is designed to bring competition out in the open and to permit more effective handling of destructive price cutting practices and is expected to result in benefits to producers.

### AMONG NEW YORK RETAILERS.

The monthly meeting of the Eastern District Branch was held at Schwaben Hall, Tuesday, August 14, with president Joseph C. Wagner presiding. The regular routine business was conducted. regular routine business was conducted. Theodore C. Meyer, chairman of the picnic committee, reported that plans were progressing for an event which should bring pleasant memories to old-timers. The time and place is the Hoffman House park at Myrtle ave. and Cooper st., Glendale, on Sunday, September 16. Delegates to the national convention in Baltimore, August 6, 7, 8 and 9, Joseph Wagner, Theodore Meyer and Fred C. Riester, gave a lengthy report on the work done and also that the meat dealers code had also that the meat dealers code had reached the stage where a setting up of the machinery to administer was a matter of days. Members were more matter of days. than pleased with this phase of the report. The meeting will revert back to the regular schedule of twice a month commencing with September 11.

### Arbogast & Bastian Company

MEAT PACKERS and PROVISION DEALERS WHOLESALE SLAUGHTERERS OF

CATTLE, HOGS, SHEEP AND CALVES

ALLENTOWN, PA U. S. GOVERNMENT INSPECTION

### GEO. II. JACKLE

Tankage, Blood, Bones, Cracklings, Bonemeal, Hoof and Horn Meal

Chrysler Bldg., 405 Lexington Ave., New York City

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with the Adelmann Washer

The ADELMANN Washer will increase profits in your plant thru reduced operating costs. The ADELMANN Washer cleans Ham Boilers of all kinds, sizes and shapes in a fraction of the time formerly required. It cleans them better and at much lower cost. And in doing so enlarges your profit margin.

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### NEW YORK MARKET PRICES

NEW YORK MA	ARKET PRICES	BASIS NEW YORK DELIVERY. Ammoniates.
LIVE CATTLE.	FANCY MEATS.	Ammonium sulphate, bulk, per ton, basis ex vessel Atlantic ports: August, 1934, to June, 1935,
Good 1,277 - 1,325-lb. steers. \$ 7.25@ 7.35 Medium 1,147 - 1,310-lb. grassers 5.50@ 7.00 Common 1,137 lbs 6.50 Low cutter and cutter cows 1.50@ 2.75 Cows, common and medium 3.00@ 4.00 Bulls 2.50@ 3.50	Fresh steer tongues, untrimmed 15c a pound	August, 1934, to June, 1935, inclusive
Common 1,137 lbs	Fresh steer tongues, l. c. trm'd 30c a pound Sweetbreads, beef 30c a pound Sweetbreads, veal 60c a pair	Ammonium surpuate, double bags,
Bulls	Beef kidneys 10c a pound	Blood dried, 16% per unit
LIVE CALVES.	Livers, beef	Fish meal, foreign, 114% ammonia, 10% B. P. L., c.i.f
Vanleys good and choice 8 7 00@ 8 00	Oxtails       15c a pound         Beef hanging tenders       20c a pound         Lamb fries       10c a pair	rish scrap, acidulated, 6% ammo- nia, 3% A.P.A. Del'd Balt, & Nor-
Vealers, medium       5.50@ 7.00         Vealers, cull and common       4.00@ 5.00         Good weighty calves       4.00@ 4.50	BUTCHERS' FAT.	Soda nitrate ner net ton: Bulk
Good weighty calves 4.00@ 4.50	93 4-4 · · · · · · · · · · · · · · · ·	Aug. in 200-lb. bags in 100-lb. bags 22.50 22.50 27.60
LIVE LAMBS.	Shop fat	24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5   24.5
Lambs, good and choice	Inedible suet 2.00 per cwt.	nia, 15% B. P. L. bulk 1.90 & 10e
Lambs, medium 6.00@ 7.00 Common throwouts @ 4.50 Ewes \$3.00 down	GREEN CALFSKINS.	Foreign hone meal steamed 2 and
	5-9 9½-12½ 12½-14 14-18 18 up Prime No. 1 veals05 1.00 1.10 1.15 1.40	50 bags, per ton, c.i.f
LIVE HOGS.	Prime No. 2 veals04 .85 .95 1.00 1.15 Buttermilk No. 103 .75 .85 .90	Superphosphate, bulk, f.o.b. Balti- more, per ton, 16% flat 2 8.00
Hogs, 171 lb., good and choice @ 5.75	Buttermilk No. 2.     .02     .65     .75     .80        Branded grubby     .01     .35     .45     .50     .60       Number 3     .01     .35     .45     .50     .60	Potash Salt.
DRESSED HOGS.		Manure sait, 30% bulk, per ton @ 12.00 Kalnit, 14% bulk, per ton @ 8.50 Muriate, in bulk, per ton, 40c unit K <sup>2</sup> O
Hogs, 90-140 lb., good to choice\$11.25@11.50	BUTTER.	Muriate, in bulk, per ton, 40c unit K <sup>2</sup> O Sulphate in bags, per ton
DRESSED BEEF.		Dry Rendered Tankage.
CITY DRESSED.		60% ground @ .50
Choice, native, heavy       .14 @15         Choice, native, light       .18½@14½         Native, common to fair       @13	EGGS.	BONES, HOOFS AND HORNS.
Native, common to fair	(Mixed Colors.) Special packs or hennery sélections24 @26	Round shin bones, avg. 48 to 50 lbs., per 100 pieces
Native steers, 600@800 lbs13 @1344	Standards       22 @23         Firsts       20 @21	Black or striped hoofs, per ton 45,00@ 50.00
Native choice yearlings, 440@600 lbs13 @14	TIVE POINTBY	Thigh bones, avg. 85 to 90 lbs., per
Good to choice cows.         9 @10           Common to fair cows.         7 @ 8           Fresh bologna bulls.         6½@ 7½	LIVE POULTRY. Fowls, colored, via express	100 pieces
	Leghorns	NEW YORK WEAT CUIDDINES
BEEF CUTS.  Western. City.		NEW YORK MEAT SUPPLIES. Receipts of Western dressed meats
No. 1 ribs	DRESSED POULTRY.	and local slaughters under federal in-
No. 3 ribs	FRESH KILLED. Fowls—fresh-dry packed—12 te box—	spection at New York for week ended Aug. 11, 1934, with comparisons:
	Western, 60 to 65 lbs. to dozen, lb14 @19 Western, 48 to 54 lbs. to dozen, lb12 @17 Western, 48 to 47 lbs. to dozen, lb11 @16	Week Cor. ended Prev. week,
No. 3 loins. 16 @18 16 @18 No. 1 hinds and ribs. 17 @19 18 @20 No. 2 hinds and ribs. 15 @17 15 @17 14 No. 1 rounds. 13 @14 14 @15	Western, 43 to 47 lbs. to dozen, lb11 @16 Western, 36 to 42 lbs. to dozen, lb10 @15 Western, 30 to 35 lbs. to dozen, lb 9 @14	West, drsd. meats: Aug. 11. week. 1988. Steers, carcasses 9,089 8,646 8,2504
No. 2 rounds	Chickens, fresh:	Cows, carcasses 777 808 697 Bulls, carcasses 297 119 334
No. 3 Points. 11 @12 @12½  No. 1 chucks. 11 @12 12 @13  No. 2 chucks. 9 @10 10 @11  No. 3 chucks. 8 @ 9 9 @10  Rolognes 8 4 7 7 7 7 2	Nearby	Veals, carcases. 8,404 11,099 9,392 Lambs, carcasses. 29,210 33,276 27,668 Mutton, carcasses. 2,117 1,390 981
20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Western, 66 lbs. up	Lambs, carcasses. 29,210 33,276 27,668 Mutton, carcasses. 2,117 1,300 081 Beef cuts, lbs486,152 375,312 944,885 Pork cuts, lbs1,328,795 1,125,949 2,665,559
Rolls, reg. 6@8 lbs. avg       22 @23         Rolls, reg. 4@6 lbs. avg       17 @18         Tenderloins, 4@6 lbs. avg       50 @60	Western, 55 to 59 lbs. to dozen, lb21 @25 Western, 48 to 54 lbs. to dozen, lb21 @24	
Tenderloins, 4@6 lbs. avg.       50 @60         Tenderloins, 5@6 lbs. avg.       50 @60         Shoulder clods       11 @12	Ducks— Spring, L. I., per lb	Local slaughters:     8,906     8,402     7,017       Cattle     15,702     15,317     13,336       Hogs     34,971     31,855     34,273       Show     70,415     44,200     64,420       Show     64,272     64,200     64,420
DRESSED VEAL	Squabs— Graded, per 1b23 @30	Sheep 70,445 54,300 68,473
Good	Turkeys, frozen:	PHILADELPHIA MEAT SUPPLIES.
Medium	Young toms	Receipts of Western dressed meats
DRESSED SHEEP AND LAMBS.		and local slaughters under city and fed- eral inspection at Philadelphia for the
Lambs, prime to choice	BUTTER AT FOUR MARKETS.	week ended Aug. 11, 1934:
	Wholesale prices of 92 score butter at Chicago, New York, Boston, Philadelphia and San Francis-	Week Cor. ended, Prev. week, West, drad, meats: Aug. 11, week, 1933.
Sheep, good	co, week ended Aug. 9, 1934: Aug. 3 4 6 7 8 9	Steers, carcasses 2,168 1,859 2,396
FRESH PORK CUTS.	Chicago	Bulls, carcasses 741 443 295 Lamb, carcasses 1,106 1,387 1,421
Pork loins, fresh Western, 10@12 lbs15         @16           Pork tenderloins, fresh	Boston	Veal, carcasses 8,921 9,656 16,525 Mutton carcasses 439 378 325
Shoulders, Western 10@12 the ave 11 @19	Wholesale prices carlots—fresh centralized but- ter—90 score at Chicago:	Local slaughters:
Butts, boneless, Western	251/2 251/2 251/2 26 26 261/4	Cattle     1,828     1,683     1,907       Calves     3,998     3,423     2,890       Hogs     14,961     11,461     16,068
Picnic hams Western from 6000 the	Receipts of butter by cities (tubs):  This Last I Last Since Jan. 1.—	Sheep 6,842 5,651 5,962
average	week. week. year. 1934. 1933. Chicago. 48,783 52,760 53,635 1,985,478 2,159,689	BOSTON MEAT SUPPLIES.
Sparetins 8 @ 9	N. Y. 57,734 60,896 65,369 2,325,312 2,556,611 Boston 22,763 19,748 20,433 826,215 830,593 Phila. 20,312 18,082 19,644 795,571 849,526	Receipts of Western dressed meats
SMOKED MEATS.	Total 149,592 151,486 159,081 5,932,576 6,396,419	at Boston, week ended Aug. 11, 1934,
Hams, 8@12 lbs. avg	Cold storage movement (lbs.):	with comparisons:  Week Cor. ended Prev. week,
Picnics, 6@8 lbs. avg	In Out On hand week day Aug. 9. Aug. 9. Aug. 10. last year.	West. drsd. meats: Aug. 11. week. 1933. Steers, carcasses 2,724 2,478 2,493
City pickled bellies, 8@12 lbs. avg16 @18 Bacon, boneless, Western20 @21 Bacon, boneless, Western	Chicago    346,120     132,879     28,869,475     40,214,772       N. Y.    115,466     94,377     8,639,466     17,837,366       Boston    18,330     26,971     5,004,058     7,449,266	Cows, carcasses 1,805 1,598 1,416 Bulls, carcasses
Bacon, boneless, city	Boston 18,330 26,971 5,004,058 7,449,266 Phila 24,520 17,800 3,644,390 5,233,903	Lambs, carcasses 21 500 Lambs, carcasses 15,755 16,608 19,716
Beef tongue, light         22 @25           Beef tongue, heavy         24 @26	Total504,436 272,087 46,157,398 70,735,397	Mutton. carcasses 775 342 182 Pork, lbs
Page 56		The National Provisioner
		The Indianat I lovisione

FERTILIZER MATERIALS.

For Better **Curing Results** NEVERFAIL

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@\$24.00

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Cor. week, 1933. 2,493 1,416 Cor. week, 1933. 478 2,493 1,416 11 33 566 972 608 19,716 342 182 251 264,741

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NEVERFAIL never fails to give complete satisfaction. It gives superior results in every instance and insures high quality. It gives superior flavor because it is a spiced cure and gives inimitable goodness to cured meats. NEVERFAIL is the answer to all curing problems. Its uniformity in use and unvarying results will build sales and increase profits. Use it for greater sales!

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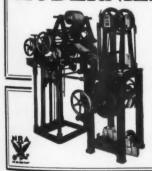
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### Men Wanted

### Sausagemaker

Quality sausage manufacturer requires the services of experienced man to make baked loaves and specialties, etc. Permanent position and good pay for right party. W-650, The National Provisioner, 300 Madison Ave., New York City.

### **Master Mechanic**

Eastern meat packer wants master mechanic with practical experience and exceptional ability. Thoroughly familiar with packinghouse operation and maintenance. State qualifications, age, etc. W-656, The National Provisioner, 300 Madison Ave., New York City.

### **Position Wanted**

### Clerk or Foreman

Position wanted as shipping clerk in butcher supply house; or foreman in casing department. Experience in Great Britain, Canada and United States. W-644, The National Provisioner, 300 Madison Ave., New York City.

### Sausagemaker

Sausagemaker, \$2 years old, wishes position with big concern only where he can work his way up. Excellent references. Single. Graduate of Berlin Sausage Making School and has had 8 years experience in United States. Address Andreas Probst, \$25 E. 12th St., New York City.

### Assistant Superintendent

Practical operating man, with wide experience in all departments, wishes position as assistant superintendent or general foreman with oppor-tunity of advancement. Fully able to handle and supervise men. Good education; age, 38 years. Reasonable salary. Letters confidential. W-638. The National Provisioner, 407 S. Dearborn St., Chicago, Ill.

### **Position Wanted**

### Plant Manager

Position wanted by plant manager thoroughly experienced in beef, pork and byproduct operations as well as sales work. Middle age. Can furnish best references from well-known executives as to ability and experience. W-653, The National Provisioner, 300 Madison Ave., New York City.

### Working Sausagemaker

Wanted, position as working sausage foreman in small or medium sized plant. Experienced in manufacturing all kinds of sausage, specialty loaves, etc. Available immediately. W-654, The National Provisioner, 300 Madison Ave., New York

### Superintendent

Superintendent well versed in general packinghouse practice, all departments seeks connection with reliable firm. Understands yields and up-to-date methods of manufacture. Furnish excellent references as to knowledge and ability. W-655, The National Provisioner, 300 Madison Ave., New York City.

### Superintendent

Experienced man who understands and can supervise all departments wants new connection. Understands pork and beef operations, yields and costs. East preferred. Can handle men and get employed. Excellent references results. Now from past and present employers. W-649, The National Provisioner, 407 S. Dearborn St., Chicago.

### Sausagemaker

Steady position wanted by sausagemaker with concern needing well experienced man knowing business from A to Will consider renting small sausage kitchen, well equipped. Write W. R. S., Route 10, Box 290 B, Phoenix, Arizona.

Sell Your Surplus Used Equipment through THE NATIONAL PROVISIONER Classified Ads.

### Position Wanted

### Meat Products Salesman

Salesman experienced 18 years selling meat preducts seeks connection with well rated meat packing company. Represented Chicago packer 12 years, Western packer six years, establishing and checking territories New England, Central and Northwest states. Prefer meats and specialties. W-831, The National Provisioner, 407 S. Dearborn 8t.,

### Sausagemaker

Sausagemaker of long experience desires permanent position with reliable packer. Capable of taking full charge. Can make quality sausage and meat loaves. Also boiled and baked hams. Can handle men and department to advantage and operate at profit. Good reference. Willing to work. Lyman Jones, 15081/2 Gaines St., Little Rock Arbanas Rock, Arkansas

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For sale, one Deming pump with double-acting cylinder, 18-inch stroke, 3\(\frac{1}{2}\)-inch piston, 80-foot rod and couplings, gear-driven, G-E motor, 3 phase, 60 cycle, 220 volts, 900 R. P. M. FS-652, The National Provisioner, 407 S. Dearborn St., Chicago. Illinois.

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Cudahy Brothers Co.

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Veal

Spiced Ham

Pork

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**Luncheon Meat** Sausage Specialties

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ALBANY PACKING CO. INC.

Week ending August 18, 1934

Page 59

### INDEX TO ADVERTISERS

Adler Company, The	* 59 ver 6 † † † † † † † † † †	General Electric Company	†† 28 †† • 48	Pittsburgh Piping & Equipment Co Powers Regulator Co Prater Pulverizer Co Pressed Steel Tank Co
American Soya Products Corp	4			Randall, R. T. & Co
Anderson, V. D. Co	54 24	Halsted, E. S., & Co., Inc  Ham Boiler Corporation  Hammond, G. H., Company.  Heekin Can Co., The  Henschien, H. P  Hormel, Geo. A. & Co	50 55 39 57 50 61	Ransohoff, N., Inc
Backus, A., Jr. & Sons	+	Hottmann Machine Co., The Hubbard, J. W. Co	48	
Basic Vegetable Products Co	†	Hubbard, J. W. Co	61	Salzman, M. J. Co., Inc
Bemis Bro. Bag Co	46	Hygrade Food Products Corporation.	59	Sausage Mfrs. Sup. Co Ins. 31, 32, 33,
Best & Donovan	†			Sayer & Co., Inc
Brecht Corporation, The				Schluderberg, WmT. J. Kurdle Co Schweisheimer & Fellerman
Bristol Company	†			Seaslic, Inc
Brown Corp	+	Illinois Steel Co	+	Self-Locking Carton Co
Burbank Corporation, The	•	Independent Casing Co	58	Sheppard, Ben Silver, M. Smith, Brubaker & Egan. Smith Paper Co., H. P. Smith's Sons Co., John E. Solvay Sales Corp.
Cahn, Fred C				Sparks, H. L. & Co
Callahan, A. P. & Co	49			Specialty Manufacturers Sales Co
Chevrolet Motor Co	11	Jackle, Geo. H	54	Stabl Mayor Inc.
Chili Products Corporation, Ltd	+	Jamison Cold Storage Door Co	24	Stahl-Meyer, Inc
Chitwood, E. C	9.5	Johns-Manville Corporation  Jourdan Process Cooker Co	20	Stange, Wm. J. Co
Cincinnati Butchers' Supply Corp Circle E. Provision Co	25 8	Journal Process Country Co	1	Stedman's Foundry & Machine Works
Columbus Packing Co., The	61			Stevenson Cold Storage Door Co
Combustion Engineering Co., Inc	5			Sunfirst
Container Corporation	48	Kahn's Sons Co., E	61	Sutherland Paper Co
Continental Can Co	3 7	Kalamazoo Vegetable Parchment Co.		Swift & Company4th Co
Crescent Mfg. Co	57	Kennett-Murray & Co	42	
Cudahy Bros. Co	58	Kingan & Co	61	
Cudahy Packing Co., The	50	Krey Packing Co	,	Taylor Instrument Companies Theurer-Norton Provision Co Theurer Wagon Works, Inc
		Legg, A. C., Packing Co	46	
Daniels Mfg. Co	Ť	Levi, Berth, & Co	††	
Darling & Company	†	Levi, Harry & Co	52	United Cork Companies
Dexter Folder Company  Diamond Crystal Salt Co	9	Link-Belt Co	†	United Dressed Beef Company
Dold, Jacob, Packing Co	61			United Steel & Wire Co
Dry-Zero Corporation	22			
Du Pont Cellophane Co  Durr, C. A., Packing Co., Inc	18 59	McMuppow I II	40	
, o. A., racking Co., Inc	03	McMurray, L. H	43	Vilter Mfg. Co
		Massachusetts Importing Co	62	Visking Corp
		Mayer, H. J. & Sons Co	57	Vogt, F. G. & Sons, Inc
		Menges, Mange, Inc		
Early & Moor, Inc		Meyer, H. H. Packing Co	59	
Everhot Mfg. CoFirst Co	ver	Mongolia Importing Co., Inc	62	Watking Data W. H.
		Mono Service Co	†	Watkins-Potts-Walker
		Morrell & Co., John	*	West Carrollton Parchment Co
		Moto Meter Gauge & Equip. Corp	††	Weston Trucking & For. Co
Felin, John J., & Co., Inc				Williams Patent Crusher & Pulv. Co.
French Oil Mill Machinery Co	36			Wilmington Provision Company Wilson & Bennett Mfg. Co
Frick Company	1	Oppenheimer Casing Co	å	Wilson & Co
		oppositioner casing Co	1	Worcester Salt Co
				Worthington Pump & Mchy. Corp
Advertisement appears every other we	eek.			Wynantskill Mfg. Co
Every fourth week.		Patent Casing Co		
††Once a month.		Paterson Parchment Paper Co	26	
		Peters Machinery Co		Yale & Towne Mfg. Co

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Co... 8

. . . . . .

1, 32, 33, 34

. . . . . . 48

. . . . . . 55

. 2nd Cover

Co... 50

. . . . . . 36

20 . . . . 24

. . . . . 62

.4th Cover

..... f ..... 62

..... 24

. . . . . 43

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Straight and Mixed Cars
of Beef and Provisions

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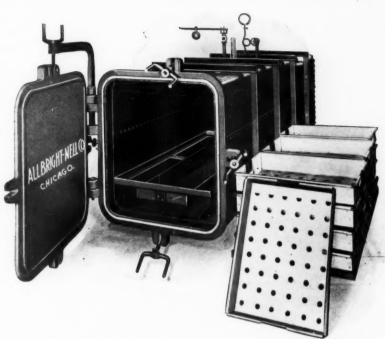
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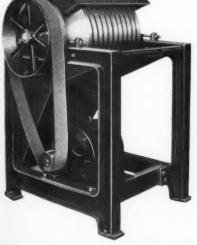


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